





I'll tell you why you will never see such amazing values again

MY FRIENDS, I've been in this business nearly 40 years. I have seen periods of high prices and low prices. I remember the depression of 1893 when people thought good times would never come again. But they came, of course.

I recall the business slump of 1903 and the big harvest of the following year that brought recovery; then the money shortage of 1907; the slowing up of business in 1914 that was followed by great war time prosperity; and the depression of 1921-22, followed by the last big 7-year business boom and high prices—these are vivid in my memory.

Prices of all commodities are down when business is poor—but they always come back—higher than ever. That is the way it has always worked out and what has happened before will happen again.

Shrewd buyers buy when prices are low and when real bargains are to be had. Right now in this country the best business brains are buying bargains; getting greater values; saving money. And I say to you, my friends, in all sincerity that this is YOUR opportunity; that prices of household goods are low today—very low—and that in this new catalog of ours are values which I believe will never be duplicated again.

This new Book is full of Bargains—the Biggest Bargains in years. Think of saving \$25 to \$50 and even \$75 on Living Room Suites, Bedroom Suites, and Dining Room Suites. Imagine saving 25% to 40% on practically all household goods.

Because manufacturers are so eager to keep their plants operating and because the cost of materials has dropped so drastically, many prices in this book are nearly as low as the bare manufacturing costs.

And here is the best part of Spear Bargains . . . you don't need Cash to take advantage of them. Your CREDIT is always good with me. You can have anything in this book by making only a small down payment. I will give you a Whole Year to Pay.

My easy terms—the World's Lowest and Longest—permit you to buy, without sacrificing or stinting, when Bargains are biggest.

Look through this new Book now! Select the things that will make your home more beautiful, more comfortable. Use your CREDIT freely. Later when prices are high again, you'll thank me for advising you to buy now.

Nathaniel Spran



"Circulating Heater I Bought From Spear Was A Dandy.'

251 Burke St. Martinsburg, West Va. Spear & Co.:

The circulating heater I ordered from you sure was a dandy! I couldn't buy one here for double the amount I paid for it. James A. Nealis.



Velvet Rug."

220 American Ave.,
Butler, Pa.
Spear & Co.,
I am glad to
recommend you to
my friends as the
fairest and most reliable company I've
ever dealt with. I
have bought a set of
dishes and a beautiful Wilton Velvet
Rug, on which I
saved fully \$20. I am proud to show it to
Mrs. Ira P. Start

MARKETE

Mrs. Ira P. Stewart

Giant Institution With a Great

SAY ABOUT US



"Have Saved At Least 1/3 On Everything."

Box 222 Brewster, Fla.

Dear Sirs I can recommend your long time credit plan. I have time credit plan. I have bought a wardrobe, a da-bed and a phonograph from you and saved at least one-third on everything.

Mrs. J. W. Collier. I FILL KILLIAN



Spear & Co.: Pittsburgh, Pa.

Dear Sirs: I have dealt with Spear & Co. I have dealt with spear & Co. for five or six years and expect to keep on doing so, because I have always found everything satisfactory. You may print my letter and picture.

Sincerely,
Mrs. Hugh Hennon.
R.F.D. 1, Canfield, O.



"Well Pleased With Suit And Overcoat Bought From Spear." R. F. D. No. 1, Liberty Hill, Texas.

Spear & Co. Spear & Co.:
I was well pleased
with the suit of clothes and overcoat I ordered from you. They were
just what you recommended them
to be and I saved money by ordering from Spear & Co. Thanking
you for your fine service.
O. C. Kirk.



"Have Been Buying Furniture From Spear For The Last 15 Years."

Haines Falls, N. Y.

Hames I

Dear Sirs:

I have been buying furniture from Spear & Co. for the last fifteen years, and have been more than satisfied. The time payments are wonderful.

Mrs. Pearl Renner.



Mrs. W. F. Riggle.



SPEAR Brings YOU AMERICA'S Biggest Bargains and Longest and Easiest Terms

FROM THE LITTLE ACORN grows the mighty Oak! And so, from a little 20-foot building in Pittsburgh, where Nathaniel Spear in 1893 founded Spear & Co., an immense institution now towers skyward. It is almost a city in itself, teeming with the ceaseless activity of more than a thousand workers. In addition to six large stores with a total floor space of over 450,000 square feet, there are acres upon acres of warehouse floor space that would take a whole day to cover.

The little store with only a few thousand dollars in resources and a little less than a thousand customers, is now a giant national concern with many millions of dollars in resources and more than a million satisfied customers all over America. But tremendous as it is, Spear & Co. is still just as human and neighborly and friendly as our first customers found it 38 years ago. In this book you will find letters

from a few of our customers, praising the quality of Spear furniture, the fairness of Spear's Free Credit Policy.

In every state, town and village, you will find customers who praise our fair way of doing business, who testify to the high quality of our merchandise, who say our values are beyond compare.

Some of your friends and neigh-

bors buy from Spear. Your Banker, Postmaster, Express Agent, Freight Agent—all know Spear quality and integrity. But our customers are our best references. Read their letters, all printed by their gracious permission!

Everyone, everywhere, can buy from Spear and obtain America's greatest bargains—on CREDIT—on 30 days' FREE HOME TRIAL. This is our Gold-Bond Guarantee, tried and true: Satisfaction or Your Money Back



Nathaniel Spear Little Dreamed This Tiny Store Was Destined To Become, In 38 Years, A Giant Institution!



D.. Choose any

Just send us ONE NEW FRIEND and we will send you your choice of nine lovely gifts FREE, postage prepaid. If your friend's order amounts to more than \$30, you may choose two of the beautiful gifts shown on pages 4 and 5. This offer is for our Old Customers only. It is a new kind of advertising. You advertise us to your friends who have never bought from Spear before. Money we would ordinarily spend on advertising to win new friends, we are spending instead on gifts for you.

Before you read any farther just take a peek at the next two pages and see the gifts you choose from . . 12 pure linen handkerchiefs . . . a rich rayon bedspread . . a beauty box containing 10 delightful toilet preparations . . a mercerized damask table set . . genuine Marion silver plated tableware . . ruffled curtain sets . . dainty rose pink dishes . . rich Axminster hearth rug . . or a guaranteed electric iron! You'll want every one of them!

It's Easy To Get A Free Gift!

Now, this is all you do to get a FREE gift. Tell some friend of yours, who has never bought from Spear before, all about our bargains, our 30 days Free Home Trial and our easy, long-time credit terms. Show the things you bought from Spear. Urge your friend to select some bargain from this catalog. If your friend's order amounting to \$10 or more, we will send you a your freed sends us an order amounting to \$10 or more, we will send you a free gift. If your friend's order is for more than \$30, we will send you TWO free gifts—whichever two you choose. We pay the postage.

"Friend's Order Blank" In Back Of Catalog

IMPORTANT! Your friend will be a New Customer. New Customer cannot buy for No Money Down as you do. However, your friend can buy on very generous credit terms, as shown on the "Friend's Order Blank" in the back of this book. Remember, the first order your friend sends will be on New Customer terms (\$1 down up to \$20), not on the No Money Down terms we extend to you.

Naturally, any friend you send us will be reliable. Your friends will be folks whose credit is good, to the best of your knowledge. BUT—YOU ASSUME NO RESPONSIBILITY FOR PAYMENT OF THE ACCOUNT.

Attach Gift Coupon To The Order!

BE SURE TO ATTACH THE GIFT COUPON TO YOUR FRIEND'S

BE SURE TO ATTACH THE GIFT COUPON TO YOUR FRIEND'S ORDER, or attach a piece of paper on which you can write your name, address, account number, and the gift or gifts you want.

You do not receive a gift for any order of your own. It must be from some who has never bought from us before. We do not limit this offer. Getone who has never bought from us before. For example, if you send us as many gifts as you can get us New Customers! For example, if you send us as men customers, you get three gifts—or, if each order amounts to more three new customers, you get six gifts! We have plenty of gifts to give you—so we hope you'll send us plenty of new customers to get them! But always be sure to you'll send us plenty of new customers to get them! But always be sure to which to your friend's order, either the Gift Coupon, or a piece of paper on which you write your name, your address, and the gift or gifts you want.

Attach This Coupon To Order



over \$30 worth. Choose any I

Remember, your friend's order must amount to more than \$10. If it is less than \$30 you get one gift. If it is over \$30, you get TWO gifts. Make your choice from pages 4 and 5.

If your friend orders more than \$30 worth, be sure to fill in the numbers of both gifts you want. Use the coupon below. Fill in all the information we ask for; then specify the gifts you want. Attach the coupon to your friend's order.

Send us as many new customers as you wish we will send you a free gift for each one whose order amounts to more than \$10.

Don't delay. Don't let your friend put off ordering. Go out today and get your friend's order in the mail, so that we may have the pleasure of sending you the free gift, or gifts, you want-very, very soon!

Spear & Co. Pittsburgh, Pa.

Attach This Coupon To Your Friend's Order!

The name of my friend, who has never dealt with you before, and who is sending you an order amounting to \$10 or more, is:

Friend's Name..... Friend's Street Address.... Friend's Town.....State..... My Name..... My Street Address....

My Town....State.....

If Friend's order is less than \$30, State here the gift you want-

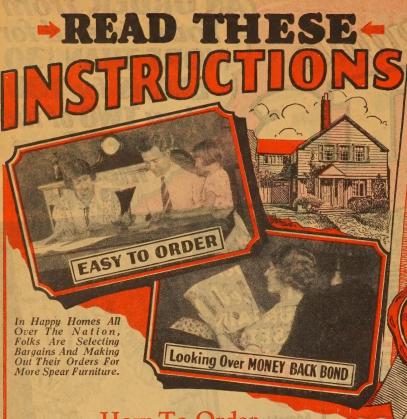
If Friend's order amounts to more than \$30, State here the other gift Gold

you want-Gift No..... If you want bedspread, check color desired: Rose Blue

Now Turn the Page







SPEAR'S MONEY BA

I ABSOLUTELY GUARANTEE to you that every article in this catalog is exactly as it is pictured and described—that every article is strictly dependable. I have paid careful attention to the certain that material, workmanship and finish measure upon to the highest standards of quality: I guarantee further that may price are always the lowest.

I GUARANTEE to you that every article in this catalog (except clothing) will be sent to you on 30 days' free trial—that you can use and test it in every way—that there is not the alightest risk or obligation to you in testing the quality of any Spear merchandise.

I GUARANTEE to you that at the end of 30 days' free trial, you may return any home furnishings which do not satisfy you completely. This guarantee applies even if you simply change your mind about wanting them. There are no strings to this offer.

J GUARANTEE to you that I will refund your first payment and freight charges both ways on any goods you do not wish to keep. The trial will not cost a penny. You order on trial and you test every article in your home. If you do not want it, send it back and your money is refunded.

I GUARANTEE to you finally that under my Long Time
Dignified Credit plan all transactions between you and the House of Spear will
be held in strictest confidence.

In short, I guarantee you merchandise of the highest quality at the lowest price, on easiest terms, with complete satisfaction to you or your money refunded.

SPEAR & COMPANY

How To Order

We supply two order blanks with this catalog, next to the back cover. Please use the Old-Customer order blank yourself, and give the other to a friend. If you need additional order blanks, we will send you a new supply, or you may use plain paper. Read the order blank carefully before filling it out, and follow all directions. Write plainly and be sure to write your full name and address. Always include your middle name—for example: Mrs. Thomas James Davis or Mrs. Martha Alice Davis. If you do not live on a railroad line, state to what shipping point your goods are to be shipped.

Always specify the finish and color you desire, and where an article is made in more than one size, state the size desired. After you have made out the order, always check it back carefully, especially for size, color and finish.

Be sure to enclose a money order for first payment in same envelope with order. See Page 134 for easy credit terms.

No Hard And Fast Rules

If you wish to send more than the required monthly payment you may do so, thus paying your account sooner. Or if you want to purchase more goods while you are paying on another order, we will be glad to accommodate you.

f You Have No Freight Agent

We prefer to ship to the nearest station where there is a freight agent, in order to safeguard you. If this is impossible, we request that you send enough money, in addition to the first payment, to cover the freight. The railroads insist on prepayment of freight charges to stations where there are no agents. It is best, however, to ship goods to a station where there is a freight agent, if you can manage it.

How To Send Money

Make all payments by post-office money order or express money order if you possibly can. If that is impossible, use bank draft or cash. When sending cash always register your letter. Do not send personal checks or postage stamps if you can avoid it. Post-office money orders are the most satisfactory way to send money.

We Cannot Ship C. O. D.

Under no circumstances can we ship C.O.D. Ordering on 30 days Free Trial, backed by our Money-Back Bond, is much more satisfactory than C.O.D.

No Accounts Less Than \$5.00

We do not open accounts for less than \$5.00. Whenever you send an order which amounts to less than \$5.00, please send the full amount with your order.

You Can't Beat Our Prices

We absolutely guarantee that, quality for quality, our prices are the lowest! We have one price to all—the lowest possible! No matter where you live, you get the same low price—the same easy terms—the same guarantee, as if you bought at one of our stores. We guarantee that our prices are lower than the prices in any Cash or Credit store. Make your own comparison anywhere—quality for quality—value for value—service for service. Then you will buy from Spear.

Write These Banks About Spear

We refer you to the Manufacturers Trust Co., New York City; Farmers Deposit
National Bank, Pittsburgh; Monongahela National Bank, Pittsburgh; and the
Bank of Pittsburgh, National Association, founded in 1810 (with whom we have
done business for over 30 years). The Dun Mercantile Agency, Bradstreet Mercantile Agency, American Railway Express Company, Pennsylvania Railroad, Baltimore & Ohio Railroad, and, in fact, any bank or mercantile agency in the United
States will gladly vouch for Spear's integrity and responsibility.

Money-Back Bond—30 Days Trial

Above is shown our Money-Back Bond. All home furnishings are shipped on 30 days Free Trial. Use them as your own. If you are not satisfied in every way, return them within 30 days and we will refund your down payment and freight charges both ways.

We Do Not Pay Freight

When you order from Spear you know exactly what your goods cost you—Spear does not add the freight charges and extra profits to the prices of his goods. All goods are shipped charges collect and you pay the charges to the Railroad Company agent when the goods arrive. This is the fairest, squarest way of doing business. As a matter of fact the charges are very low, as you will see from the rates on Pages 131 and 132. Consult these pages also for parcel post rates. When goods are to be shipped parcel post, enclose with your order the amount necessary to pay the parcel post charges.

Examine Goods Carefully

Every shipment we make is turned over to the transportation company in first class condition. The railroad company is liable for any damage. It is best not to accept freight shipments until you examine the goods at your freight station. This does not mean that you must unpack everything. Just glance over the packages and crates to see that none are broken. If there is any damage, the freight agent is required to make a notation on the freight bill, which he gives you when you pay the charges, listing the extent of the damages. See that he does so and after the agent has made the notation on the bill, send it to us for adjustment.

We Always Ship Promptly

We are justly proud of our shipping service. Please remember, however, that goods shipped by freight come more slowly than by express. Always allow sufficient time for your goods to arrive, before writing us about non-delivery. We often ship goods to you direct from the factory to save you freight charges.

Write To Us Before Returning Goods
Our customers seldom return goods, but you are at liberty to do so; if you are
not satisfied after 30 days trial. Never return goods before writing us. We will
send you shipping instructions, tags and complete information, so we can identify
your shipment when it reaches us, and credit your account promptly.

Correspondence

We are always glad to answer your questions. To save you time, however, we have explained practically everything right in this catalog. If the information you want is not given, write for it. We will answer your letters promptly.

When You Change Your Address

It is very important that you advise us promptly when you move, either from one street to another or from one town to another. Always be sure to give both the old and new address and your full name. We have 1,000,000 customers serve, and it sometimes happens we have more than one customer by the same name. Please advise us promptly whenever you move. A postal card will do.

Our Dealings Confidential

Many people prefer not to let others know about their private affairs. Your dealings with us are sacredly confidential. We ship all goods in plain packages and it is not necessary for your dealers or neighbors to know you buy from us.

GENUINE COMMUNITY PLATE GUARANTEED 50 YEARS Mirror Tray

The World Famous Community Plate—Guaranteed for 50 Years! Grosvenor or Deauville Pattern. Complete Sets or Separate Pieces.

Genuine Community Plate needs no description. It's the most widely advertised, the most popular silverware made. It's family plate, giving service for generations. Guaranteed by Oneida Community, Ltd., for 50 years. Our prices are the same as the cash prices of jewelry and department stores—and you don't pay a penny extra for the privilege of Spear's easy credit. So why pay cash for your Community Plate, when we sell it at cash prices, on CREDIT?

Two Lovely Patterns. Grosvenor is one of the the world. Its aristocratic platinum gray finish, delicate ornamentation, and exquisite symmetry bespeak the hand of a master designer. Deauville is a new pattern in the modern style. Simplicity of line, triangle decoration and the bright Butler gray finish make it as beautiful as any sterling pattern on

the market. Genuine quality-beauty that endures! Loveliness
that will last through half a century of thrice daily service!
29, 34 or 50 Pieces, In Tray. The 29 piece set ever so popular.
-includes the following: 6 dinner knives with DeLuxe Stainless Steel Blades, 6 dinner forks, 12 teaspoons, 3 table or serv-
ing spoons, 1 butter knife and 1 sugar spoon—service for six people. The handsome mirror tray pictured above is included.
It consists of a beautiful mirror bottom service tray, on which reposes a removable rack, richly lined with velvet, with com-
partments for each piece. Use it as a tray, or attach the gold
colored silk cord and tassel, which we include, and use it as a charming console mirror. The 34-piece set is the famous
"Pieces of 8" set advertised in all the magazines. It includes 8 dinner knives with DeLuxe Stainless Steel Blades, 8 dinner
forks, 8 tablespoons, 8 teaspoons, 1 butter knife and 1 sugar spoon. The mirror tray is included. The 50-piece set is a
complete service for 12. It includes 12 dinner knives with
DeLuxe Stainless Steel Blades, 12 dinner forks, 12 tablespoons, 12 teaspoons, 1 butter knife and 1 sugar spoon. The handsome
mirror tray is included. You may order any set with hollow handle knives, or with modeled handles (same in appearance,
but smaller than hollow handles). Tray free with each set!
Your Own Selection. In addition to the various sets listed above, we offer

your choice of individual pieces. Check up your silver supply; list the things you need; see how our extended credit terms enable you to buy all those pieces you ought to have. Why do without them any longer? Buy from Spear—pay standard prices—enjoy easy credit which costs you nothing!

Grosven	or Patte		auville	Pattern
OrderNo.	Price	Community Plate o	rder No.	Price
H 700	\$ 4.00	Teaspoons, Set of 6	H 765	\$ 4.00
H 702	8.00	Dessert Spoons, Set of 6	H 766	8.00
H 704		Tablespoons, Set of 6	H 767	8.00
H 706	8.00	Dinner Forks, Set of 6	H 768	8.00
	THE PARTY NAMED IN	Hollow Handle Knives with DeLuxe	11700	14 00
H 710	14.00		H 769	14.00
H 736	9.00	Modeled Handle Knives with DeLuxe Stainless Steel Blades, Set of 6	H 770	9.00
H 714		Butter Knife, Each	H 771	1.25
H716		Sugar Spoon, Each	H 772	1.25
H718		Salad Forks, Set of 6	H 773	7.50
H 720		Round Bowl Soup Spoons, Set of 6	H 774	8.00
H 722		Individual Butter Spreaders, Set of 6	H 775	6.50
H 724		Cold Meat Fork, Each	H 776	2.50
H 726		Gravy Ladle, Each	H 777	3.00
H 732		Pierced Round Server, Each	H 778	3.50
			Establish St.	
	24 50	29-Piece Set (Service for 6), Modeled Handle Knives, DeLuxe Stainless Steel Blades, in Mirror Tray	H 2408	31 50
H 2432	31.50	29-Fiece Set (Service for 6), Hollow	112400	0,100
annifet.	Total Mont	Handle Knives DeLuxe Stainless	100	
H 2451	36.50	Steel Blades, in Mirror Tray	H 2409	36.50
		34-Piece Set (Service for 8), Modeled		
H 2454	41.25	Handle Knives, DeLuxe Stainless Steel Blades, In Mirror Tray	H 2410	41.25
112404	71.20	24 Piece Set (Service for 8) Hollow	2 70 1000	0.0181 33
A STATE OF THE PARTY OF	past taul	Handle Knives, DeLuxe Stainless Steel Blades, in Mirror Tray		40.00
H 2459	48.00	Steel Blades, in Mirror Tray	n 2411	48.00
of his work is	Toronto Il	50-Piece Set (Service for 12), Modeled Handle Knives, DeLuxe Stainless	1	STATE OF THE PARTY OF
H 2466	60.50	Steel Blades, in Mirror Tray	H 245/	60.50
	STREET, SQUARE, SQUARE	EO Diego Cot (Corvigo for 19) Hollow		
H 2469	70 FO	Handle Knives, DeLuxe Stainless Steel Blades, in Mirror Tray	H 2458	70.50
H 2409	70.50	boot mades, in allitor tray		

Only \$3 With Order For 29-Piece Set!

This Teaspoon Is

Is
Deauville
Pattern,
Shown
Actual
Size.

This

Grosvenor Pattern, Shown Actual Size.

Wm.Rogers & Son35 Year Silverplate



Silver Plate, in two of the lovelies patRogers & Son. This silver plate is guaranteed for
35 years, or as long as you may use it. Every
betra grown as long as you may use it. Every
betra deposit of silver on spots which receive the
most wear. The "Princess" pattern is classically
pure in line, truly aristocratic in appearance.
Any woman can afford enough to outfit even a
Princess! The rich Butler gray finish enhances
the charming decoration. "Paris" is new, a design
of slender proportions and graceful lines, with a
delightful decoration and a beautiful Butler gray
finish. This is the silver plate advertised in all the
magazines. Our prices are the nationally advertised prices, set by William Rogers & Son. You
pay nothing extra for the privilege of buying on
credit. Buy your silver from us, on easy terms!

We Offer each pattern in three different or 12 people. You may order any set in either "Princess" or "Paris" pattern, with: (1) modeled handle knives with plated blades; (2) modeled handle knives with De Luxe Stainless Steel blades; (3) hollow handle knives with De Luxe Stainless Steel blades. Modeled handles are the same in appearance, but smaller than hollow handles. De Luxe Stainless Steel blades have a keen cutthan the proper part of the property of the

26-Piece Set is very popular. It consists or hollow handles, plated or Stanless Steel blades), 6.forks, 6.tablespoons, 6.teaspoons, 1 butter knile and 1 sugar spoon. Set comes in new Nottlingham service tray. Illustrated above, 1 butter the set of the s

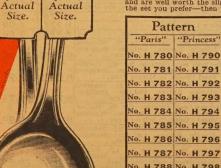
34-Piece Set. This is the famous "Pieces advertised. It includes 8 dinner knives, fhollow or modeled handles, plated or Stainless Steel blades), 8 forks, 8 tablespoons, 8 teaspoons, 1 butter knife and 1 sugar spoon. 8 teaspoons, 1 bovely Beauty Box shown below. Box has a lacelike silver and green cover design. Inside the top is a plate glass mirror. The silver rests in a velvet lined rack. When rack is removed, the Beauty Box is ideal to hold feminine trinkets on the dressing table or in your suitcase.

50-Piece Set. Full service for 121 Set includes 12 dinner knives (hollow or modeled handles, plated or Stainless Steel blades), 12 forks, 12 tablespoons, 12 teaspoons, 1 butter knife and 1 sugar spoon. This set comes in the Golden Opportunity chest—a sturdy, big chest with jade green Vellum covering, jade green sateen lining, and black velvet rack to hold each piece. Top is decorated with a smart

Guaranteed For 35 Years

Guaranteed! Both William Rogers & Gon and Spear & Co. guarantee this silver page 167 63 years—or as lone as you may use the 167 63 years—or as lone as you may use not clighted, return it within 30 days and we will refund your first payment and shipping charges both ways, if you keep it, start monthly payments two months from the date you mail your order. Why pay cash for William Rogers & Son 35-year silverplate? We sell it at regular cash prices, on easiest terms! Only \$1 down for the 26-piece sets! Only \$1.75 monthly for No. H 780 or No. H 790! See Page 134 for easy terms on the other sets. We give you a year to pay for silver that lasts a lifetime!

34-Piece Set In Beauty Box



Paris

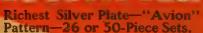
spoon,

Princess

spoon,

and the second second	tern	Please Specify Pattern Desired, "Paris" or "Princess.",	Price Either
"Paris"	"Princess"		Pattern
io. H 780	No. H 790	26-Piece Set, Service for 6, (Modeled Handle Knives with Plated Blades), in Nottingham Service Tray, Price	\$14.50
io. H 781	No. H 791	26-Piece Set, Service for 6, (Modeled Handle Knives with Stainless Steel Blades), in Nottingham Service Tray, Price	16.9
lo. H 782	No. H 792	26-Piece Set, Service for 6, (Hollow Handle Knives with Stainless Steel Blades), in Nottingham Service Tray, Price.	19.9
lo. H 783	No. H 793		19.9
io. H 784	No. H 794		23.7
o. H 785	No. H 795	34-Piece Set, Service for 8, (Hollow Handle Knives with Stainless Steel Blades), in Beauty Box, Price	28.5
o. H 786	No. H 796		27.5
o. H 787	No. H 797		32.9
o. H 788	No. H 798	50-Piece Set, Service for 12, (Hollow Handle Knives with Stainless Steel Blades), in Golden Opportunity Chest, Price	39.9





Pattern—26 or 50-Piece Sets.

The Beauty of the 1811 Roper's "Avion" patternist parable we sterling. It is classiful to the control of the sterling of the s

And the set by the maker. You hay hothing extra for Spear asy credit! So order all you need and pay as you use it.

You May Order

"Avion" silver plate in complete services for six or twelve people and Modeled Handles, or (2) Stainless Steel Blades and Modeled Handles, or (3) Stainless Steel Blades and Hollow Handles, or (3) Stainless Steel Blades and Hollow Handles, but far more desirable, because they have a keen cutting dee, and a beautiful mirror-like finish which will not discolor. They make wonderful "steak knives," and are well worth the interence in price. The knives with modeled handles are the word frame and the service of the servic

No. H2484, 26-Piece Set (Knives With Stainless Steel 24.95
Blades and Hollow Handles), in Mirror Tray.

No. H2485, 50-Piece Set (Knives With Plated Blades and Modeled Handles), in Mirror Tray.

No. H2486, 50-Piece Set (Knives With Plated Blades and Modeled Handles), in Mirror Tray.

Steel Blades and Modeled Handles), in Mirror Tray.

35.75

No. H2487, 50-Piece Set (Knives With Stainless Steel Blades and Hollow Handles), in Mirror Trav.



L&G.H. ROGERS Mayflower Design

Silver Plated Ware at Low Prices, On Credit

For Long Life—

Berry plece is made over a strong metal blank which is place in the layer of pure silver, heavy enough to wear a strong metal blank which is to receive the place of pure silver, heavy enough to wear a strong metal blank which is the new "Mayflower" pattern recalls Colonial days, with its ueber or place of Stainless The new "Rayflower" pattern recalls Colonial days, with its ueber or place of Stainless Steel blades ost more, but are well worth the difference were recommend our higher priced Regers and Community sets and if you want low priced silver place, Mayflower sets are cere best values obtainable. The 26-Piece Set complete string is the silver place of the strainless of kindless, 6 torsk, 6 tablespons, 6 teaspoons, 1 butter kindle and 1 sugar spoon. The so-Piece Set consists of 12 tablespoons, 12 teaspoons, 12



"Westbrook"—In Sets or Individual Pieces

Spear Presents the stunning new "Westbrook" pattern in nickel silver tableware. Nickel silver is an alloy of several basic rich, gleaming nickel silver all the way through. Ideal for the family in which tableware receives extra hard usage. With ordinary care this nickel silver tableware will last a lifetime. The slender shape of the pieces, the dainty ornamentation and the bright polished finish are sure to please you. Doubly guaranteed by Spear & Co. and Simeon L. & George H. Rogers Co., Inc. You may order separate pieces in sets of six.

Choice of Two Services. 6 teaspoons, 6 tablespoons, 1 butter knie and 1 sugar spoon—complete service for fix. The 50-Piece Set, for larger families, includes 12 knives, 12 torks, 12 teaspoons, 12 tablespoons, 1 butter knie spoon—complete service for twice. The top-Piece Set, for larger families, includes 12 knives, 12 forks, 12 teaspoons, 12 tablespoons, 1 butter knie and 1 sugar spoon—complete service for twelve. Check up your supply of everyday tableware today—then order the set or the pleces you need. Your credit is good—use it 1 And use the tableware on trial for 30 days—then pay little by little. If it does not please you, you need not keep it. The trial will cost you nothing. So order now!

 You need not keep it. The trial will cost you nothing. So order now!
 \$4.39

 No. H2418, Complete 26-Piece Set, Price.
 8.49

 No. H2419, Complete 50-Piece Set, Price.
 8.49

 No. H2400, Set of 6 Teaspoons, Price.
 .49

 No. H2401, Set of 6 Tablespoons, Price.
 .98

 No. H2403, Set of 6 Forks, Price.
 .98

 No. H2404, Set of 6 Knives, Price.
 .189

New Lovely Lamps New Easy Terms!

An Attractive.

Artistic Lamp.

Styles in

Lamps.

Filigree Metal Frame—Sunset Glass Panels. Newest Style Illuminating Extra Large Size. Wood-Base Lamp. land Design.

Soft, Mellow Light. The elaborate filigree this lamp are finished in Browntone Gold. A striking woodland design is wrought on the filigree panel shade. The base is richly decorated in a vase and wreath design. This is our largest table lamp, 24 in, high, and the shade 12 in, in diameter. This splondid lamp will add greatly 20 in, in diameter. This splondid lamp will add greatly 20 in, in diameter. This splondid lamp will add greatly radiate a warm welcome. We have sold thousands of these lamps. New low terms: only \$1.00 down, \$2.25 monthly beginning 60 days from the date you mail your order.

beginning 60 days from the date you mail your order.
Illuminated Base. Assparate switch enables base whenever you desire—independently of lights in the shade. The shade is made with six panels of curved Sunset glass. Two pull chain sockets. Furnished for electricity. Comes complete with plug and long silk covered cord. (No bubs included.) Try this lamp in your home for 30 days and if not entirely satisfied, return it and we will gladly refund your payment and freight charges both ways. We are sure that once you have it in your home you will be delighted with its beauty. Shipped from Pittsburgh. Shipping weight, in heavy wooden crate, 60 ibs.

No. H 2927, Lamp, Price\$18.95



Stunning Spray Lamp With Illuminated Base.

Rich-Colorful!

Made of metal in two-trone gold finish. Illuminating base has panels of Sunset glass, with metal figures in bronzed petals shielding the light to base on and off, independently of lights above. Four stem-like supports droop like flowers, ending in bronzed petals shielding the light sockets and tipped with amber tear drop pendants. These sprays support a vase of Sunset glass, which holds a lovely spray of fabric flowers and foliage in natural colors. Height overall, 25 inches. Complete with ong sike one doord and in the pure first pour first pour first pour first pour first pour first petals. Support from Fitzsburgh. Ship, wit. 18.

No. H 2947, Spray Lamp Complete, Price \$12.95

Richly Decorated—
absolutely safe! This gasoline lamp produces 300 candle power, brilliant, cheerful, white light—20 times brighter than kerosene lamps and superior to electricity and gas for brightness, economy and quality of light. Bright as daylight, yet soft, melow and easy on the eyes. No smoke, no soot, no odor—no dirty, greasy wicks to trim or chimneys to clean. The shade is genuine cremax, a new kind of glass that diffuses light scientifically. It is an ivory-gold color embellished with four striking Oriental decorations in rich shades, that add a finishing touch of decorative charm.

Only \$1 Down Up to \$20!

Onls

\$1.00

Doun.

Table Lamp. Table Lamp. Stumming two-light table tistic gold finished with art tistic gold finished with art tistic gold finished with a sand frame. Observe the beautiful paneled shade is inches in diameter. This shade is of amber glass embellished with artistic seenic design. Furnished for electricity, complete with long golden silk cord and 2-piece plug, but no bulbs. May also be purchased for mantle and chimney insulated. Height 23 inches. Shipping weight in heavy wooden crate, 35 lbs.

No. H 2945, \$9.98

For Other Lamp Bargains See Page 82.

Stunning Rich Electric Silver Candelabra. Plated Decorative Finish. Imported Crystals. 24 In. High.

Magnificent, colorful, scintillary. This electric candelabra is so gorgeous, so imposing, that it will delight you beyond expression. Its stately lines, artistic design and ornate effect are such as would and should adorn the finest home. Then why not have it in YOUR home, to add to the many other beautiful appointments? This candelabra stands 24 inches in height, with a spread of 17 inches, and presents a commanding appearance. Its 5½-inch base carries the well proportioned column and attractive lights. Made of everlasting metal, with a rich silver plated finish in a handsomely wrought design. The rose colored petals surrounding the lights reflect a warm, rich glow, illuminating the room in a quiet, restful manner. The imported crystal pendants, now all the voque, give it the finishing touch of beauty. Equipped for electricity with 8-foot silk cord and two-piece attachment plug. (No bulbs turnished.) Shipped from Pittsburgh on 30 days free trial. Safe delivery guaranteed, shipping weight, 16 bs.

No. H 2948, Candelabra, Price \$14.95

Made Of everlasting metal in rich polyenom.

Made Of everlasting metal in rich polyenom.

Made Of finish, touched here and there with gold rose and blue on the elaborate base, pedestal and decors tive handles. The graceful chalice, which is 10 inches i diameter, may be used as a fruit bowl. Out of the chalic rises a metal holder, containing a cut glass vase, fille with a bountiful spray of artificial flowers in nature colors. The light globes are concealed beneath fou bronzed petals, tipped with long, amber tear drop pend ants. No bulbs included. A \$17.50 value! Shipped from Pittaburgh. Ship, wt., 16 lbs.

Complete with long simple to the complete with long simple shipped from the date you send your order.

No. H 2964, S pray

Lamp Price \$11 95

Lamp, Price\$11.95

A Neat Looking, Practical Gas Lantern.

Beautiful Spray Lamp. Extra Large

Practical Gas Lantern.

Ideal for all outdoor uses. Windproof, stormproof, Insect proof. Gives 300 candle power of brilliant white light—20 times more than kerosene lanterns. Made of brass finished, highly polished nickel plate—rustproof. Holds two pints—burns 15 hours with one filling. Unbreakable mica globe. A soratch of a match and it's lit. Sale, non-explosive. Will not explode while lighted as fuel cannot run out and ignite. Light goed out with the control of the cannot run out and ignite. Light goed out ending. Equipped with a built-in-pump. Height, 14% Inches. Comes complete with 2 mantles, extra generator, generator wrench, 2 cleaning needles, gasoline strainer and instructions.

Shipping weight, 5½ lbs.

No. H 2951, Gasoline Lantern, \$7.95

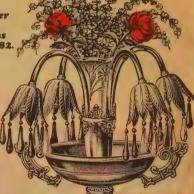
100% Safe. Cannot explode. A touch of the match lights it, and base of the lamp are Antique Gild Bonze with a aristocratic "crackle" effect. The fount holds 3 pints of gasoline. Costs only a few cents a night to operate. Height overall 19½ inches. Sent complete with extra generator, generator wrench, 2 cleaning needles, pump, gasoline strainer and easy instructions. The finest gasoline lamp on the market and the safest. Order it on trial. Shipping weight, crated, 13 lbs.

No. H 2950, Gasoline Lamp Complete, Price. \$9.95

For Gas or

Handsome

Electricity.





Only \$8.45 for this beautiful mirror which would cost \$12.50 elsewherel Send only \$1, pay \$1.00 monthly, starting payments two months from the date you order. This mirror has a graceful, openwork top ornament and a burnished gold and silver finished frame. Overall it measures 50x14 inches. The center mirror is of purest plate glass, 20x9 inches, and the end mirrors are 14x9 inches, with etched decorations. Shipped from Pittsburgh, safe delivery guaranteed; shipping weight, 30 lbs.

\$8.45.

Our Lowest Priced Mirror

Never before has a wide buffer mirror with such rich decorations been offered anywhere near our low price. Observe the massive top ornament and the curving floral decorations on the end panels. Frame is burnished gold and silver finish. Overall, this mirror measures 44x13 inches. The mirrors are purest plate glass; end panels 8x13 inches, center mirror 8x16 inches, easter mirror 8x16 inches, center mirror 8x16 inches, or such that glass; end panels 8x13 inches, center mirror 8x16 inches, or such that glass is subtle trick of reflection, it seems to increase the size of the room. Regular \$9 value. Shipping weight, 25 lbs.

No, H 3003.

Buffet Mirror, Price......\$5.75

Bowl and Two Electric CandleSticks Below

A gorgeous console set for your buffet or console table! Consists of two electric candlesticks with elaborate metal pedestals, plated in rich silver and black. Columns and shades are rose glass and the tear drop pendants are crystal. Each candlestick is 20 inches high, has an electric switch, 8-toot slik oord and two-piece plug. Connects in any electric species, 8-toot slik oord and two-piece plug. Connects in any electric species, 9-to slike the species of the speci

No. H 3015, 3-Piece Console Set, Complete. . \$14.95

A Stunning A Console

Metal Base umns, Shades And Bowl. And Bowl. Crystal Tear Drop Pendants

Page 102

Linen! Genuine Imported Hemstitched Linen Set. Made of pure linen, with a soft silver bleach finish which brings out the natural fustre and insures lengthy service. The design is the popular basket weave, known as "Etamine" work. Tablecloth and napkins match perfectly and have genuine hand drawn hemstitched edges. Splendid value.

No. H 3571, Cloth 54x70 in., and 6 Napkins, 14x14 inches. \$4.98

No. H 3569, Cloth 55x80 in., and 12 Napkins 15x15 inches. \$7.69

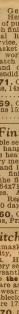
Satin Finish Mercerized

Satin Finish, Mercerized damask table set of fine quality. It looks and hangs very much like linen and is heavier in weight than the ordinary mercerized tablectoth. Will wear and launder beautifully. The satin finish enhances the beauty of the floral design. Cloth end. Satinfaction of the floral design. Cloth of the floral design of the floral design. Cloth and Satinfaction of the floral design of the floral design. Cloth and Satinfaction of the floral design of the floral design. Cloth and Satinfaction of the floral design of the floral design. Cloth and satinfaction of the floral design of the floral d

Hemstitched Table Set of Cotton Damask, at a low price in a good quality, that will certainly delight you. Handsome in appearance and very serviceable. The beautiful chrysanthemum design is woven into the set with the same skill and care as in high grade linen sets. Will wear and launder beautifully. Tablecloth is 58x72 inches. Napkins are 17x17 inches square.

No. H 3570, Cloth and \$2.48

Satisfaction Guaranteed Or Your Money Back



Values-Low Priced Attractive Curtains







Length 21, Yards-Width Overall 60 Inches-Ivory or Ecru
A rich looking pair of shadow lace curtains, fringed, or
with tailored hems at bottom. Dainty blossom design, with
a gorgeous wide fioral border. Priced low.
No. H 3445, With Lovely 3-in, Fringe, Per Pair. \$1.89
No. H 3444, Tailored Hems at Bottom, Per pair. 1.49

Length 21/4 Yards—Width 38 Inches Overall—White Only



Length 24 Yards—Width Overall
45 Inches—White or Ecru
The latest development in fine curtains—the fringed pair in panel design. The filet net weave and the handsome 3-inch rayon bullion fringe have the appearance of real costliness. The conventional design consists of festoons and diamond shaped medalions. The border is a floral bouquet design set off by elaborate Fleur-de-Lis pattern. These curtains are lovely! No. H 3586, Price, per pair



Length 21/4 Yards—Width Overall 60 Inches—Ivory or Ecru

An artistic allover pattern to grace your windows! Has deep, handsome floral urn border with a lighter medallion field. Finished with deep 3-inch rayon bullion fringe, adding richness and distinction. These dainty shadow net curtains are extra width and excellent quality—at a low price! You can order up to \$20 for \$1.00 down.

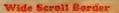
No. H 3515, Price, per pair

Length 21/4 Yards—Width Overall 54 Inches—Ecru or Ivory

Luxurious Richness

Length 21/4 Yards—Width Overall 45 Inches—White or Ivory

Attractive Filet Net curtains with stunning wide floral urn border and dainty bowknot side border, Richly finished with Rayon Bullion fringe. A most attractive design at a very low price and lowest terms. Start monthly payments two months from the date you send your order. An exceptional value! \$1.59 No. H 3502, Price per pair.



Length 2½ Yards—Width Overall 80 Inches—White or Ivory

Worlds of style at a very low price! Inexpensive reproduction of the ever popular Nottingham lace field and scroll border type of curtain. The plain field is an effective foil for the unusually wide scroll border in cutwork effect. Narrow edging completes the sides. Will wash well and wear well. Good value for the money.

No. H 3544, Price,
per pair

Address SPEAR & CO., Pittsburgh, Pa.

NNING NEW CURTAINS at LOWEST P

Length 2¹/₄ Yards—Width 36 Inches or 45 Inches—Ivory or Ecru

If you're "sick and tired" of some room—if you'd like to make it over, but have only a few dollars to spend—just order some of these smart new window panels of shadow lace, and see what a difference they'll make! Durable grade in a lacy weave, with basket and bowknot border. Scalloped bottom with luxurious 3-inch bullion fringe. Choice of two widths, in ivory or ecru.

No. H3506, 36-inch width, 98

Shadow Lace Panel, Price each. 998

No. H3507, 45-inch width. Shadow Lace Panel, Price each. 1.29



Length 2¼ Yards—Width 36 Inches or 45 Inches—Ivory or Ecru
Imagine it! Luxurious rayon builion fringe, 6 inches deep! You never saw a more stunning effect in a Filet Net panel. A good qualty Filet with deep floral border design, talloped, and the new style long 6-inch fringe. No. H3508X, 36-inch width, Filet \$1.29

No. H3509X, 45-inch width, 1.79

SEE PAGE 44

Order Up To \$20 For Only \$1 Down!



Medallion Filet Panel

Length 2¹/₄ Yards—Width 36 Inches or 45 Inches—White or Ecru Dainty, finely woven, Filet Net Panel in antique lace medallion pattern of un-usual beauty. Good quality filet net, finished with 3-inch Payon Silk bullion fringe. Washes well—wears well.

No. H3446, 36-inch width, Filet Net Panel, Price each..\$ No. H3447, 45-inch width, Filet Net Panel, Price each.





Rich Shadow Lace Length 21/4 Yards—Width 36 In. or 45 Inches—White or Natural

Beautiful fringed panel curtain in urn design, with gorgeous wide floral border, on rich shadow lace, Luxurious-ly finished with 3-inch Rayon Silk bullion fringe. Order on free trial!

No. H3418, 36-inch width, \$1.10 Shadow Lace Panel, each. \$1.10 No. H3419, 45-inch width, Shadow Lace Panel, each. 1.39

Length 21/4 Yards-Width 36 Inches or 45 Inches-White or Ecru

45 Inches—White or Ecru

Styles in curtains come and go—one season its' this and the next season something altogether different—but the universal popularity of dainty filet net never wanes. It's so pretty serviceabled there's a lovely iringed Filet Net serviceabled there's a lovely iringed Filet Net of the control of th



Length 2/4 Yards—Width 36 Inches
or 45 Inches—Ivory or Ecru
Nothing could make your home look lovefler than these allover doral figured shadow
net panels with their extra deep shadow
pringe, 31 and wide, heavy scalloped Rayon
ringe, 32 and wide, heavy scalloped Rayon
ringe, 32 and wide, heavy scalloped Rayon
No. H3523. 36-Inch width,
Shadow Lace Panel, each ... \$1.15
No. H3524. 45-Inch width,
Shadow Lace Panel, each ... 1.39

30 Days Trial And A Year To Pay!

FOR OTHER



"Marie Antoinette"
Fine Filet—Length 2¼ Yards—Width
40 Inches—Ivory or Ecru
How lovely this Marie Antoinette style
panel curtain is! Dainty, yet durable, Filet
Net with square medallions of imitation
embroidery; rich border design. Finished
with 3-inch buillion fringe in graceful seallops. Also sold in sets of 3 for 55-69.
No. H3448, Filet Net Panel, \$1.98
Price each

\$1.98 No. H3451, Set of 3 Panels, Reduced Price. 5.69



Our Finest Rayon Panel

Length 21/4 Yards—Width 43 Inches Antique Gold or Silver

None finer made! Wide panel of lustrous Silk Rayon, heavily figured and finished with wide, scalloped, Rayon Silk bullon fringe. A panel of resplendent beauty, wonderfully durable. Washing makes it silkier. Save 45c—buy a spt of 3.

No. H3504, Rayon Silk Panel, \$2.98 Price each. No. H3520. Set of 3 Panels. 8.49



Lower Priced Rayon Panel Length 21/4 Yards—Width 43 Inches Antique Gold or Silver

Very unusual value in a heavy, lustrous Rayon Silk panel with deep medallion border and lighter medallion background. Richly finished with luxurious 3-inch Rayon bullion fringe. Wears splendidly gets silkier with every washing. Choice of popular Antique Cold or Silver color.



Length 21/4 Yards-Width Overall, 62 Inches-Silver or Sand

62 Inches—Silver or Sand
And now—a pair of lustrous, silky Rayon
curtains, the prettiest, laciest looking, most
stunning curtains made! Flowering urn design in allover effect—wide heavy border in
scallops—and heavy 3-inch bullion fringe—
and heavy 3-inch bullion fringe—
gregous! The rippling luster of these silky
curtains only grows lovelier with laundering. Regular \$5,50 value.
No. 43540, Rayon Silk Curtains, \$3.79
Price per pair.

New Low Credit Terms See Page 134

Bargains in Portieres Couch Covers and Draperies



Our widest and best portleres. Fine silky material in tapestry weave; heavy knotted fringe and tassels. Length, 8t. 6in.; width, each side, 40 inches. Choice of blue and gold, mulberry or rich green. Please state color. Very good quality. Order on trial. 55.98

No. H 4835, Price per pair...\$5.98



Silky, serviceable, Rayon Marquisette, sunfast and wears well, makes classy overdrapes or curtains. This bandsome material is 35 inches wide. Gorgeous new pheasant design, in rich rose, gold and green, on a warm eeru background. Sold only in 5-yard length. Buying from Spear is just like buying from a huge department store, but at wholesale prices. A regular 32 value for only 31.481 Use your credit! No. H 3442, 5 Yards, Price....\$1.48

Rich Silk Damask Portieres
Fashion's newest! Rich, lustrous, durable
Brocaded Rayon Damask Portieres or Drapes!
Really worth \$7 or more! Each panel is 24,
yards long and 25 inches wide, with two-toned
Rayon Bullion fringe, 2 inches deep. Choice of
Royal Blue with Gold figures—Deep Rose with
Gold figures—Gold with Blue figures or Green
with Gold figures. Order now on free trial!

No. H 3469, Price Per Set

(State color) \$4.79





Style And A Real Bargain



A high grade large size, fine quality, rope and band portiere which matches valance shown at left of page, No. H4836. Made with heavy ropes and tassels and wide bands, in feur-de-lis pattern. Choice of blue and taupe, rose and taupe, or two-tone green. Length 8 in. Fits any space up to 7 ft. 6 in. Fide. Regular \$10.00 portiere. \$6.95





A Couch Cover Of Real Elegance

Real Elegance

Orient. A rich shading of green, red, bite and brown carefully woven in a beautiful double medallion pattern suggesting an Oriental rug design. Very good quality—supremely serviceable. Measures 90 inches long and 54 inches wide—a very generous size. A couch cover like this fulfills a dozen useful purposes. Worth \$5 and sells at that price elsewhere. Order on trial.

Beautiful Rayon Damask Drapes

Gorgeous Rayon Silk Damask Dra

Rich, lustrous, long-wearing Brocaded Rayon Siik Damask of highest quality—the features of a \$6.50 set! Fringed side panels 2½ yards long, 18 inches wide, with two-tone Rayon Bullion fringer, which we shall be suffered to the sum of the sum o

Low Priced Rayon Damask Drapery Set

Made of a serviceable grade of lustrous Rayon Damask in brocaded effect, in lovely two-tone color combinations, Fancy scalloped valance. 15 inches deep and 36 inches wide, finished with Rayon Buillion fringe. Side panels, 2¼ yards long and 17 inches wide, are also finished with fringe, an unusual feature in a set at this low price. Choice of Rose and two-tone Green, or Gold and two-tone Blue; each has and two-tone Green, or Gold and two-tone Blue; each has long the state of the service of the ser \$2.98 No. H3585, Price, per set, either Color



High Quality, Guaranteed Vacuum Cleaner. Attaches To Any Electric Socket. Consumes Very Little Current. Save \$15.05 At This Price!

End Forever
the drudgery of old fashtened brooms, dust pans, step ladders; do
cleaner, Spear's perfected "Air Maid," It is a deep-cleaning, light weight, dependable electric
cleaner—handsome, convenient and fully guaranteed. Low first cost, low operation cost
Nearly a year to pay! A \$35.00 cleaner for \$19,931 Send only \$1 with your order.

Construction. This electric vacuum cleaner is equipped with 1/5 H.P. Universal
motor of finest construction. The motor bearings of phosphor bronze
are protected by dustproof coverings. A perfected oiling system eliminates trouble with bearings and makes frequent oilings unnecessary. Handsome motor case and nozale castings of
highly polished aluminum. The cast aluminum fan, at 9600 revolutions per minute, creates a
powerful yet harmless air suetton. This suction sucks out; the mest deeply imbedded dirt from
heavy rugs or fine upholstered furniture, without injuring the nap at all.

The Brush. The self-cleaning, detachable, double brush picks up the ravelings, lint and
surface litter. There are no chains, belts or revolving brushes to wear out
or clog. Bag-clamp and bag-opening device make it easy to detach and empty the dust bag.
The new ball handle and trigger switch are so arranged that the operator's hand is always in
an easy, non-tiring position. The rubber tired wheels will not mar highly polished floors.

Attach Anywhere. Simply attach-to any electric socket, turn on the current, and it
comes fully adjusted. It is simple, dependable and trouble-proof. Excellent value!

Attachments. the following: 8-foot flexible rubber hose with swiveled metal
connection, for insertion into machine; tapestry brush with aluminum handle for
cleaning clothing, draperies, portieres, etc., and 5-inch steel connecting tube, which
extracts dust from radiators, registers and grill work. Cleans bedding, walls, explored.

30 Days Trial. Send only \$1. Use this cleaner on trial, If you are pleased, pay
only \$2.25 monthly, starting 60 days from the date you mail
your order. Shipped from Pittisburgh

Cost Of Linoleum, Congoleum Or Floor-Oleum For Typical Rooms.

We sell Linoleum, Congoleum and Floor-Oleum by the running foot. See table below for cost of different water-proof coverings for typical rooms. If your room is irregular in shape, with alcoves, bay windows or a fireplace, send us a diagram, marking length and width, and showing size of all orests. We will estimate amount and cost of covering required.

Size of Room	No. of Running Ft. Needed	Floor-Oleum	Cost, 44c Congoleum
6x10 ft.	10 ft6 ft. width	\$3.30	\$ 4.40
9x12 ft.	18 ft6 ft. width	5.94	7.92
12x15 ft.	30 ft6 ft. width	9.90	13.20

Note: If you desire seamless covering for 9x12-ft. room, for example, you can order some patterns of Gold-Seal Congoleum in 9-ft. width. You will need 12 running feet.

No. H3615, Serviceable Carpet Lining, 36 in. wide, 8c Price per yard. No. H3618, Heavy Felt Stair Pads, 9x22 inches, 15c

loom, Hall And Stair Carpets— **Cut And Sewed FREE Of Charge**



Brussels carpet with jute back. Has tan back-ground with rose and brown figures. Low in price, but a good value. Illustration shows stair carpet. Hall carpet to match, without border. Either style 27 inches wide. Bargain for hall or stairs! No. H45125, Stair Carpet. Price per yard. 89c No. H4512H, Hall Carpet to match. Per yard.89c

Order Your Cleaner On Easiest Credit: Only \$1 Down! Pay No More For 60 Days! Then Send \$2.25 Monthly.

Double Brush

CLEAL



Brussels Hall Or Stair



Best All Wool Velvet Carpet

Our best grade, all wool serviceable velvet carpet with plain taupe ground and green or blue border. Bordered for stairs, as illustrated; borderless for hall. Either style 27 inches wide. State color border desired. Our best grade, all wool, extra durable per yard... \$1.89 No. H45818, Hall Carpet, Price per yard... \$1.89



ervice Velvet Stair Carpet

An attractive pattern in jute velvet stair carpet. Dark taupe background with allover design in rose and green. Figured border. Width, 27 inches. You'll get good service from this low priced stair carpet. Buy on easiest credit terms. We will cut and sew your carpet without charge. No. H 4582. Stair Carpet.



Best quality jute velvet carpet, made to give long ervice. Tan ground with design in rose, blue and eeru. Sordered for stairs, as illustrated; borderiess for hall bluer style, 27 inches wide. Regular \$2.00 value. When the style, 27 inches wide. Regular \$2.00 value. When the style, 28 inches wide. 11.49 inches 11.49





rvice Velvet Stair Car

Fine quality jute velvet stair carpet. The pattern is most attractive, with rose medallions and touches of blue, green and velvety brown, against the warm taupe background. Figured border. Width, 27 inches. You will be surprised and pleased when you discover how well this inexpensive carpet wears.

No. H4535, Stair Carpet, Price per yard....\$1.49

COLORFUL-LONG WEARING-ECONOMICAL-

One of the prettlest rug patterns you ever saw, with picturesque Chinese bridges and floral symbols sprinkled over a warm Taupe ground. The figures are in deep Rose, vivid Blue and soft Brown tones. The wide figured border is rich and subdued. This is a Congoleum Gold Seal rug—waterproof and durable, the best quality made! Opposite page shows it in full color. Order on 30 days trial!

Congoleum Gold Seal Rus

No. H 4857, size 9 ft. x 12 ft., Price\$10.95	,
No. H 4857, size 9 ft. x 15 ft., Price	.\$13.9
No. H 4857, size 9 ft. x 10 ft. 6 in., Price	9.75
No. H 4857, size 9 ft. x 9 ft., Price 8	.35
No. H 4857, size 7 ft. 6 in x 9 ft. Price 6.9	5

No. H 4857, size 6 ft. x 9 ft., Price.... 5.55



Easy To Clean

"Maytime"

Here's a charming Gold Seal Congoleum rug in the delightful "Maytime" pattern, especially suitable for warm, sunny rooms which require a cool looking rug. The new moire effect background is in two tones of green, a colorful field for the conventional illy and flower design, which reminds you of illy pads floating on a shaded pool. A band of flowers, 4½ inches wide, centers the rich border. An easy mopping keeps this genuine Gold Seal Congoleum rug clean and colorful.

Congoleum Gold Seal Rug

....\$10.95 No. H 4896, size 9 ft. x 12 ft., Price... No. H 4896, size 9 ft. x 15 ft., Price... No. H 4896, size 9 ft. x 10 ft. 6 in., Price. 9.75 No. H 4896, size 9 ft. x 9 ft., Price... 8.35 No. H 4896, size 6 ft. x 9 ft., Price 5.55



GOLD SEAL Lies Flat On The Floor

"Gloria"

GOLD SEAL

Gay as a flower garden in full bloom! Butterfiles and bright blossoms alternate against the lattice designs on the soft tan field. In the wide border a garland of flowers encircles the design. No beating, no thresome cleaning, with this Gold Seal Congoleum rug! Just a quick, easy mopping!

Congoleum Gold Seal Rug

No. H 4888, Size 9 It. X 12 It., Price	IVO	,,
No. H 4888, size 9 ft. x 15 ft., Price	13.	.95
No. H 4888, size 9 ft. x 10 ft. 6 in., Price	. 9.	.75
No. H 4888, size 9 ft. x 9 ft., Price	8.3	5
No. H 4888, size 7 ft. 6 in. x 9 ft., Price. 6	.95	
No. H 4888, size 6 ft. x 9 ft., Price 5.5	5	1
No. H 4888, size 3 ft. x 6 ft., Price. 1.98		
No. H4888, size 3 ft. x 4ft. 6 in. 1.50	11000	

All the Newest GOLD SEAL

FASIEST TERMS

on Genuine

CONGOLEUM

There is no substitute for Genuine Gold Seal Congoleum rugs!

You can buy them from Spearall you need-on lowest prices and easiest credit terms!

Only \$1 Down Up To \$20. Pay No More For Two Months. Then Start Easy Payments.

Just imagine what this means to you. You can have rich new rugscolorful, waterproof, durable and easy to clean-for every room in the house. It won't matter if you spill things or the children track in mud and dirt. A light mopping quickly removes every vestige of soil.

These Gold Seal Congoleum rugs are the heaviest waterproof floor coverings made. All the patterns described here are shown in full color on the opposite page. Nearly all of them are new-just out this season-the handsomest patterns Congoleum has ever shown. A few are old favorites which our customers will not let us discontinue! Every one is guaranteed to give you perfect satisfaction.

Order on trial and if you are not delighted, return the rug within 30 days and we will refund your money.

Here's a waterproof, labor saving Gold Seal Congoleum rug of interesting Chinese symbols, carried out in attractive colors against the soft blue background. The wide figured border is a darker shade of blue. This is a perfect rug for warm, summy rooms, because it is cool looking and refreshing. You'll find it mightly refreshing, too—when you merely go over it with a mop to keep it splc and span. That's better than beating and hard sweeping!

Congoleum Gold Seal Rug

No. H 4859, size 9 ft. x 12 ft., Price. \$10.95 No. H 4859, size 9 ft. x 15 ft., Price. 13.95 No. H 4859, size 9 ft. x 10 ft. 6 in.... 9.75 No. H 4859, size 9 ft. x 9 ft., Price. 8.35 No. H 4859, size 7 ft. 6 in. x 9 ft.. 6.95 No. H 4859, size 6 ft. x 9 ft.,

> Newest Patterns

GOLD SEAL

SEAL

This stunning Oriental design is a development of the famous "Tree of Life" pattern created in India, Vari-colored tree and flower motifs cover the ecru ground. The predominating colors are deep Oriental Rose Red, Ecru and Blue. The wide Rose Red border weids the pattern into a vertable tapestry of glowing color. This is a formal looking rug, especially suitable for living and dning rooms. Waterprof Congoleum—heavy, sanitary and long wearing! Easy terms!

Congoleum Gold Seal Rug

No. H 48	40. size 9 ft. x 12 ft., Price	\$10.9
No. H	4840, size 9 ft. x 15 ft., Price	13.95
No. I	H 4840, size 9 ft. x 10 ft. 6 in., P.	rice 9.75
No	. H 4840, size 9 ft. x 9 ft., Price	8.35
N	No. H 4840, size 7 ft. 6 in. x 9 ft.	. 6.95
	No. H 4840, size 6 ft. x 9 ft.,	
	Price	5.55
	No. H 4840, size 6 ft. x 9 ft.,	

Easy Terms GOLD SEAL

One of the prettiest rugs we've ever seen! Just pleture it in your home—background in Jade Green, Taupe and Cream—graceful floral sprays in brilliant colors—contrasting border with rich background and sparkling floral band. All the tamous advantages of a genuine Gold Seal Congoleum rug.

Congoleum Gold Seal Rug

No. H 4855, size 9 ft. x 12 ft., Price	.\$10.95
No. H 4855, size 9 ft. x 15 ft., Price	13.9
No. H 4855, size 9 ft. x 10 ft. 6 in., Price	9.75
No. H 4855, size 9 ft. x 9 ft., Price	8.35
No. H 4855, size 7 ft. 6 in. x 9 ft., Price.	6.95
No. H 4855, size 6 ft. x 9 ft., Price. 5	.55

GOLD SEAL

"Mecca"

All the splender and beauty of an Oriental rug—in modern, easy-to-clean, Gold covering made! Notice the eight panels that form famous Oriental prayer rugs. The Green, Black and Oriental Rose Red colors are the same as those in the most expensive imported rugs. A pattern worthy of palaces—you can own it at small expense, monther acredit. Send only \$1, pay no more for two months, then start easy monthly payments.

Congoleum Gold Seal Rug

No. H 4828,	size 9 ft. x	12 ft 1	Price	\$1	10.95
No. H 4828,	size 9 ft. x	15 ft.,	Price		. 13.95
No. H 4828,	size 9 ft. x	10 ft. 6	in., Pric	e	. 9.75
No. H 482	28, size 9 ft	. x 9 ft.,	Price		8.35
NT. TT	1030 P	7 EL 0:-	- O 64	Duine 6	05

No. H 4828, size 6 ft. x 9 ft., Price. 5.55

Glowing With Rich Colors

"Lucerne" or "Danube"

Jis the "Lucerne"—a marbleized tile pattern with soft Reseda Green predominating.

Is the "Danube"—the same pattern in lovely soft shades of Blue and Gray.

You may choose between the Blue "Danube" and the Green "Lucerne" in this attractive, irregular tile pattern of Genuine Gold Seal Congoleum. The design is identical—only the colors are different. The smooth, waterproof varnished surface requires only a light mopping.

Congoleum Gold Seal Rug Specify Which Color You Desire The Green Or The Blue Rug

No. H 4858, size 9 ft. x 12 ft., Price	\$10.95
No. H 4858, size 9 ft. x 10 ft. 6 in., Price	9.75
No. H 4858, size 9 ft. x 9 ft., Price	
No. H 4858, size 7 ft. 6 in. x 9 ft., Price	6.95
No. H 4858, size 6 ft. x 9 ft., Price	5.55

30 Days Free Home Trial

From a little village in Persia come lustrous rugs that capture the admiration of the world. "Turkan." a genuine Gold Seal Congoleum rug, reproduces the most sumptuous Persian design. Its mellow orlenta colors—Eeru, Russet and Blue—will give an air of luxury to living, dining or bedroom. Just mop it quickly and it is spotless in a jifly. This beautiful, sanitary, extra heavy, waterproof rug is an exceptional value at our low price. Order it on trial; pay little by little.

Congoleum Gold Seal Ru

No. H 4867, size 9 ft. x 12 ft., Price \$10.95 No. H 4867, size 9 ft. x 15 ft., Price. 13.95 No. H 4867, size 9 ft. x 10 ft. 6 in. . 9.75 No. H 4867, size 9 ft. x 9 ft., Price. 8.35 No. H 4867, size 7 ft. 6 in. x 9 ft.. 6.95 No. H4867, size 6 ft. x 9 ft., Price. 5.55

> Sunfast Waterproof



Congoleum



Genuine Congoleum

The beauty of marble at a fraction of its cost. Easily cleaned as highly polished marble itself. Beautiful green marble squares with veinings in dark green, gold and white; warm gray marble with veinings in blended shades. Stylish double bar interliner in darker gray and cream. A "marble floor" at a remarkably low price.

No. H 4809, Per running foot, 6 ft. wide.... 44c

No. H 4810 X, Per running foot, 9 ft. wide. . . 69c



Genuine Congoleum

Only in genuine Gold Seal Congoleum would you expect to find this pattern, suggestive of the most expensive tile floors. All the beauty of an embossed tile yet with no cracks to catch the dirt. Soft green and tan squares arranged in random tile effect with floral mosaic insets in light rose, orchid and canary. Lowest prices, on credit!

No. H 4820, Per running foot, 6 ft. wide... 44c

No. H 4821 X, Per running foot, 9 ft. wide . . . 69c



Genuine Congoleum

Lovely as the tile floors in Spanish courtyards, this Genuine Gold Seal Congoleum pattern alternates colorful figured tiles with marbleized squares in the glowing tones of an opal—flame, cream and blue. The colors harmonize with any room. Waterproof, of course—long wearing and easy tolean. On easiest credit! Lowest prices and you can take your time in paying for it.

No. H 4880, Per running foot, 6 ft. wide....44c

and other Bargains in New Floor Coverings



Newest Allover "Carpet" Design

The latest and perhaps the loveliest pattern in genuine Gold Seal Congoleum—a dainty, colorful, allover carpet design, perfectly charming for any room! The floral design in blue, gold, green and touches of black, alternates with bright butterfiles against creamy lattice motifs. Gay as a flower garden in full bloom! And so convenient—cleaned in a jiffy with a few strokes of a damp mop! Wonderfully serviceable, too! Order on triall

No. H 4871, Per running foot, 6 ft wide......44c No. H 4872, Per running foot, 9 ft. wide......69c

Congoleum Rug-Border

An attractive wood design which gives the appearance of real hard wood. Suitable for halls and around the edges of rugs. Inexpensive, durable, easy to lay and clean. Splendid value! Priced so low, you can afford to improve several rooms this way!

No. H 4868, Per running foot, 3 ft. wide....22c



Genuine Congoleum

Big blocks of powder blue and French gray with occasional motifs in yellow, orange and darker blue, make this new random tile pattern. It's genuine Gold Seal Congoleum, the heaviest waterproof floor covering made! A delightful pattern for any room in the house. Guaranteed quality and our price is the lowest!

No. H 4873, Per running foot, 6 ft. wide.....44c No. H 4874, Per running foot, 9 ft. wide......69c

Durable Floor-Oleum Felt Base Floor Coverings



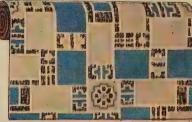
A lovely tile pattern in the modern manner—interestingly shaped blocks of soft blue, light gray and taupe, with here and there a floral motif in yellow, rust and green. A good choice for any room. This inexpensive Floor-Oleum wears well and saves you work. A light mopping removes every trace of soil, restores its original shining brightness. Order now!

No. H 4875, Per running foot, 6 ft. wide.....33c No. H 4876, Per running foot, 9 ft. wide......49c



Low priced, long wearing Floor-Oleum in a new, irregular tile pattern you're sure to like. Blocks of rust color and marbleized green are divided by smaller tiles in cream, gray and black. A light mopping removes all soil and restores the original brightness. Lies flat on floor without fastening. A very serviceable quality. Order all you need on easiest terms!

No. H 4878, Per running foot, 6 ft. wide.....33c No. H 4879, Per running foot, 9 ft. wide.....



Oblong tiles and mosaic insets make this pattern in Floor-Oleum exceptionally attractive. Imagine it on your floor—quickly cleaned with a damp mop; giving long and satisfactory service! The blue and taupe blocks are divided by small marbled mosaic tiles in rich colors and creamy interliners. Smooth, waterproof surface—sturdy felt base. Big value!

No. H 4881, Per running foot, 6 ft. wide..... 33c No. H 4882, Per running foot, 9 ft. wide......49c

Linoleum For Long Wear Inlaid



Marbleized designs are the leaders today, in Inlaid Linoleum. This is beautiful—big, marbleized octagons, in delft blue and cream, with insets of taupe, cream and blue—sofresh and clean looking! Lacquer finish, stain-proof, easy to clean. Colors go clear through to burlap back. Best quality! No. H 4805, Per running foot, 6 ft. wide. . . \$1.10

Order On 30 Days Trial

Creamy interliners separate squares of taupe and richly matbleized green, in this good-looking, easy-to-clean, genuine Inlaid Linoleum. Colors go cleat through to burlap back. This pattern is the perfection of neat cheerfulness—ideal for kitchen, pantry, dining room, halls or bathroom.

No. H 4819, Per running foot, 6 ft. wide....\$1.10

Important:-See table on page 15 for cost of floor-covering for average rooms.



No. H4906, size 27 in. x 52 in. ... \$ 3.35 No. H4906, size 36 in. x 63 in. ... 4.98 No. H4906, size 7 ft. 6 in. x 9 ft. ... 26.85 No. H4906, size 8 ft. 3 in. x 10 ft. 6 in. 34.85 No. H4906, size 9 ft. x 12 ft...... 39.95 Our Finest Seamless Axminster

The "Hindustan" is our heaviest, best quality Axminster. Chinese figures and flowers in rose, blue, lavender and gold contrast the rich taupe background. Has wide figured border of deeper taupe. Woven of finest, all-wool Saxony yarns over a heavy back. Seamless—has a high, silky pile. Will give exceptional service! Shipped on 30 days trial. Satisfaction guaranteed. Shipping weight, 9 x 12 ft. size, 40 lbs.

No. H5003X,	size 2	7 in. x	54 in	n. Pri	ce	 	 	 	 \$	3.98
No. H5003X,	size 3	6 in. x	63 i	n. Pri	ce	 	 	 		6.45
No. H5003X,										
No. H5003X,										
No. H5003X,	size 9	ft. x 1	12 ft.	Price		 	 	 		45.95

9 ×12 FT SIZE



'Riviera' ~ Handsome Seamless Axminster

A rug of subdued richness with deep taupe field and magnificent floral designs in warm rich colorings! Gorgeous corner motifs, and a wide border of lighter toned taupe, complete the design. Seamless, woven of all-wool Saxony yarns with a high pile. Shipping weight, 9 x 12 ft. size, 36 lbs. Order on easy terms.



'Trianon' Seamless Axminster

This Seamless Axminster rug in a lovely new pattern is woven of high grade, fast color, all-wool Saxony yarns with a rich, luxurious softness and a fine high pile. The Taupe field is brightened by glorious color harmonies, Gold, Blue, Lavender, Green, Rose and Black. The wide border is deep Taupe, heavily figured. Only \$3.00 down, pay nothing more for two months—then only \$3.25 monthly. Shipped from Pittsburgh on free trial; shipping weight, 35 lbs. Rugs of this heavy quality usually sell for \$45.00 elsewhere, and are well worth the price.

No. H5042X, size 9 ft. x 12 ft., price......\$34.95

'Venice'—

A New Seamless Axminster Rug

Brand new! Ever so charming! The blended field combines many soft colors in a rich chenille effect. The general tone is warm Taupe, set off by the wide border (at the two ends) with lovely floral figures in deep Blue and soft Green. Seamless—woven of all wool yarns. Excellent value at our low price. Will give good service. Shipping weight, 9 x 12 ft. size, 33 lbs.

No. H4907, size 27 in. x 52 in. \$ 2.48 No. H4907, size 9 ft. x 12 ft. 29.95



'Indo-Stan' Seamless Wilton Velvet
Fine quality—quality that includes beauty, style and serviceability—marks this lovely Seamless Fringed Wilton Velvet rug,
Oriental influence shows in the heavily figured taupe field and
stunning combination of rich colors. Velvety blue, rich mulberry
and taupe designs predominate. Triple border is richly figured.
Woven of fine worsted yarns, finished with heavy knotted fringe.
Will give years of service. Shipping weight, 9x12 ft. size, 38 lbs.

N. 14431X size 77 in x 54 in

No. H4931X, size 27 in. x 54 in..\$ 3.48 No. H4931X, size 8 ft. 3 in. x 10 ft. 6 in.....

'Rajah-Stan' ~ Truly Oriental

The 'Symphony' Fringed-Seamless The Symphony Fringerocanness
This high grade Seamless Wilton Velvet is ideal for those who want a rug of formal character with a fairly well covered field. The Oriental rose and blue colors cover the Taupe Jaspé field. The triple banded border is very richly figured and each end is finished with a deep, knotted fringe. Splendid quality, closely woven of worsted yarns, fast color and seamless. Order on 30 days free home trial. Shipping weight, 9x12 ft. size, 37 lbs.

This is the most Oriental in style of all our rugs, the most richly figured, the most colorful. Every lovely shade appears—Oriental Rose, deep Blue, soft Green, velvety Black. The wide border is heavily figured and each end is finished with a wide knotted fringe. Closely woven of Worsted yarns, this is a seamless Wilton Velvet made for lifetime service. Easiest terms; 9 x 12 ft. size—\$3.00 down and \$3.50 monthly, starting 60 days from the day you order. Order on 30 days' Free Home Trial. Shipped from Pittsburgh, shipping weight, 9 x 12 ft. size, 38 lbs. No. 144989 x ize 27 in x 54 in 15 km. No. H4989X, size 27 in. x 54 in.....\$ 3.45 No. H4989X, size 9 ft. x 12 ft...... 37.50

Luxurious 'Hanover' Wilton Velvet

No. H4904, size 27 in. x 54 in.......\$ 3.35

No. H4904, size 8 ft. 3 in. x 10 ft. 6 in.. 30.85 No. H4904, size 9 ft. x 12 ft...... 34.95 No. H4904, size 11 ft. 3 in. x 12 ft..... 49.95

The softly blending tints of the "Hanover" pattern wil make this new Wilton Velvet rug a universal favorite The elaborate pattern carried out in lovely soft shade of Rose, Blue, Green and Brown—beautify its cool Taup field. The wide banded border has interesting Orients symbols in Gold, Rose and Green. This Wilton Velvet ruj is splendid quality, closely woven of worsted yarns, fas color and seamless. Each end is finished with deep knottee fringe. Excellent value! Order on 30 days' trial. Send only \$3.00 with your order. Shipping weight, 37 lbs.

No. H4905, size 9 ft. x 12 ft., Price.....\$35.9

Page 20



Beautiful 'Bakira' Fringed Velvet

Those who prefer rugs with a well covered field will be enchanted with the "Bakira." Lovely Oriental effect with a Persian figured design, entwined with graceful branches. The warm taupe background with blending color tones of soft rose, brown, gold and blue, contrasts richly with the black figured border. Splendid quality, woven of twisted worsted yarns and finished with knotted fringe. Seamless and fast color—remarkable value at our price. Only \$3 down—a whole year to pay! Shipped from Pittsburgh; weight, 9x12-ft. size, 33 lbs.

No. H4960X, size 8 ft. 3 in. x 10 ft. 6 in.....\$27.65

> 9 x 12 FT SIZE

A modern symphony—that is the "Nankeen." The design reflects a strictly modern Chinese motif enhanced by lotus blossoms and foliage. The warm taupe ground blends ever so well with the rich shades of blue, rose, green and brown in the pattern. In each corner, the design is intensified. The deeper border is most effective. This velvet rug is woven of twisted worsted yarns, without a seam. Finished with knotted fringe. A lustrous blending of colors in a fine wearing fabric. Ship, weight, 9x12 ft. size, 33 lbs. No. H4970X, size 6 ft. x 9 ft. \$17.95 No. H4970X, size 7 ft. 6 in. x 9 ft. 21.95 No. H4970X, size 7 ft. 6 in. x 9 ft..... 21.95

No. H4970X, size 8 ft. 3 in. x 10 ft. 6 in. 27.95



'Chino-Stan' A Rich Seamless Velvet

A rug of real distinction, at a price far less than you'd expect to pay! It's a Seamless Velvet, of good quality. Woven figures lend richness to the lovely taupe damask background. Against it stand out blue, rose and brown Oriental floral effects. Chinese vases enliven the wide blue border. The 9x 12 ft. size is a regular \$40 rug! Shipping weight, 31 lbs. No. H4942X, size 27 in. x 54 in. 2.69

No. H4942X, size 8 ft. 3 in. x 10 ft. 6 in... 25.25 No. H4942X, size 9 ft. x 12 ft 28.25



'Cha-Ming' Seamless Velvet Rug

This is a regular \$40 rug in a new and distinctive design, This is a regular \$40 rug in a new and distinctive design, woven in one complete pattern, like a gorgeous tapestry. You will be entranced with the beauty and richness of the "Cha-Ming"! It is a Seamless Velvet rug, richly fringed, with chenille figured background in taupe. Blossoms glow in soft colors, rose, violet, gold and blue. An ancient pine tree spreads far into the field. The border is a deeper taupe, broken by colorful figures. No seams to wear through, nothing to mar the rich beauty. Quality and serviceability are woven into every inch of the soft pile. Ship. wt., 31 bs.

'Cleopatra Rich Seamless Velvet Rug

There is a hint of old Egyptian art in the conventionalized motifs of this attractive Seamless Velvet rug. The cool Taupe field is given life by urns of flowering plants. The triple banded border repeats the Egyptian motif. Woven of fine wool yarns. Made in one piece without a single seam. Though low in price, this is a rug which will stand up under years of hard usage. Ship. wgt., 9x12 ft. size, 30 lbs. No. H4954X, size 27 in. x 54 in. 24.95 No. H4954X, size 9 ft. x 12 ft. 27.95



'Shannon' Seamless Velvet In A Lovely Floral Design

In A Lovely Floral Design

Here's an exquisite floral pattern Seamless Velvet Rug for those who do not care for the Oriental and Chinese designs. Garlands of flowers surround the center design. Your eye is drawn across the soft 2-tone Taupe field to a wide inner border of warm Rose. Then you note the rich green main border with a big bouquet of flowers in each corner and smaller sprays at the sides. We've never seen a prettier floral pattern rug. It's excellent quality too, with richness and serviceability woven into every inch of its soft pile. Seamless, of course! Order on 30 days' Free Home Trial. A splendid value! Shipping weight, 9 x 12 ft. size, 30 lbs. No. H4962, size 27 in. x 54 in. \$ 2.69 No. H4962, size 9 ft. x 12 ft. . . . 27.85 No. H4962, size 9 ft. x 12 ft.......... 27.85

Elegant 'Chino-King' Velvet Rug

The rug you've been looking for, at a price far less than you would expect to pay for such beauty, such quality, such style! It's full room size, 9 x 12 ft., a Seamless Velvet rug with Taupe damask background in Chinese style. Woven figures lend richness to this damask background—hallmark of a quality rug. Against it stands out Blue, Gold, Mulberry and Black tones in figures which are repeated in the outer Taupe border. This rug is seamless and serviceable. Let us ship it to you on 30 days? Free Home Trial. If you are not pleased, return it and we will refund your first payment and freight charges both ways. Terms: only \$2.00 down, \$2.75 monthly, starting two months from date of order. Order this beautiful "Chino-King" now—and save \$10. Shipped from Pittsburgh, shipping weight, 30 lbs.

No. H5012X, size 9 ft. x 12 ft., Price............\$27.50

Another Bargain In A Velvet Rug~'Calcutta'

Velvet Rug ~ Calcutta'

You'll adore the tasteful pattern of this "Calcutta" Velvet rug. Though subdued in tone it richly suggests the glamor of the Orient. The background is Taupe in a two-tone damask weave. This rich damask background enhances the attractive motifs of the "Calcutta" design. Small formal figures in Rose, Blue and Gold enliven the field. The large corner motif suggests the age-old temples in the cities of the Orient. Wide banded border with rich toned figures. The "Calcutta" is seamless, woven of worsted yarns, guaranteed to give long service. You pay only \$2.00 down for the 9 x 12 ft. size. Shipping weight, 9 x 12 ft. size, 31 lbs.

No. H4964, size 8 ft. 3 in, x 10 ft. 6 in. \$25.85

No. H4964, size 8 ft. 3 in. x 10 ft. 6 in. \$25.85 No. H4964, size 9 ft. x 12 ft...... 28.85

Lovely New Rugs Which Will Give Long Service

—Every One A Bargain!

Brussels Rugs-Famous for Wear

Only \$1 Down on Orders Up To \$20! Order on 30 Days Free Home Trial.



'Persian Twilight' Brussels

Twilight time—when even the brightest flowers take on softer tones! This is the best Brussels quality we have ever sold—a real beauty for lifetime service. It is a Persian design in the soft colors of dusk—cool Blue, ashes of Roses and shadowy Green. These shades are deeper in the wide, heavily figured border, which blends the lovely pattern and the Taupe field into a veritable tapestry. The finest Brussels rug you can buy!—seamless, woven of Worsted yarns. Shipping weight, 9 x 12 ft. size, 30 lbs.

No. H4965, size 8 ft. 3 in. x 10 ft. 6 in.....\$23.85



Distinctive 'Nippon' Brussels

One of our highest grade Seamless Brussels rugs, woven of fine, wear-resisting Worsted yarns. You will like the warm Taupe Jaspe field and the stunning Chinese motifs—pagodas and scenic circles—in shades of Rose, Gold, Lavender and Blue. Wide figured border, with big Chinese urns, flower filled, forming the interesting corner motifs. It is seamless and fast color. Order on trial! Shipping weight, 9 x 12 ft. size, 28 lbs.

No. H5018X, size 27 in. x 52 in......\$ 2.45 No. H5018X, size 7 ft. 6 in. x 9 ft...... No. H5018X, size 8 ft. 3 in. x 10 ft. 6 in. . 23.75 No. H5018X, size 9 ft. x 12 ft...... 26.85

'Dervish' Seamless Brussels

Betvish Scaliness Diussels

Sturdily woven of Worsted yarns in the wear-resisting
Brussels loop weave, this "Dervish" rug is ultra-serviceable—one of our best Brussels rugs. All colors are guaranteed fast. The Taupe Jaspe background sets off the
big spreading floral spray design in Cream, Russet, Blue,
Gold, Brown and rich Black. Wide border is attractively
figured and richly colored. Seamless—long wearing.
Order on trial. Shipping weight, 9 x 12 ft. size, 28 lbs. No. H4966, size 27 in. x 52 in.....\$ 2.45

No. H4966, size 8 ft. 3 in. x 10 ft. 6 in...... 23,35

Page 22



'Medinah' - A Brussels Rug In A Rich Oriental Design

In A Rich Oriental Design
You'd not expect to find so striking a pattern and so rich an arrangement of colors in a rug stelling for less than \$35! We are proud indeed to present the new "Medinah" pattern in this serviceable, low priced Brussels rug. The col Taupe field is lavishly figured in every lovely shade. Deep Blues and warm Rose tints are accentuated by touches of Cream, Gold and velvety Black. The wide border is somewhat more formal in character, with big conventional figures. This seamless, long-wearing Brussels rug is woven of Worsted yarns. It is a real value at this price. Shipped on trial from Pittsburgh, shipping weight, 9x12 ft. size, 27 lbs.
No. H 4908, size 8 ft. 3 in. x 10 ft. 6 in....\$22.25

No. H 4908, size 8 ft. 3 in. x 10 ft. 6 in....\$22.25 No. H 4908, size 9 ft. x 12 ft........... 25.45

Handsome 'Romola' Seamless Brussels

Those who do not care for Chinese and Oriental designs in rugs will be delighted to find this charming "Romola" pattern in a low priced, long wearing Seamless Brussels rug. A wealth of ornamentation distinguishes the handsome design. In the center, in each corner and at each side, there are lovely big flowering medallions outlined by scroll work in golden tints. Gorgeous floral sprays outline the center motif and in each corner there is a vase of roses in natural colors—rose, pink, American Beauty and the lovely shades of yellow roses. The wide decorated border is dark green, the better to set off the lovely pink roses blooming against it. This Brussels rug is woven of worsted yarns, guaranteed fast color. Made without a single seam. Order on trial. If not satisfied we will refund your first payment and freight charges both ways. Shipped from Pittsburgh warehouse; shipping weight, 9x12 ft. size, 27 lbs.

No. H 5030X, size 9 ft. x 12 ft... No. H 5030X, size 11 ft. 3 in. x 12 ft....................... 31.95

Colorful and Long Wearing Festival' Seamless Brussels

A festival of flowers must have been the inspiration of the artist who designed this charming new rug. Floral designs of resplendent beauty enrich its Taupe field and darker Taupe border. Every garden color appears in the design—Cream, Gold, Rose, Flame and Blue, with leaf Green and velvety Black for contrast. This Seamless Brussels rug is woven of all-wool Worsted yarns and will give good service. There is not a single seam to mar the lovely pattern. You could not duplicate this rug elsewhere for \$10 more than our low price. Order on trial. You send only \$2.00 down and pay nothing more for two months from the date you order—then send only \$2.75 monthly. Appropriate for any room! Satisfaction guaranteed. Shipped from Pittsburgh; shipping weight, 25 lbs.

No. H 4909, size 9 ft. x 12 ft.......\$23.95

No. H 4909, size 9 ft. x 12 ft.....\$23.95



'Colonial' ~ Lovely Seamless Brussels

Demure as a minute—dainty as an old-fashioned rose garden—this new Seamless Brussels rug has a two-tone Taupe damask field besprinkled with adorable rose designs. The border is a soft, shadowy Green, setting off a garland of roses. A tiny leaf motif broken by little posies forms the narrow outer border. This is a good quality Brussels, woven of Worsted yarns, seamless and serviceable. It is especially appropriate for bed room and dining room as well as for living room use. Shipping weight, 9x12 ft. size, 25 lbs. No. H 4910, size 8 ft. 3 in. x 10 ft. 6 in. \$20.85 No. H 4910, size 9 ft. x 12 ft. 23.65

'Vernon' Seamless Brussels

Vibrant with tasteful colors, the "Vernon" is a rug of character and distinction, a Seamless Brussels, woven of all-wool Worsted yarns and guaranteed to give long service. The field is lavishly figured with a wealth of color—Gold, Rose, Blue and soft Green. Wide figured border. Our terms on this low priced, long-wearing Brussels rug are only \$2 down, \$2.75 monthly, starting two months from the date you ordered. Order on 30 days' free home trial. Satisfaction guaranteed. Shipped from Pittsburgh: shipping weight, 26 lbs. from Pittsburgh; shipping weight, 26 lbs.

No. H 4935, size 9 ft. x 12 ft.....\$24.50

'Grenfield' Seamless Brussels Rug

The deep Taupe background of this serviceable Brussels rug is marked by lighter Taupe tones, forming a shadowy lattice effect against which big tulips glow. There is a flash of Green foliage in the wide dark border. Woven of worsted yarns without a seam. Splendid value! Shipped from Pittsburgh; ship. weight, 9x12 ft. size, 27 lbs. No. H 4936, size 7 ft. 6 in. x 9 ft. \$17.35

No. H 4936, size 8 ft. 3 in. x 10 ft. 6 in......



This special blended Worsted Brussels rug is worth \$27.50 anywhere, so you know it's a bargain at \$19.95. The field is a warm taupe shade, a rich yet neutral background for the unusually colorful Chinese floral pattern. Spreading sprays in two-tone Taupe, shaded with Gold, are interspersed with vivid blossoms and foliage—Rose, Blue, Gold and Green. The wide border is a deep, brilliant Blue, heavily figured. This attractive, seamless rug is well made and serviceable, a wonderful value at our price. Order it on trial. You send only \$1.00 with your order, then two months from the date you order, send only \$2.25 monthly. Order now and save \$7.50. Shipped from Pittsburgh. Shipping weight 24 lbs.

No. H5034, size 9 ft. x 12 ft. \$19.95

'Rosemary' Seamless Brussels

No more charming pattern was ever offered in a Seamless Brussels
rug, at so low a price. Good quality, wool worsted face. The Taupe
field is enriched by tasteful two-tone motifs. Sprays of brilliant
blossoms echo the rich colors of the corner motifs—shaded rose and
gold. The deep taupe border is richly figured. You cannot find a
bigger bargain anywhere! Shipping weight, 9 x 12 ft. size, 25 lbs.

0.	H5059X,	size	0	it.	X	9 ft.,	Price			 		\$12.9
0.	H5059X,	size	7	ft.	6	in. x	9 ft., Pri	ce				16.4
0.	H5059X,	size	8	ft.	3	in. x	10 ft. 6 i	n Pri	ce. 1			20.75
0.	H5059X,	size	9	ft.	x	12 ft.	Price			 		23.45



'Ambassador' Seamless Brussels

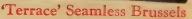
Ambassador Scamess Brussels
This rug is woven of selected, all-wool worsted yarns in
durable Brussels loop weave. The conventionalized floral
pattern is carried out in a wealth of colors—Rose and
Gold, Blue and Green—against a cool Taupe field. The
banded border is deep Blue, heavily figured. This very
tasteful pattern will appeal to you and so will our low
price. There is not a seam to mar its beauty. Send only
\$2.00, pay \$2.50 monthly, starting 60 days from date of
order. Satisfaction guaranteed. Shipped from Pittsburgh
on 30 days Free Trial. Shipping weight, 24 lbs.

No. H4953, size 9 ft. x 12 ft......\$20.85



'Argosy' Seamless Brussels Rug

No. H4938X, size 11 ft. 3 in. x 12 ft., Price..... 29.95



 Iree nome trial.
 Weight, 9 x 12 ft, 812e, 24 10s.

 No.
 H5008X, size 26 in. x 52 in.
 \$ 2.18

 No.
 H5008X, size 6 ft. x 9 ft.
 12.95

 No.
 H5008X, size 9 ft. x 12 ft.
 21.45

 No.
 H5008X, size 11 ft. 3 in. x 12 ft.
 29.25

If you want a low-priced, serviceable, attractive Brussels rug, you can't do better than the "Terrace." The graceful Oriental allover pattern shows a profusion of conventional floral designs against a rich taupe field. This is a Seamless Brussels rug, with a high quality wool worsted face. It will wear well, and is an excellent choice in a low priced rug. Only \$1.00 down, \$2.25 monthly. Shipped from Pittsburgh on 30 days' free trial. If you aren't satisfied, return it and we will refund your first payment and freight charges both ways. Shipping weight, 22 lbs.

No. H4946X, size 9 ft. x 12 ft., Price.....\$19.45



Attractive Rugs # Small Cost

Only One Dollar Down for Any Rug on this Page



Neat Wool And Fibre Rug "Orientale" Pattern

Women who require a very low priced rug—pretty and serviceable, but costing very little—will be delighted with the "Orientale." It is seamless, made of tightly twisted wool yarns and fibre fabric. Chinese garden scenes form the big corner and center motifs in shades of green, tan, taupe and brown. Border is a contrasting shade. Lowest prices! Easiest terms, tool Only \$1 with order and you start the easy monthly payments two months from the date you mail your order. Shipping weight, 9x12 ft. size, 16 lbs.

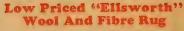
No. H4919X, size of tr. x9ft. No. H4919X, size of tr. x2ft. No. H4919X, size of tr. x12ft. ... No. H4919X, size 12ft. x12ft. ... No. H4919X, size 12ft. x15ft. ...

"Columbia" Jute Brussels Rug

If you want a very low priced rug which is, nevertheless, attractive and serviceable, you can't make a wiser choice than the "Columbia." The graceful Oriental pattern in tones of blue and warm rose contrasts effectively with the taupe field. There is a pretty rose border, almost hidden behind the big floral sprays which extend out into the field. While we urge our customers to buy our better grade, all wool rugs (illustrated in full colors on pages 19 to 24), we know that a Jute Brussels like this is an excellent value at our very low price. Our terms on the 9x12-ft. size are only \$1 down and \$1.75 monthly. Remember . . . you start the easy monthly payments two months from the date you mail your order. Shipped from Pittsburgh; shipping weight, 19 pounds.

No. H4915, size 9 ft x 12 ft

No. H4915, size 9 ft. x 12 ft......\$14.95



SIZE

If you want a neat, serviceable rug at a small cost, we recommend that you buy the "Ellsworth" Seamless Wool and Fibre rug. The blue ground shades into light tan and brown, relieved by Oriental figures surrounding the central floral design. The border consists of alternate bands of brown and blue, enriched with floral designs. Each corner contains a vase, holding a large floral spray, which extends well into the field. The handsome appearance of this wool and fibre rug belies its low price. Order on our new low credit terms. Ship. weight, 9x12 ft. size, 16 lbs.

No.	H4932X,	size	6 ft. x 9 ft\$	4.89
No.	H4932X,	size	7 ft. 6 in. x 9 ft	5.75
No.	H4932X,	size	9 ft. x 12 ft	8.35
No.	H4932X,	size	12 ft. x 12 ft 1	1.95
No.	H4932X,	size	12 ft. x 15 ft 1	4.65

9 x 12 F1 SIZE



Extremely attractive! All the famous "Floor-Oleum" features—varnished, waterproof surface, thick felt base, ease in cleaning, serviceability! A light mopping removes all soil. The soft taupe field with shadowy self-color figure sets off the rose and green floral designs. Brightly figured green banded border. Marvelous value! Ship. weight, 9x12 ft. size, 50 lbs.

						\$3.89
						4.79
No.	H4842,	size 9	ft. x	10 ft. 6 in	0	6.75
No.	H4842,	size 9	ft. x	12 ft		7.45
No.	H4842,	size 9	ft. x	15 ft. P	rice	9.45



Imported Grass Rug

So inexpensive—so suitable for sun parlor, porch, dining room, bedroom or hall! The "Spearter" is woven of tough, wiry Japanese grasses with a durable cotton warp, making it wearproof and waterproof. The tan field has colorful Oriental designs—with deep blue or green border. Ship. wt. 9x12 ft. size, 25 lbs.

No. H4765X,	size 6 ft.	x 9 ft.	Price\$	2.79
No. H4765X.	size 8 ft.	x 10 ft.	Price	3.98
No. H4765X.	size 9 ft.	x 12 ft.	Price	4.98

"Bryn Mawr" design in genuine Floor-Oleum! The leafy tan background is enlivened by flecks of bright color and a cheery spray decoration. The rich border is brightly figured. Varnished, waterproof surface. Shipping weight, 9x12 ft. size, 50 pounds.

No. H4846,	size 6 ft. x	9 ft	 \$3.89
No. H4846,	size 7 ft. 6	in. x 9 ft	 4.79
No. H4846,	size 9 ft. x	9 ft	 5.75
No. H4846.	size 9 ft. x	10 ft. 6 in	 6.75
No. H4846,	size 9 ft. x	12 ft	 7.45
No. H4846,	size 9 ft. x	15 ft	 9.45





Think of it! Only \$22.45 for a 5-piece suite in the latest style, in your choice of 3 popular finishes. A suite of this type is perfect for breakfast nook or kitchen, and it serves very nicely in the small dining room. You may choose between Gray enamel with Blue striping and floral decorations—Ivory enamel with Blue trim—or 2-tone Green enamel finish. A pretty floral decoration appears on each corner of the table and on the back panels of the table and on the back panels of the tables. Colorful striping highlights the turnings on legs and backs. The edge of the table is richly striped in color. Whichever finish you choose, you will be delighted with the appearance of the suite, which is built of selected hardwood and well constructed.

Drop-Leaf Table

With leaves down, the table top measures 36x22 inches. By raising both leaves you obtain a table surface 42x36 inches, altogether adequate for the average family. The drop leaf table is so handy because it fits into a small space, yet opens up to form a roomy table surface.

Graceful Chairs

The chairs are unusually attractive, with graceful "fiddle backs" and comfortable shaped saddle seats. Fiddle back chairs were popular in Colonial days and today they are more favored than ever. These chairs are richly decorated.

Decorated Chairs. Drop-Leaf Table. Decide which finish you prefer and order this inexpensive suite on trial. Use it for 30 days and if you are not pleased in every way, return it. We will refund your payment and freight charges both ways. You take no risk whatever!

Gracefully Shaped,

State Finish Desired.

Easy credit terms, only \$2 down and \$2.50 per month. Shipped from Southern factorry; ship, wt., 100 lbs. No. H2350, 5-Piece Suite—Gray and Blue, Ivory and Blue or \$22.45

Decorated



Easiest Terms:

Only \$1 Down, \$2.25 Monthly.

Drop

Ivory Enamel With Green Decorations

—Green With Orange Trim—Or Gray With Blue Trim. Please State Finish.

30 Days Free Trial







Figured English
Broadcloth Shirts

The three most popular shirts of the season—regular \$6.95 value—only \$4.98 for the set! Fine quality, made of imported fancy broadcloth in the season's newest figured and stripe patterns, and the year's favorite color combinations. Each set contains one white shirt with green figures, one white shirt with tan figures and one blue shirt in a dressy figured pattern. If you are not delighted with this assortment, return it and we will refund your money. These shirts are made in coat style, with soft attached collar, in the latest long peak style. Front fastens with seven pearl buttons and the sleeves have one large pearl button. Shirts are cut full and perfectly tailored. They will not shrink or lose their lustrous broadcloth finish. Sold only in a set of three assorted colors and patterns—colors guaranteed fast. Only one size to a set. Sizes 14 to 17. Please state your height also. Send only \$1—pay 85c monthly for the set of three—greatest of all shirt values! Postage prepaid.

No. H 8201, Set of 3

Fancy Shirts, Price.\$4.98

Two Shirts With A White Background And One With Blue Background, In Each Set. One Size To A Set.

Leather

Hi-Cut



Only \$5.98 for custom built oxfords with combination arch support for perfect comfort! Selected leather; blucher last with wide toe. Goodyear Welt Oak leather heel with rubber lift. Black or Russet Tan. Sizes 6 to 11, width D or E. Regular \$8 value! Only 85c monthly! Postage prepaid. ...\$5.98

No. H 7906, Black, per Pair..... No. H 7905, Russet Tan, per Pair.



Strongest snoe made; comfortable and low priced, too! Durable leather, specially tanned, barnproof and waterproof. Triple stitched throughout. Waterproof Usko outer sole, genuine leather middle sole, leather inner sole. Rubber heels for easy all day wear! Black only. Sizes 6 to 12. Wide width. Postage prepaid. \$5.85

EASY MONTHLY

All Wool CHEVIOT BLUE or GRAY

> SUIT with 2 Pair Trousers Monthly

> > Young Men's Choice

Our price for this well tailored suit with two pair of trousers is only \$26.85! It is made of very high grade, all wool Cheviot, woven by one of America's leading woolen mills. This Cheviot is rich in appearance, keeps its shape indefinitely and gives remarkable service.

markable service.

Snappy Style
The coat is the latest style, two-button model distriction and smart notch lapels. It is half lined with fancy rayon and sleeve lining is good quality sateen. Vest is single breasted, athletic style with 5 buttons. The trousers are medium full with cuff bottoms.

Blue or Gray

You may order this handsome all wool cheviot suit in navy blue or oxford gray—the two most popular colors for a suit of this material and fabric.

Send All Measurements

List your measurements on the order blank in the back of this book. Give height and weight. Perfect fit guaranteed! Sizes 33 to 42 chest measurement. Terms: Only \$2 down, \$3.50 monthly! Shipped Postage prepaid.

No. H 8101, Suit with 2 Pair of Trousers, Blue or Gray, Price \$26.85

Arch Support. Work Or Dress Shoes For Men Black Only. Genuine Vici Kid

Smartly styled dress oxfords, on a classy English last; so comfortable that you will want to wear them to work instead of keeping them for dress! These Bal Oxfords are made from high grade selected leather, in black or russet tan. Fancy stitching around side and toe. They have Goodyear welt leather soles and broad heels of genuine leather, with a rubber heel for easy walking. Superbly comfortable—classy looking! Sizes 6 to 11. Width D or E. Regular \$8 value! Postage prepaid.

No. H 7907, Black, per Pair.

\$5.95

5.95

No. H 7908, Russet Tan, per Pair

Tan Or Black

ONLY STOO DOWN













You need not FEAR to buy from SPEAR! Such values as this explain why we have over 1,000,000 satisfied customers. This exceptional 4-piece suite is noteworthy for its beauty of design and harmony of color. Of even greater significance is the fact that it is made not only to allure..... but to endure. It is, in every way, one of the outstanding values of the season. The vogue today demands rich velour furniture. And how completely this suite answers the need of those who insist that their home reflect the modern trend! We chose the Tudor Period style for its grace, its artistically turned posts, its beveled edges and its shapely rails. These features are likewise of great importance in the mode of the day. For those who know the ultra-smart in furniture styles insist upon a wood frame suite. Progress with the times and order this refined, modern 4-piece living room suite, now! Time and time again, you'll congratulate yourself upon your wisdom: for never was a value more outstanding. In this suite at \$39.95, style joins hands with economy. Order today on 30 days' trial!

The Davenport Table

The illustration shows the pleasing contour and artistic appearance of the davenport table. But to realize the excellent workmanship and finish, you must see the table itself it is sturdily built of selected, seasoned hardwood, richly finished. The full-sleed top measures 48x18 inches. Note the shapely posts and beveled stretchers. It can be placed apperately behind the davenport, against the wall or in the center of the room. With a neat table cover on its polished surface and a handsome lamp or set of book ends with a few volumes, it will add immeasurably to the appearance of your luting room.

The Overstuffed Rocker

The high back, with wing sides, 26 inches above the seat, gives to this fireside rocker an air of comfort and relaxation. Its wide roll arms, padded seat and wings extend an invitation to the tired business man or housewife. It is 32 inches wide overall, with 19x19-inch seat. This seat is constructed over a resilient spring support, containing 9 deep ool springs. The padding in the wings, seat, back and roll arms is excellent, sanitary interior upholstering materials, assuring real comfort. Don't demy yourself the luxury you have always craved. Order this suite and enjoy the comfort that rightfully is yours.

Lovely two-tone Blue and Taupe Figured Velour is used in upholstering the chair and rockers. This covering is appealing to the eye in any surroundings. And when this suite is placed upon a cozy rug, with a lamp on the table and lovely curtains at the windows, you need nothing more! Any four pieces of equally attractive design, construction, materials and finish, bought elsewhere, would cost \$55.00. But because of our unlimited buying power we are able to sell you this fine suite for the small sum of \$39.95. And think of it—you pay only \$3.00 down and \$3.75 monthly, starting 60 days after you send your order. That's the way to furnish your home! Our easy payment plan makes your money go farther. It gives you the use of this attractive suite as you pay for it. Spear offers the world's easiest credit!

The Chair And Rocker

These two perfectly matched pieces will add an air of refinement to any home. Observe the padded backs, exposed wood back posts and shapely arms. In fashioning these chairs, shapeliness was ever the idea in the mind of the designer. The seats, built over 9 comfortable coll spring supports, measure 19x19 inches. Chairs are 22 inches wide with backs 22 inches high above seats. With the overstuffed rocker and davenport table, they form a complete and charming ensemble for any home. You'll never get so much value for so little money. (Other living room furniture is shown on Pages 34 to 37, 78 to 98, inside front and back cover.)

30 Days Free Trial



Divan By Day—Restful Bed At Night

Splendidy constructed throughout, this da-bed is an ideal size, 77x27 inches. It opens automatically (no pulling, no tugging, no jerking) into a full coil spring double bed, 72x52 inches. The end posts are seamless, 1¼-inch Georgian steel tubing, richly shaped and bevelled. The two-tone walnut finish end panels, 18 inches wide, are decorated with rich floral designs in natural colors. Da-bed is finished in Trugrayne American Walnut (the closest approach you ever saw to genuine walnut grain). This da-bed will match the finest wood furniture. Our finest, most beautiful, most comfortable coil spring da-bed!

Fine Coil Spring And Mattress

An absolute guarantee of deep, restful slumber. The bed section has 104 coil springs of re-tempered Premier wire, with heavy angle frame. Resilient as a regular bed! Bedding fits between the springs in the day time. Supplementing the wonderful coil spring, a 30-pound mattress assures refreshing slumber. It is made of selected sanitary cotton felt, with roll edge. The covering is splendid floral cretonne, valanced on three sides, conceals the understructure. A mattress of this weight and quality is unusual with a da-bed, but we demanded the best! Close tufting holds the felt in place so it does not lump or sag.

Order On 30 Days' Trial!

This price is not by any means the lowest for da-beds (we show several cheaper ones). But this identical da-bed, the famous Greenpoint One-Motion Automatic, sells for \$50.00 in all the stores. Our price saves you \$13.35! Shipped from Pittsburgh. Wt., 140 lbs.



Coil Spring Da-Bed-Only \$1.00 Down

Coil springs Da-Bed—Unity \$1.00 Down

Coil springs for comfort ... automatic action for convenience ... that's why this da-bed is superior to the old style, sliding, sticking, jerking, "pull-out" type da-bed with unyielding link fabric spring! How easily it opens! Just one easy automatic motion. A child can operate it. And what sleeping comfort! This da-bed has 80 coil springs, resilient and comfortable. And here's the other secret of its superiority—it has a 25-lb. cotton mattress with cretonne covering. Ordinary dabeds have only 18-lb. mattresses. This one weighs 25 lbs. and is filled with new white cotton, deeply tufted. The da-bed is double size—makes a comfortable bed for two adults—73x52 inches, 4 inches wider than ordinary da-beds. (If you want a da-bed de luxe, in Trugrayne Walnut finish, with 30-lb. mattress, see our best da-bed, No. H1225 above.)

Pretty Cretonne Covering In Rich Colors

Closed, this da-bed is a handsome couch—ideal for lazy lounging. It measures 76x26 inches. The continuous end posts are made of 1½ inch steel tubing, gracefully shaped. At each end there is a medish steel cane panel with medallion decoration. All steel parts are finished rich Walnut Enamel to harmonize with fine living room furniture. Good quality cretonne covers the mattress and forms a deep valance. This cretonne is tufted on the mattress and finished with a box edge, giving a trim and tailored appearance. The pattern is floral and geometric figures, in rose, blue and taupe on a serviceable dark background. Send only \$1.00. If you are not satisfied, return it within 30 days and we will refund your money. Shipped from Pittsburgh; shpg, wgt, 125 lbs.

No. H1 21 5, Coil Spring Automatic Da-Bed, Price......\$19.95



Double Row Of Drawers And Full Length Mirror Make This Chifforobe Most Desirable. Regular \$50 Value.

We could use all the superlatives in the dictionary to describe this chifforobe, and still fail to convey its utter superiority to others at the same price! gives you twice the usual drawer space, in addition to providing a hat compartment and a big wardrobe section with full length mirror door. Regular \$50 value! Send \$3 with order. Pay no more for two months, then send \$3.25 monthly. What is more, take 30 days' free trial!

Home Needs

A Great Big, Oversize Chifforobe With Twice The Usual Number Of Drawers! Full Length Mirror! Rich Walnut Finish. Only \$3.00 Down.

This incomparable chifforobe has 10 extra long drawers. You can reserve each drawer for one particular thing and you will always know where to find what you are looking for. The head of the household can have a drawer or two for his shirts; another drawer can be reserved for gloves, one for handkerchiefs, another for Milady's blouses, and so on. There are 2 hat compartments and a roomy, full length wardrobe section with a metal rod for garment hangers. The door of the wardrobe section is fitted with a plate glass mirror 40x10 inches, which gives you a full length view of your costume. Beside being unausually roomy, this chifforobe is exceptionally well built to serve you a lifetime. It is constructed of selected hardwood, finished rich brown American Walnut. Above the mirror door is a colorful decoration. The rounded canopy top makes it even larger and more handsome. It is 66 inches high overall, 43 inches wide and 22 inches deep. Drawers are 19½ inches long and 9½ inches wide and 22 inches deep. Drawers are 19½ inches long and 9½ inches wide and 22 inches deep. Drawers are 19½ inches long and 9½ inches wide and 22 inches deep. Drawers are 19½ inches long and 9½ inches wide and 22 inches deep. Drawers are 19½ inches long and 9½ inches wide and 22 inches deep. Drawers are 19½ inches long and 9½ inches wide and 22 inches deep. Drawers are 19½ inches long first payment and freight charges both ways. Shipped from Indiana factory; shipping weight, 175 lbs. Satisfaction guaranteed, or we will refund your first payment and freight charges both ways. Shipped from Indiana factory; shipping weight, 175 lbs.

No. H 2004, Oversize Chifforobe With Full Length Mirror Door, Price

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ne of Our Greatest Values redit Brings it to You

Only \$22.45 for a beautiful, big chifforobe with fine cedar-lined wardrobe compartment! Cedar, as you know, is death to moths, although to us it has an aromatic fragrance, like a breath from the Tennessee forests whence it comes. Keep your most precious garments in this cedar-lined wardrobe section, secure in the knowledge that they will certainly be safe from the ravages of moths. This is only one of the many unusual conveniences incorporated in this fine chifforobe. You send only \$2 for either style and pay nothing more for two months from date you ordered.

DRAWERS

See Other

Chifforobes On Page 58.

Our Most Popular Chifforobe-Now Furnished With A Fine Cedar-Lined Wardrobe Compartment. Two Styles!

It is only a short time ago that we first offered this beautiful, decorated chifforobe with canopy style top rail and rich floral decoration. Already, in this short space of time, it is our best seller. Now, at a slight additional cost, we present the same beautiful model with a big cedar-lined wardrobe compartment. This chifforobe is a splendid big size, 66 inches high overall, 39½ inches wide, 17½ inches deep. This chifforobe is a splendid big size, 66 inches high overall, angle hanger bar and two garment hangers. It is extra large and roomy. There is a roomy hat compartment. There are 4 big drawers for clothing and linen. And—extra convenience, added utility—Spear's exclusive desk drawer opens to reveal 5 pigeonholes for stationery, and a roomy, rigid writing surface. Closed, it looks like another drawer. Engraved mirror decoration adds another touch of quality. You may choose between two styles—No. H 2031X (as illustrated) has full length mirror in wardrobe door, 38x14 inches, and a smaller mirror, 9½x7½ inches, in the hat compartment door. Otherwise both styles are identical. Mirrors are clear plate glass. Chifforobe is constructed of choice kilndried hardwood, finished warm Brown American Walnut. All panels are 3-ply stock. You will never find a chifforobe to equal this, within \$15 of our low price! And nobody will ever offer you a chifforobe on terms like ours. Only \$2 down and pay no more for 2 months from date of order! Shipped from Indiana factory on free trial; shipping weight, 125 lbs. No. H 2030, Chifforobe With Wood Panel In Wardrobe Door and Mirror In \$99. 45 No. H 2030, Chifforobe With Wood Panel In Wardrobe Door and Mirror In \$22.45

No. H 2031 X, Chifforobe With Large Mirror In Wardrobe Door and Smaller Mirror In Hat Compartment, Price.

FULL CEDAR LINED WARDROBE COMPARTMENT

Where Can You Beat It-ON CREDIT, Too?



The Lowest Possible Price!

The LOWest Possible Price:

We contracted for thousands of Greenpoint steel beds; we combed the market for bargains in a well built spring and comfortable mattress; then we placed our orders at the lowest prices in years! Our saving is yours—a big saving that is possible only when you buy from a huge organization like ours, with our enormous buying power. The more we sell, the greater price concessions we are able to demand from manufacturers—and you get the benefit! Imagine an outfit like this for \$24.95!

Now you can afford comfort in every bedroom.

Dress Up Your Bedroom!

A recent investigation brought forth the announcement that the bedroom is the most poorly furnished room in the average American home. But we don't believe that's true of Spear customers' homes. Because they start with a comfortable, good looking bed outfit like this, bought from us at a big saving, and then build their bedroom furnishing scheme around it. But first you must get the bed! Here's a beauty—made by Greenpoint, with smart, decorated steel cane panels.

A Greenpoint Bed

Molded posts are the vogue today—and Greenpoint fits the mode. Attractive Georgian tubing, 2 inches in diameter, forms the continuous main posts, exquisitely shaped and beveled. Steel cane panels on both head and footboard. Wide center panels embellished with embossed metal medallions, depicting baskets of flowers in natural colors and gold. Finished in triple-baked Walnut Brown Enamel. Can't chip or peel. Double size, 4 ft. 6 in. wide. Headboard, 50 inches high; footboard, 34 inches, including easy rolling casters.

An Exceptional Spring

This unusually comfortable link fabric spring is made under our own supervision, just for this bed. Strong, resilient, noiseless—with a fabric steel body, which rises 5 inches above the side rails. The fabric is fastened to a sturdy angle iron frame by 60 helical coils, 30 at each end. Steel bands and extra coils at the sides give added strength. Spring corner-locks fit securely. Rich Green enamel finish adds to the spring's attractiveness. This spring guarantees real sleeping comfort.

30 DAYS FREETRIAL

If You Are Not Satisfied, Return The Outfit; The Trial Won't Cost You A Single Penny!

Buoyant 45-Lb. Mattress

Duoyant 45-LD. Mattress

This fine mattress weighs full 45 pounds! The soft, cushion-like body holds its shape splendidly. Selected, sanitary cotton forms the center; on top, bottom and ends are layers of felt, deeply and firmly tufted. The mattress has shape-retaining roll edge and the covering is attractive, durable floral ticking, in pink and blue. Here's a mattress that's good-looking and just as good to sleep on! You will find this mattress unusually comfortable. This outfit is of outstanding beauty. Save 35%! For other bed outfit bargains, see Pages 46 to 51.

Send Only \$2.00 Down

You'll never miss the money as you pay for this fine outfit. Send only \$2.00 with your order! Then, if you are satisfied that this is one of the finest values you've ever seen, pay only \$2.75 monthly, starting 60 days from the date you mailed your order. Shipped from Pittsburgh on 30 days trial. Shipping weight, complete, 130 pounds.

No. H 215, Greenpoint Steel Bed, Spring and Mattress, Complete.....\$24.95



Tone Imported Belgian Damask. No longer need you pay \$40 for a damask covered, spring-filled mattress—or go without that supreme sleeping luxury. Now, thanks to Spear's sensational purchase of a huge allotment at a special price—now, you can buy such a mattress (with genuine Nachman spring units,

280 of them) for only \$27.95, a saving of \$12.
And that isn't all! You can buy this superbinner spring mattress for \$2.00 down—pay no more until two months after you order—then send \$3.00 monthly! Never were terms so easy!

Do not confuse this superb mattress with cheap, inferior makes which sell at the same price, but contain only 150 or 175 spring units. This mattress contains 280 units—and they are the one and only, original Nachman units.

Double Cone Coils.

Double one Coil

one Coil prings, terlocked

Damask Covering In Panel Design

Genuine Two-Tone Imported Belgian Damask, in Green and Gold, Rose and Gold, Blue and Gold, or Orchid and Gold forms the covering—a lustrous floral damask of highest quality, selected equally for its beauty and its serviceability. Note the smooth expanse of colorful damask—unmarred by tufting, because this mattress is made with inside tufts, to assure outer beauty and utter comfort. Note the lovely panel pattern, rich and artistic! The roll edges are bound with tape reinforcement, for greater service. Brass ventilators in the sides keep your mattress pure and clean, admitting currents of fresh air.

Single or double size, for wood or metal hedge. Physical Company of the color of the size of the size and clean admitting currents of the size.

Single or double size, for wood or metal beds. Blue, Rose, Green or Orchid. Mattress weighs 65 lbs. Shipped from Pittsburgh; shipping weight, in carton, 75 lbs.

o. H1324, Spring-Filled Mattress with Imported Two-Tone Belgian Damask covering; 3 ft. \$27.95 in. or 4 ft. 6 in. wide, any color, Price....\$27.95

Conforms To The Body

Because this mattress conforms to every curve of the body, you simply sink into slumber. One sleeper never disturbs another by turning and tossing. The spring units, however, do not take the place of a bed spring. This mattress must be used with a regular spring. The spring units give extra resilience, super-softness and cloud-like buoyancy, absolutely unobtainable in an ordinary mattress.

Like A Bed Of Roses

Words cannot express the luxuriousness, the unbelievable softness and resilience of this mattress. You must order it on trial and see for yourself. Then you'll never give it up!

Each mattress is individually packed at the factory in a sanitary sealed carton.

Blue, Rose, Orchid Or Green. Single Or Double Size.



The best bed will not be comfortable without a superior spring. Here is the finest double deck coil spring made. Sells elsewhere at \$20. Our price, only \$12.85! It is the perfected open box type, with \$117 deep, resilient, double cone coils, each \$1\frac{1}{2}\$ in. deep. They are interlocked at the top by \$192 oil-tempered, helical coil springs, making a sleeping surface which conforms to every curve of the body.

These double cone coils are also interlocked at the center by flat steel wire crimps, both crosswise and lengthwise, holding each coil in a perfectly level position. Top and center border are strong, welded steel wire. The bottom frame is underslung, eliminating sidesway. Furthermore, stabilizers, the last word in spring construction—automatic spring side braces—on each side, prevent sagging or side-sway. Strong angle steel side and end rails.

The 26 edge coils are No. 10 gauge re-tempered Premier wire, while the other 91 are 11½-gauge re-tempered Fremier wire, The entire spring is richly finished in green enamel. It is strong, noise less, sagless and easy to clean. Others ask \$20 for this superl spring. Order it from us at this bargain price, on easiest credit!

Furnished to fit any standard wood or metal bed, single or double size. Suitable for either straight end or bow-end beds. Shipped from Pittsburgh on 30 days' Free Home Trial. Send only \$1.00! If you are not satisfied, return it and we will refund your dollar and freight charges both ways. You are the judge of this value!

o. H1254, For Straight or Bow End, Wood or Metal Beds, Full or Single Size (4 ft. 6 in. or 3 ft. 3 in. wide). 219 25



The Latest Style-Dainty Ruffled Curtains



Ruffled Marquisette, Dainty And Durable Length 2¼ Yards-Width Over All 54 Inches. White Or Ivory.

Dainty curtains in the latest fashion—low priced, washable, long wearing. Made of crossbar Marquisette, so crisp and fresh looking, so easily laundered! Smart ruffled the-backs with every pair. Headed and ready to hang the minute the postman brings the set! Each side is 19½ inches wide and 2½ yards long. Curtains and tie-backs, without valance, are 69c per pair—in white only. Sets with double ruffled, 54-inch valance—white or fashionable ivory—only 85c per set. Order on 30 days free trial! Please state color.

No. H 3593, White Only, Curtains

No. H 3593, White Only, Curtains and Tie-backs—without valance—Price per pair...69c
No. H 3452, White or Ivory.

No. H 3452, White or Ivory. Complete with valance, Price per set, as shown....85c



Soft, Silky Rayon

Length 2½ Yards—Width Over All 60 Inches—Pongee Color.
For sheer beauty, you can't find a more satisfactory curtain material than the lustrous Rayon-filled Marquisette which makes this stunning set. The rayon filling gives it a soft, silky luster and, at the same time, adds to its serviceability. Launders superbly. Each side is about 30 inches wide, finished with 2½-inch pleated ruffle. Complete with ruffled tie-backs. Splendid value at our low price. Satisfaction guaranteed—or your money back! No. H 35338, Price per No. H 3538, Price per pair, with tie-backs.... \$1.59



PAGES 12 to 14 and 102

Alluring and Colorful

Alluring and Colorful
Length 2¼ Yards—Width 40 Inches
Blue, Rose, Orchid Or Green.
A chance to "do" your windows
in new, gay colors. A rich looking
panel of French Ecru Marquisette,
with fringe and border in blue,
rose, orchid or green. Panel is 40
inches wide, 2½ yards long. Has a
dainty overlock stitch hem, and
3-inch rayon border. Serviceable
— washable—beautiful! Finished
with a stunning 4-inch lustrous
silk fringe. You can buy curtains
for the whole house for only a
dollar down! State color desired.
No. H 3535, Price per

No. H 3535, Price per panel, any color, each..... 98c



Charming New Cottage Set Of Lovely Figured Voile Width Over All 45 Inches—Blue, Rose, Gold Or Green.

Blue, Rose, Gold Or Green.

Lots of curtain for the money The top curtains, each, 22 in, wid and 45 in. long, are made in on piece with the ruffled valance which is 45 inches wide. Bottor curtains are each 27 inches wid and 36 inches long. Set is made cream colored voile, with figure and mercerized overlock stitchin in Blue, Rose, Gold or Green—a fast colors. These new cottage set the charm of ruffled curtain with the added advantage corrivacy afforded by the bottor curtains. Ideal for bedroom, hat or kitchen. A very unusual value to ur low price—only \$1.25 fc the complete set. On easy term too! Order several sets!

No. H 3443, Cottage Set, Blue

o. H 3443, Cottage Set, Bluc Rose, Gold or Green, \$1.2!



New Criss-Cross Style Length 21/4 Yards-Width Over All 54 Inches-Rose, Blue Or Gold.

54 Inches—Rose, Blue Or Gold.
Fashion's newest fancy! Nothing could be prettier on your windows than these adorable criss-cross curtains of creamy Marquisette, with generous ruffles of voile, in solid color, which adorn valance, side curtains and tie-backs. Choice of rose, blue or gold ruffles on cream colored curtain net. The two side curtains and the ruffled valance are combined in one piece, all ready to hang—on one single curtain rod. Big value. Order 3 sets for an extra saving.

No. H 3450. Price per set. 64 10

No. H 3450, Price per set, as illustrated, any color... No. H 3456, Special Price for 3 Sets, Only.....



New Zig-Zag Stitching 21/4 Yards Long-54 Inches Wide Over All-White Or Ecru.

Over All—White Or Ecru.

The latest fashion, and a charming one, you'll agree, is the black zig-zag cross stitching on the ruffles of this modish curtain set. The curtains are made of good quality voile, soft, fine, washable and very durable. Each side measures 25 inches wide; double ruffled valance 54 inches wide. The black cross stitching is all the rage. Sets like this sell for \$1.50 elsewhere. Complete with ruffled tle-backs. No. H 3582X, Price per set, as illustrated....



Modish Colored Inserts Length 21/4 Yards-Width Over A 54 Inches-Blue, Rose Or Gold.

The new vogue in curtains! Side curtains and valance of dainty, durable, fine quality Ivory Scrim Voile. Wide ruffles finished with lustrous Rayon overlock colored stitching. Wide inserts of tubfast, silky Rayon in solid colors, with fancy stitching in black. Perfectly stunning! The double ruffled valance is 54 inches wide. Side hangings 24 yards long, 25 in. wide. Complete with ruffled Rayon tie-backs, These lovely curtains will brighten a dull room.

o. H 3464, Price per set, \$1.49 Blue, Rose or Gold.....



Wide Inserts of Figured Rayon Length 21/4 Yards—Width Over All 50 Inches—Blue Or Rose.

50 Inches—Blue Or Rose.

Beyond doubt, the lowest price even asked for so charming a set of ruffled curtains! Made of cream colored voile; the wide inserts on valance and curtains are floral figured rayon, rich and silky, in Blue on Rose, with fancy stitching to match finishing the generous ruffles. Guaranteed fast colors. Valance is 56 (inches wide; curtains 2½ yards long and 23 inches wide. Ruffled the-backs. Special price for 3 sets saves you 29c Order all you need, for the whole house. Take advantage of our easy terms.



Value Beyond Compare!

Golden, glorious, gladsome Music . . . all the famous "New ClaroPhonic" volume and tone quality, in this gorgeously beautiful Jacobean Period console . . . at just HALF what similar phonographs cost elsewhere. Try to equal it for \$100! And we include without extra charge this full size floor lamp and 10 selections (5 double face records)! Here's the ideal phonograph for every family.

Only \$49.95—Just \$4 Down!

Of course a Jacobean Period console, with its gorgeous turnings and lavish ornamentation, is costly to manufacture. But big sales—big-scale production—big manufacturing economies—enable us to cut the costs. That's why this "New ClaroPhonic" costs so little. That's why this "New ClaroPhonic" costs so little. Our price is only \$49.95, for this superb \$100 instrument with 5 double face records (10 selections) and a lovely floor lamp. Remember, too, that you send only \$4.00. That you use lamp, phonograph and records on trial for 30 days. Then, if you are 'delighted, pay \$4.75 monthly, starting 60 days after you send your order. World's easiest credit terms! We've never seen the equal of this console in an instrument under \$100. Cabinet is 32 inches wide, 20 inches deep and 33½ inches high. Top and front are 5-ply Genuine Walnut or Mahogany veneers. The rest of the case is selected hardwood, finished Walnut or Mahogany. The finish is shaded and highlighted,

Richly Ornamented Cabinet

Observe the beauty of the stunning two-tone doors with carved ornaments in Colonnade design—the beveled top with beaded molding below it—the exquisite design of the bottom section, beautifully shaped and carved, with fan motifs and Colonnade molding decorations. Legs and stretchers are tastefully turned. The metal door pulls are Antique English finish. The grill front tone chamber occupies half of the cabinet. The other half is a roomy compartment for records or radio batteries. Double spring motor plays six 10-inch records (any disc record) on one winding. Needle trays and needles are included:

"ClaroPhonic" Tone Quality!

Richness of tone, to match the richness of the cabinet! The perfected "New ClaroPhonic" reproducer gives that full, rich, mellow, marvelously clear and distinct tone, characteristic of the best modern phonographs. A perfected tone arm and the new special motor, a tone chamber of woods especially selected for resonance—give you music as perfect as if you heard the artists in person. And—when you hear them on the "New ClaroPhonic" you can enjoy your favorite selection whenever you want it, as often as you want it. When you hear Galli-Curci's limpid soprano in the concert hall, think what it costs! And the concert is all too short. When you hear her on the "New ClaroPhonic" you can listen for hours. It's a wonderful thing to hear Sousa's band on the radio; but when you play "The Stars and Stripes Forever" on the "New ClaroPhonic," how much more satisfying it is! No static, no buzzing, no fading, no long winded announcements. Just a glorious flood of melody!

Full Size Floor Lamp

The floor lamp (no extra charge) is very attractive. The turned metal shaft in polychrome finish is decorated with a shapely ornament. Ornate metal polychrome base. You may choose between Rose or Blue for the big novelty shade of lustrous Rayon Seco, lined in Rose sateen. Shade trimmed with metallic braid and a French Spray of Rayon Taffeta flowers. Lamp stands 61 inches high and shade is 17x13 inches. Fitted complete with one socket, connecting cord and 2-piece plug—for electricity only, no bulbs included. Just picture this lovely lamp casting its soft, mellow glow over your new phonograph! A cozy "music corner" in your homel-

Send Only \$4.00! Order on Trial

Let us ship phonograph, floor lamp, and 5 records (10 selections) on 30 days Free Home Trial. Then you will see for yourself that all we say is true. Otherwise you simply can't believe it possible to get such an instrument, lamp and records for \$49.95. If not delighted, return them within 30 days; we will refund your first payment as well as freight charges both ways. Phonograph shipped direct from factory; shipping weight, 105 pounds. Lamp and records shipped from Pittsburgh; safe delivery guaranteed. Mail your order today!

No. H12, "New ClaroPhonic" Phonograph (Walnut or Mahogany Finish), with Floor Lamp (Rose or Blue Shade) and 5 Records, Price Complete.... \$49.95

Please State Finish of Phonograph and Color Lamp Shade Desired,



And the Complete Outfit is Onl

YEAR'S GREATEST BED BARGAIN

-A Genuine Greenpoint—In Rich Mahogany Or Walnut Finish With Steel Cane Panels And Colorful Decorations.

Send only \$1 for this genuine Greenpoint steel bed illustrated in full color on opposite page): Pay no more mtil two months from the date you order. Then start asy payments, only \$2.00 monthly. Truly these are the world's easiest credit terms! An unusual opportunity!

We contracted for thousands of these beds in the same

We contracted for thousands of these beds in the same lesign, thus lowering the manufacturing cost.

This is a Greenpoint Bed. You can't buy better. Now-days all the finest beds have molded posts, and Georgian subing is the loveliest of all. It is exquisitely shaped and seveled, handsomer by far than the old style round or quare tubing. The continuous posts in graceful oval bend lesign are made of seamless 2-inch Georgian tubing. The II-inch center panels with steel cane inserts are richly lescorated with a big floral medallion in natural colors. At either side there are 6-inch panels of handsome steel cane.

where side there are b-inch panels of nanosome steer came. You may order this bed in single size, 3 ft. 3 in. wide, or fouble size, 4 ft. 6 in. wide. The headboard is 50 inches nigh and the footboard 34 inches, including casters. Furshshed with side rails. A regular \$25.00 bed for only \$16.95. The enamel finish is triple-baked—it will not chip or peel, You may choose between rich Mahogany or Walnut finish, beautifully reproducing the grain of the actual woods. This bed will match your finest wood bedroom furniture.

You may buy this bed on the world's easiest credit terms. Send only \$1. You pay nothing more until 2 months from the date you mail your order. Then start easy payments—only \$2.00 monthly for this genuine Greenpoint Bed. Of course it is shipped on trial. Use it for 30 days before you make up your mind to buy. If it fails to please, return it. We will refund your payment and all freight charges. The trial will not cost you a penny. Remember, if you keep it, as we know you will, you pay nothing more until two months after you order.

you pay nothing more until two months after you order. If you want the complete outfit shown on the opposite page—Greenpoint Bed, coil spring and spring-filled mattress, you may have it for only \$4 with order. You pay nothing more until two months from the date you order. Then pay \$4.75 monthly for complete outfit. We heartily recommend the purchase of all three—bed, spring and mattress. Each one is a marvelous bargain. Our price for the outfit is only \$49.95. Elsewhere you would pay \$75 or \$80 for an outfit of equal quality—and you would either pay cash or buy on much more difficult terms. No one offers terms like Spear's. This is your opportunity to own a bed outfit that will grace the finest home, that will introduce you to real sleeping comfort and serve you for years. Order any item or the entire outfit. 'All three shipped from Pittsburgh on 30 days Free Home Trial.

Nothing More

No. H 202, Greenpoint Steel Bed, Walnut \$16.95 Or Mahogany Finish, Single Or Full Size.

No. H 1240, Coil Spring—Single or Full

Size. Price

Size, Price.

No. H 1335, Nachman Spring-Filled
Mattress, Single or Full Size, Price.

No. H 250, Complete Outfit, Bed, Spring
and Mattress, Special Price.

14.95 19.95 49.95



Only A Nachman Spring-Filled Mattress Gives You Perfect Rest!

Glance again at this beautiful mattress on the opposite page! Nachman spring units inside! Damask design, durable drill covering outside! Comfort through and through! Choice of green, rose or blue. Never before has such a mattress sold under \$27.50. Send only \$1. Pay no more until 60 days after you order. Then send only \$2.25 monthly. World's easiest and longest terms! Do not confuse this with cheaper mattresses which contain 100 to 130 spring units less than ours. Remember, this mattress contains exactly 280 coils. Insist upon the Nachman label, too! Here you have 280 genuine Nachman spring units: small, highly flexible coils individually interlocked in burlap, top and bottom. The outer oversing units are overlaid with thick layers of fluffy, white cotton.

tom. These spring units are overlaid with thick layers of numy, white cotton. The outer covering is a very attractive, serviceable drill—soft pasted green, rose or blue, in beautiful damask pattern. Trim and tailored, this mattress has roll edges, with sides of sateen. Side handles aid in turning it. Large brass screen ventilators in sides. For years and years you will enjoy refreshing rest, because the spring units yield with every curve of the body. Of course, the spring units do not take the place of a bed spring. Their purpose is to give extra resilience, softness and buoyancy never obtained in an ordinary mattress. Full size, 4 ft. 6 in. wide, or single size, 3 ft. 3 in. wide. Double size weighs 60 lbs. Shipped from Pittsburgh in a heavy carton; shipping weight, 70 lbs.

No. H 1335, Spring-filled Mattress, Single or Full Size, shown on opposite page, Green, Rose or Blue.....



Who Ever Dreamed of Such A Saving? Bed, Mattress and Spring Start Be Sure To Payments 60 Days From See The Date of Order. Then Pay Only \$2.50 Monthly. Bed Outsit On Page 41. Here's Real Comfort At A Bargain Price! Ivory or Brown Felt and Cotton

Handsome Bed Outfit—\$21.95

Here's one reason why Spear has gained unqualified leadership in the field of home furnishings! A complete bed outfit: good-looking steel bed and comfortable mattress and spring for only \$21.95! Where else could you buy an outfit like this for less than \$30? Right now, when every dollar should get its full value, more and more careful buyers are turning to Spear for their home needs. 'Time and time again we receive letters from customers who tell us what remarkable service their bed outfits have given them. And this outfit is no exception! You'll find that it's comfortable, it's good looking and will stand the hardest kind of wear. !Only \$2 down and pay nothing more for two months from date of order.

Ivory or Brown Enamel Finish

The bed is made of cold rolled steel with continuous posts measuring 2 inches in diameter, and ½-inch round filler rods. The headboard is 48 inches high, the footboard 33 inches. The appearance of the bed is greatly enhanced by the beautiful steel cane panels decorated with raised vase and floral design in full color. The bed is furnished in either Ivory or Brown Enamel finish, both attractive and guaranteed not to chip, peel or crack. Be sure to mention finish desired. Bed comes in full double size only, 4 feet 6 inches wide. It's built to give years of splendid service!

Big, Buoyant Mattress

The big, comfortable mattress weighs full 45 pounds. The soft, springy, cushion-like body holds its shape indefinitely and always retains its soft resilience. Sanitary cotton forms the center. On top, bottom and ends, there are layers of felt, deeply tufted to prevent lumpiness. The shape retaining rolled edge adds greatly to the neat appearance of this mattress. The covering is durable floral ticking in a dainty blossom pattern in pink and blue. You'll find this mattress, good looking, comfortable and serviceable.

The Sturdy Spring

The strong spring is made of genuine Wishbone Steel Fabric and is especially comfortable and restful. It is made in one piece, attached to the end angles by a full set of oil tempered helical springs. Sturdiness is doubly assured by the special third bracing rail in the center of the spring. This bed does not have separate side rails. Instead they are attached right to the spring, a more satisfactory method of construction. The spring is attractively finished in rich enamel. It is built for satisfactory service. Order this inexpensive outfit on easiest credit!

Ultra-Practical

Enamel Finish Bed With Comfortable Spring and Mattress

Steel beds may now be found in the finest homes in America. They have been found to be more practical in many ways. They are good looking, sanitary, easy to clean, and easy to move about. They are much cheaper than the old style wooden beds and are practically indestructible. In addition, this bed offers you an up-to-the-minute touch—stunning steel cane panels. Naturally we've seen to it that the mattress and spring are also desireable! A first-rate valuel Take advantage of our low price and easy terms.

Easy Terms

Send only \$2.00 with your order. Then, 60 days after you mail your order, start paying only \$2.50 monthly. Take a full 30 day trial. Satisfaction guaranteed or we will refund your payment and freight charges both ways. Shipped from Pittsburgh; safe delivery guaranteed. Shipping weight, complete outfit, about 175 pounds. No. H 270 X, Complete Bed Outfit—Steel Bed with 2-inch Posts, Ivory or Brown Enamel, 45-lb. Mattress and Comfortable Spring—Full Size Only, Price.....\$21.95



Genuine Value In Serviceable Steel

This Complete bed outfit is a typical example of the way Spear gives pended. There are no fancy frills about this bed outfit. Rather, this well-built steel bed, comfortable mattress and sturdy spring have been built to give long service. This splendid bed outfit is very neat looking, attractive and easy to keep clean, and will add to the appearance of your room. Customers, everywhere, wonder how we can afford to offer an outfit like this at the extremely low price of only \$17.65. Quantity buying is the answer! Where smaller merchants contract for these outfits by the dozen, we are able to buy in the thousands and thus receive goodly price concessions. These savings we pass on to you. Send only \$1.00 with your order for this outfit.

The Bed is made of high grade, cold rolled steel, with continuous posts measuring 2 inches in diameter, and the filler rods measuring % inch. The headboard is 48 inches high. The bed is not elaborate but its every line bespeaks serviceability and neatness. It comes in your choice of two finishes: ivory or brown enamel finish, baked on at a high degree of heat. Both finishes are exceedingly attractive and are guaranteed not to chip, peel or crack. It is furnished in full size only, 4 feet, 6 inches wide. This is our lowest priced bed outfit and we especially recommend it to those who must have a complete, inexpensive bed outfit. Shop around and see for yourself that an outfit like this would cost you from \$8 to \$10 more elsewhere.

The Mattress in this outfit is made with a number of layers of fluffy, mattress filling is of basswood excelsior. A mattress of this type is comfortable, holds its shape and will give satisfactory service for the money invested. The covering is a good grade of ticking in a neat stripe design. You will be pleased and agreeably surprised at our ability to furnish a mattress of this satisfactory type in a bed outfit at so low a price as \$17.65. Mattress weighs 45 pounds. The complete outfit is an unusual bargain.

The Spring is also staunchly built in one piece with the side rails on to the corner posts of the bed. It is a firm, strong, rigid outfit. The spring fabric is made of double lock wire, thoroughly tempered, resilient, restful, noiseless and comfortable. At each end there are 29 powerful helical coil springs, which fasten the fabric to the angle ends of the spring. Fabric and ends have rust-proof galvanized finish. This outfit does not have separate rails. Instead, they are attached right to the spring, a very convenient, satisfactory and improved method of construction.

Has Your old bed, with its worn-out spring and mattress just about reached the point where you're ready to discard it? Probably the only reason you're hesitating is that you're not willing to spend a lot of money for a new outfit. Well, here's the answer to your problem! A steel bed, spring and mattress for only \$17.65! A comfortable, neat looking, attractive bed outfit at a saving of at least 33½%! Spruce up the room where you spend your sleeping hours with a new, fresh bed outfit! It's bargains like this that make the name "Spear" famous all over the country.

Easy Terms: Send only \$1.00. Then, two months from date of order, it, and we will refund your first payment and freight charges both ways. Send us your order, and it will be shipped to you on 30 days' trial in your own home. Guaranteed saving of \$8 to \$10 as compared with the prices you would pay elsewhere for an outfit of similar quality. State whether you desire bed in Ivory or Brown ename! finish. Shipped from our Pittsburgh warehouse, safe delivery guaranteed. Weight of complete outfit, 175 pounds.

No. H 212, Complete Outfit: Steel Bed, Ivory or Brown Enamel Finish, 45-Lb. Mattress, and

Link Fabric Spring, Price......\$17.65



Excellent Coil Spring And Com-fortable 45-Lb. Felt Plaited Mattress. Order On 30 Days' Trial. \$28.45. Bed Also Sold Separately.

Only \$2 Down, \$3.00 Monthly—60 Days After Order

A Big Bargain. A \$45.00 outfit for only \$28.45. The newest panel wonderfully fine coil spring, and a 45-lb. comfortable felt plaited mattress. All for \$28.45. A value unparalleled-in our entire experience. Sold to us by a big maker at but little above cost. Prices reduced to a new low level.

Sleep Soundly. This bed outfit commands your attention not only because of the low price, but also because it is an outfit designed for sound, restful, refreshing sleep. Besides, it is one that you will be exceedingly glad and proud to have in your home.

Beautiful Design. Graceful in design—light in weight, strongly congenuine Georgian tubing, a new graceful shape, but recently placed on the market, which commands everyone's admiration. Note the illustration, see how this tubing is shaped and beveled—it has taken the country by storm! In this massive bed the posts measure 2 inches in diameter—ordinarily at this price you can secure only 1½ or 1½-inch posts. The steel cane panel is 8 inches wide, and is attractively set off with an embossed metal decoration. Round fillers each measure ¼ inch in diameter. Made of cold rolled steel, electrically welded together, designed for lifetime service.

Richly Finished. Your choice of 3 finishes—creamy ivory enamel, These finishes are baked on at a high degree of heat, are as smooth as glass, and guaranteed not to chip, flake, or peel. A full size bed, for two people, 4 ft. 6 in. wide. The head board measures 50 inches; the foot board 35 inches high, including the easy rolling casters. Light in weight, easy to handle. Its appearance will delight you. Its value will amaze you.

The Spring is made with 90 resilient spiral coils of genuine Premier wire, highly tempered. Frame of spring is reinforced with heavy steel bands. The deep resilient coils are tied, top and bottom, with a network of steel wires. This construction keeps the coils in position and insures a better wearing, more durable spring. Bottom rails are of angle steel and spring has brown enamel finish, giving it a most attractive appearance.

The Mattress is constructed of selected felt and cotton. Will retain ion-like body. Center is of carefully selected cotton and the top, bottom, and ends are several layers of felt. Not only a comfortable mattress, but also a very durable one. Deep and evenly tufted which prevents it from becoming lumpy or thin in spots. Roll edge is shape retaining. Convenient hand loops make it easy to handle. Covered in a very attractive and durable grade of floral art ticking. Mattress weighs 45 lbs. and is exceptionally comfortable.

The Price. Don't judge the quality of this outfit by its low price. We contracted for many hundreds at a big price concession. You reap the benefit. Easy terms! Send only \$2 with order, \$3.00 monthly, starting 60 days after you send your order. Enjoy sleeping on a spring that adjusts itself to every curve of the body on a good, well-made, felt platted mattress, with a first-class, handsome bed. Only when you know what a difference in sleeping comfort a good outfit like this makes, can you realize what a wonderful investment it is. The bed can be purchased separately, in any finish, with side rails. Order today on the world's easiest terms.

30 Nights' Trial. We are so certain it will please you thoroughly that nights at our risk. If you are not delighted we will gladly refund your payment and freight charges both ways. Shipped from our Pittsburgh warehouse, safe delivery guaranteed. Shipping weight, about 145 lbs.

No. H226, Bed Only, Ivory or Brown Enamel Finish, No. H227, Bed Only, American Walnut Finish, Price 13.95

No. H228X, Complete Outfit, Spring, Mattress and Full Size Bed, In Ivory or Brown Enamel Finish, Price...... No. H 229X, Complete Outfit, Spring, Mattress and Full Size Bed, In American Walnut Finish, Price....



New Medallion Covering. The outer covering of this mattress is heaviest woven, with a lustrous finish. It is in beautiful medallion pattern—like an imported tapestry. Blue, Gold and Taupe predominate in the design. Around the sides of the mattress there is a fancy figured border of equally heavy, fustrous, imported sateen. Genuilly these there is a fancy figured border of equally heavy, fustrous, imported sateen. Genuilly these there is a fancy figured border of equally heavy, fustrous, imported sateen. Genuilly trees supprenely comfortable. They are small, highly fred to have a wind so of them are used, overlaid with deep layers of good grade felted cotton. This mattress will be comfortable resilience nor its splendid appearance. Its beauty is a delight to the eye—its downy ease is a greater delight to the weary sleeper. A perfect mattress, inside and out!

Trim And Tailored, this mattress has a roll edge and convenient side handle admit currents of fresh air so your mattress is always pure and clean, perfectly ventilated Several layers of felt are placed over the spring units, top and bottom. Most mattresses do no have these extra layers. Compare this mattress feature for feature, coil for coll, covering of covering, with any other at the same price. You will find that nobody else begins to one equal value! Order on trial, Furnished to fit any full or single size bed (4 ft. 6 in. or 3 ft. 3 in wide). Shipped from Pittsburgh; shipping weight, including carton, 75 bs.

No. H1320, Spring-Filled Mattress, Full or Single Size, Price.. \$23.95



Splendid Value! Filled With Fluffy, Elastic, Silky Kapok And Covered With A Most Attractive Art Ticking. Extra Comfortable And Serviceable!

Lighter In Weight, But Thicker, Softer, and More Comfortable Than Most Felt Mattresses!

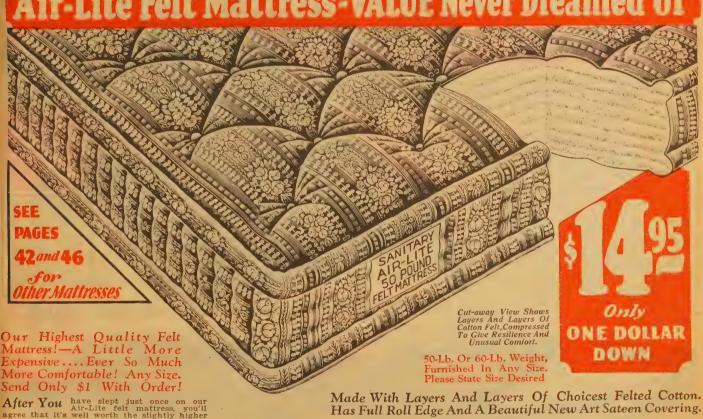
kapok is a silky flufy, sanitary filling of much silkle texture than cotton, and unusually light, elast and comfortable. This is an excellent quality mattress with a degree of resilience which is truly remarkable. The filling is the best Java Kapok quality, subjected to a sterilizing an refining process. The mattress is lighter in weight, ye thicker, softer and more comfortable than most felt mat tresses. You will be amazed by its restful resilience.

Fancy Ticking. The covering is an excellent grad for a pattern, blue and pink predominating. It will weak exceptionally well. Kapok mattresses never get hard or un comfortable, and an airing in the bright sunshine will revive the filling and bring the mattress back to its original shap and softness. This mattress is made with high roll edge and cloth handles for ease in turning. An extra row o stitching prevents it from sagging or losing its shape. It is shipped to you fresh from the factory, spotlessly clean an new. This mattress comes in full size, 4 tt. 6 in. wide, or single size, 3 ft. 3 in. wide. For either wood or metal beds it combines thickness with light weight as only a Kapok mattess can do—full size weighs 30 pounds; single size 22 pounds. Shipped from Pittsburgh on Days free Loue Trial shipping weight, including carton, about 35 ibs.

No. H1345X. Kapok Mattress. Full or

No. H1345X, Kapok Mattress, Full or Single Size, Price.....\$18.95





After You have slept just once on our agree that it's well worth the slightly higher cost, because it is so much more restful, so much more comfortable, than ordinary mattresses. This is our finest felt mattress, embodying the ut most quality, comfort and serviceability. It is made of specially selected felted cotton, layer upon layer, compressed to make an elastic, resilient, utterly comfortable mattress. Closely tufted, it will retain its yielding, restful resilience for many years. The illustration is cut away in one section to give you an idea of its depth, its soft thickness—but only an actual trial will demonstrate its comfort, so unusual in a mattress under \$25. You must see it and sleep on it to realize how much comfort and quality can be obtained at Spear's for only \$14.95!

Fine Sateen art ticking is used for the covering—an attractive new pattern, in most durable quality. Full roll edges and close tufting retain the shape. Hand loops at the sides make it easy to handle or turn this mattress—afeature important to every woman who has ever struggled to turn a heavy 50-lb. or 60-lb. mattress made without any hand loops. Frequent turning lengthens the life of a mattress, and hand loops make turning an easy matter. In every detail this is a high grade, restful, good looking and long wearing mattress. We guarantee it to give you satisfaction in every way—or you may return it, after 30 days Free Home Trial, at our expense. Satisfaction guaranteed or your money refunded.

Send Only \$1— pay nothing more until two months from the date you order! Then start easy monthly payments. Buy on our new credit terms—the easiest in the world! Let us send it to you on free trial.

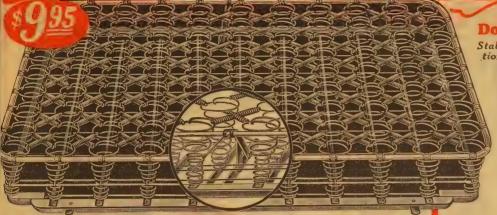
We Guarantee this mattress to contain only felt. The 50-lb., No. H 1340, is a splendid mattress, while the 60-lb., No. H 1341X is extra heavy and ultra-comfortable, a superb value, well worth the difference. Any size. Shipped from Pittsburgh.

No. H 1340, 50-pound Mattress, Any Size.\$14.95 No. H 1341X, 60-poundMattress, AnySize. 16.45

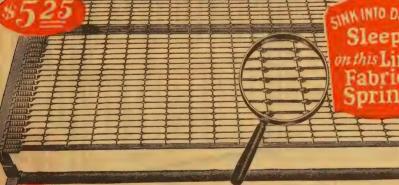
Page 53



Better Springs-Easier Credit-Deeper Sleep



Pages 42 and 46 For Other Spring Bargains





Double Deck Coil Spring

Stabilizers Give Non-Sag Construction. For Wood Or Metal Beds, Straight Or Bow-End Styles.

Straight Or Bow-End Styles.

Real Rest is assured by the many unusual features of this high grade coil spring. It is the double deck, open box type with 99 double cone coils, each 8 inches deep, of No. 11½ gauge Premier wire. These coils are interlocked at the top with 160 oil tempered helical coil springs. A stabilizer at each side of the spring eliminates sidesway and aligns the borders. Underslung frame is heavy steel. Entire spring is finished green enamel. It is far and away one of the finest springs on the market, sound foundation for restful slumber. We furnish it in either full double size, 4 ft. 6 in. wide or single size 3 ft. 3 in. wide. For straight or bow-end, wood or metal beds. Order on trial. Sleep on it for 30 nights. If you keep it, take nearly a year to pay! Send only \$1 with order. State size desired. Ship. weight, 80 lbs.

No. H1238, Full or Single Size. \$9.95

No. H1238, Full or Single Size, \$9.95

Guaranteed Coil Spring

A Substantial, Well Made, Comfortable Spring, Constructed With 90 7-In. Coils. Will Fit Either Wood Or Metal Beds.

This Spring is made with 90 single deck deep cone coils of No. 11½ gauge, re-tempered Premier wire. They are 7 inches deep and are tied at the top with 144 helical coils. The heavy steel under-slung frame is made to rest on either rails or slats. It is finished in a rich Green enamel. Gives with the slightest pressure, yet has a buoyancy that sustains the heaviest weight—guaranteed noiseless—never squeaks. Equipped with sturdy cross slats of 1-inch high carbon steel. Sizes 3 ft. 3 in. or 4 ft. 6 in. wide A spring of this superior type is one of the best investments you can make. It assures years of comfortable, restful sleep. Shipped from Pittsburgh on trial; shipping weight, 60 lbs.

No. H1242. For Straight or Bow-end, Wood or Metal Beds, Full or Single Size, Only \$1 down, Price....\$7.95

Link Fabric Spring

Double Prong Wire Fabric Is Intertwined To Insure Maximum Comfort And Strength. Pay Only \$1.00 Down!

Angle Steel ends are strong and well made, diameter and springy link fabric is fastened to ends with 54 oil-tempered helical springs. This is one of the strongest and most comfortable springs ever built and it is guaranteed for 20 years. The patented fabric band edge on each side adds considerably to the strength and quality. This spring has 4-inch riser, raising the fabric 4 inches above rail, so as to avoid touching the rails even though sleeping close to edge. Entire spring has rust-proof finish Very comfortable and will give lifetime service. Made for use with metal beds or wood beds with metal rails. Weight, about 55 pounds. Sizes: 4 ft. 6 in.; 3 ft. 6 in., or 3 ft. 3 in. wide. State size desired when ordering.

No. H1236, Any Size, Price......\$5.25

Angle Iron Spring

A Very Comfortable Spring, Constructed With Heavy Corner Braces Which Add Materially To Its Strength.

Made With heavy angle fron frame which measures 134 inches wide, with 26 well tempered helical springs at each end —52 in all. This spring is enameled throughout which makes it absolutely rust proof. It is made with double prong, intertwined galvanized wire fabric, and corner braces which add to the strength of the spring. It is a comfortable spring, made for metal beds or wood beds. A comfortable bed is assured if you have this spring for it is very substantially made. Order on 30 days' trial, send only \$1\$ with your order; return it if you're not well pleased. Furnished in 4 ft. 6 in., 3 ft. 6 in., or 3 ft. 3 in. widths. State size desired when ordering. Shipping weight, 40 pounds.

83.95

No. H1248, Any Size, Price.......\$3.95



This Fine Crib has high safety sides so baby cannot crawl over the top. Made of the top thoroughly seasoned hardwood, with sturdy posts and filler rods set closely together. Posts are 1½ inches, and fillers ½ inch square. Choice of two finishes—three coat, baked-on lyory enamel, or natural maple. Furnished in two sizes. Measures 37½ inches high and the safety sides are 21 inches from top to bottom. Spring included, made of comfortable, double prong fabric. Drop side held in place with strong catch. An attractive, substantial crib, priced very low! Send only \$1, pay \$1 monthly for the smaller size. Shipped from Pittsburgh on 30 days' Free Home Trial. Shipping weight, 45 pounds.

 No. H 231, Maple Finish, Size, 2 ft. 6 in. x 4 ft. 6 in.
 \$ 9.95
 No. H 233, Ivory Enamel Finish, 2 ft. 6 in. x 4 ft. 6 in.
 \$ 9.95

 No. H 232, Maple Finish, Size, 3 ft. x 5 ft., Price.
 10.95
 No. H 234, Ivory Enamel Finish, 2 ft. 6 in. x 4 ft. 6 in.
 \$ 9.95

Indoors or Out, Baby sleeps safe from flies and in-

RACOOTS OT Out, from flee and insects, in this screened crib. To protect your baby's health you should have this fine meshed wire crib. Upper section of side is easily raised; top slides back. Rubber-tired, steel disc, swivel wheels roll in any direction. Sturdly built of hardwood, finished rich Ivory or Green Enamel. Carved head ralls, Height, 40 inches; width, 24 inches; length, 44 inches. Comfortable link fabric spring. An unusually handsome crib—worth \$19.95! Shp. wgt., 70 lbs. Comfortable 15-lb. cotton fet mattress to fit, with blue floral art ticking, and tailored box edge, only \$4.50.

No. H 310, Screened Crib, Ivory or Green Enamel, Price.... No. H1 314, Cotton Felt Crib Mattress to Fit Crib, Price....





No. H 337, Either Finish, size 3 ft. x 5 ft. Price.

This Crib has a comfortable link

fortable link fabric spring, rustproof, especially strong and resilient, fastened to an angle iron frame by heavy oil-tempered helical coils. Crib is mounted on easy rolling stee casters. (Order No. H. 1331 or No. H. 1315 Crib Pad illustrated below, to fit this crib Terms on crib, Only \$1.00 down, \$1.75 monthly, starting 60 days from date of order. Shippin weight, 52 lbs. Excellent value! Sent to you on 30 days' Free Home Trial. No. H 312, Brown or Ivory Finish, size, 2 ft. 6 in. x 4 ft. 6 in. Price. \$13.45

Comfortable Crib Mattresses. Quality Guaranteed

Only \$1.00 Down Up to \$20!

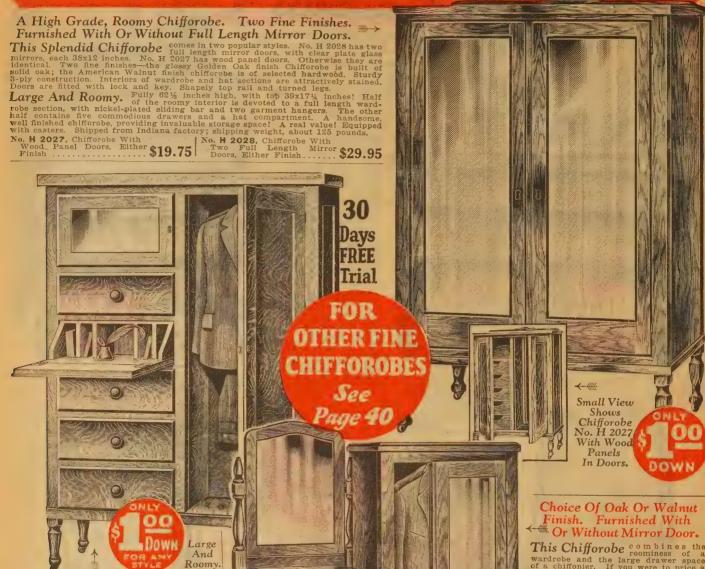
This Layer Felt Crib Mattress is made of thick, fluffy, felted new cotton in layers tightly compressed. Has durable fancy art ticking in floral pattern with well stitched box edges. Made in two sizes. This crib mattress is truly a superior article. One of the greatest values offered in this catalog. Shipped from Pittsburgh on 30 days' Free Home Trial.

This Cotton Pad is made of only the finest grade of pure cotton. It has a handsome, durable striped ticking. It is made to give lasting comfort when used in one of our child's cribs. Furnished in two sizes. Order the size you need on 30 days' Free Trial. You can buy anything you desire from this catalog up to \$20 and pay only \$1.00 down.

No. H 1332, Size, 3 ft. x 5 ft., Weight, 13 pounds, Price......



More for Your Money-More Room for Clothes Too!



With Or Without Handy Desk Drawer. Oak Or Walnut Finish.

Three Styles. No. H 2000 has wood door in drawer. No. H 2001 has wood panel door in hat compartment but no desk drawer. No. H 2001 has wood panel door in hat compartment and desk drawer. No. H 2002 has mirror door in hat compartment and desk drawer as illustrated. Large and roomy.

Two Finishes. The golden oak finish chifforobe is constructed of solid oak in highly glossed finish. The Walnut finish cabinet is built of seasoned selected hardwood. The large size wardrobe compartment is equipped with nickel plated extension rod for garment hangers. In the desk section styles, the left side of the case has four large drawers, and desk drawer, which is equipped with pigeon holes and a firm writing lid. Roomy hat compartment may be had with or without mirror door. Mirror is 7½x9½ inches.

Construction. Panels, drawer bottoms and backs are of three-ply construction. All edges are rounded and doors are lipped. Chifforobe measures 63 inches high, 40 inches wide and 18 inches deep. While we recommend our higher priced chifforobes, this one is an excellent value at our prices. Shipped from Indiana factory; weight, 150 lbs.

Pay Little By Little. Use While You Pay.

Order On 30 Days' Home Trial.

Timish. Furnished With

Or Without Mirror Door.

This Chifforobe combines of a wardrobe and the large drawer space of a chiffonier. If you were to price a similar article in your local store, you would find that it sells for \$10.00 to \$12.00 more but even at the higher price, you would consider this chifforebe an unusually good value. We buy in large quantities and save you 25% to 40%.

Two Styles. No. H 2016, (as illustrated in the control of the cont

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The Most Richly Decorated Suite Ever Sold for Less Than \$7500



Rich Walnut Finish With New Tulip Decorations

Dresser-Adjustable Mirror

The adjustable plate glass mirror, 24 x 14 Inches, is set between turned posts. The polished top is 36 x 18 inches. Three full width drawers; enhanced by rich Maple color tully decoration. Fitted with casters. Shipping weight, 100 lbs.

Chest Of Drawers

This roomy, decorative chest is 46 inches high overall, with top 36 x 18 inches. It contains 4 roomy drawers beautified by lovely Maple effect tulip decoration. Shipping weight, 100 lbs.

Handsome Double Bed

Tulip motifs beautify both the head and footboard. Headboard is 48 inches high overall; footboard, 32 inches; including casters. Full double size, 4 ft. 6 in. wide. Shipping weight 82 lbs. For use with this bed we recommend the springs and mattresses on pages 42, 46 and 52 to 55.

Vanity Dresser

The adjustable plate glass mirror is 24 x 14 inches. Top of vanity is 40 x 18 inches. There are two roomy cupboard compartments with tulip decorations. Shipping weight, 90 pounds.

Bench And Chairs

Dressing table bench, bedroom rocker, and a bedroom chair to match (not illustrated) are made of hardwood, finished Brown Walnut. They have padded slip seats, upholstered in Blue and Gold damask of durable quality. Order one, or all three! Shipping weight, each, 20 lbs.

Separate Pieces

You may order any single piece or any combination of pieces. However, the 3-piece suite at \$42.75 is an incomparable value (actually \$3.20 less than our prices for the three pieces separately, even though each one is a wonderful bargain itself)! Get your share of these values!

If you are not delighted with the suite or any piece, return it within 30 days and we will refund your first payment and freight charges both ways. Send only \$4 for the 3-piece suite, pay nothing more for two months. Shipped from Southern factory.

No. H 1744, 3-Piece Suite Dresser, Chest of Drawers and Double Bed-(A Bargain Without Parallel), Reduced Price . . . \$42.75

No. H 1745, Bedroom Chair (Not Illustrated). \$ 4.95 No. H 1746, Rocker, Price. 5.45 No. H 1747, Dressing Table Bench. 4.95

Decorated Chest of Drawers, Only \$13.25! Stunning Bench For The Dressing Table, \$4.95!





The Marseilles is an entirely new and up-to-date pattern. Its beauty will have to be seen to be appreciated. This exquisite set comes in your choice of snow white or creamy ivory color, its rich decoration and gold covered handles will endear it to you more and more as time passes. The decoration is a full % inch wide, has floral border of panels alternating with turquoise and ivory backgrounds. Dainty clusters of pink roses, blue wild flowers and green foliage make this one of the most beautiful border patterns developed in years. This handsome dinner service will add considerably to your prestige as a hostess. You can order this pattern in 110 or 58 piece sets.

The Quality is of the very finest. It is light in weight but very durable. Each Positively no flaws, chips or cracks on any of this dinnerware. We guarantee this set to reach you in perfect condition. (If any pieces are damaged in transit, we will replace them free of charge.) The body of this ware is made from the best clays available and is developed in a pottery famous for its high grade ware. Will give unusually good service.

Distinctive Dinnerware is just as essential to the particular housewife as the particular house within your reach, a service that will not only be a credit and a source of pride to you, but will also reflect your good taste. Also bear in mind that it is a pattern on which you can secure replacements. It is inevitable from time to time that pieces will be broken. These can always be replaced at a very nominal cost. You will certainly make no mistake in ordering this set. Notice the attractive shape of all pieces—the rich border decoration—one of the newest and most beautiful on the market. Orderit on 30 days free trial.

The IIOPiece Set as illustrated consists of the following pieces:—12 nine-bread and butter plates, 12 eight-inch soup plates, 12 seven-inch pie plates, 12 six-inch pie plates, 12 eight-inch soup plates, 12 cereal dishes, 12 destret dishes, 12 cups, 12 saucers, 1 extra large platter 15½ inches long, 1 platter 11½ inches long i power degetable dish (2 pieces), 1 oblong open vegetable dish, 1 round open vegetable dish, 1 covered sugar bowl (2 pieces), 1 cream pitcher, 1 sauce boat, 1 10¼-inch cake plate, 1 large round salad dish, 1 open butter dish, and 1 pickle dish. The diemsions given are the actual measurements of the pieces. Shipping weight about 95 pounds.

given are the actual measurements of the pieces. Shipping weight about 95 pounds.

The 58 Piece Set contains 6 dinner plates, 6 pie plates, 6 bread and butter 6 saucers, 1 extra large plates, 6 soup plates, 6 ceral dishes, 6 dessert dishes, 6 cups, 6 caused beat, 1 open butter dish, 1 pickle dish, 1 sugar bowl (2 pieces), 1 cream pitcher, 1 sauce boat, 1 open butter dish, 1 pickle dish, 1 sugar bowl (2 pieces) and 1 oblong open vegetable dish. Sizes of all pieces are the same as in the 110-piece set. Shipping weight, about 55 pounds. Both sets shipped from Pittsburgh warehouse. Carefully packed, and guaranteed to reach you in perfect condition. Order either set on 30 days 'rial. Satisfaction guaranteed or money refunded. Don't forget to state whether you desire ivory or white ware. At our prices these sets are fine values.

No. H 3066, 110-Piece Marseilles Dinner Set, (White or Ivory)......\$39.95

No. H 3067, 58-Piece Marseilles Dinner Set, (White or Ivory)......\$39.95

Terms on 110-Piece Set:—31.00 Cash, \$3.75 Monthly—

Terms on 58-Piece Set:—Only \$2.00 Down, \$2.75 Monthly—

Be Sure To State Color Desired:—White or Ivory.

Dollar Down For These Dinner Sets



Decorated 5 Colors

"La Fleur" Dinner Set In The Season's Newest Design. Beautiful Decoration In 5 Rich Colors And Gold. Gold Edges On All Pieces. A Complete Service For 12 People. Regular \$30.00 Set For \$19.95!

A Complete Service For 12 People. Regular \$30.00 Set For \$19.05!

Lovely "La Fleur" — "The Flower"—the finest and newest pattern of the season. One hundred pieces of splendid dinnerware—complete service for 12. Send only \$1.00. Pay no more until two months from date of order. Then start easy payments, only \$2.25 monthly. Order this set on 30 days Free Home Trial. You will be amazed at the distinctiveness and artistic beauty of this design. Conceived by a master artist, skilfully executed to give rare beauty and retinement to your table service! The "La Fleur" pattern is a handsome floral basket design, with a profusion of roses, nasturtiums, forget-me-nots and foliage in natural colors. The rich, deep blue, rose, green, tangerine and ecru shades contrast beautifully with the flustrous, snowy white, colonial shaped ware. Furthermore, all pieces are edged with a gold band and the handles are striped in gold. Imagine their beautyl All pieces are paneled in the beautiful Colonial effect.

The 100 Pieces consist of twelve cups, twelve saucers, twelve 9-inch dinner plates, twelve 7-inch pie plates, twelve 6-inch pread and butter plates, twelve 6-inch cereal or soup dishes, twelve fruit or dessert dishes, 1 large covered vegetable dish (2 pieces), 1 large 13-inch platter, 1 covered sugar bowl (2 pieces), 1 pickle or olive dish, and 1 round bowl. The large salad bowl, 1 gravy boat, 1 covered butter dish (3 pieces), 1 pickle or olive dish, and 1 round bowl. The large pleater and the covered vegetable dish each have four decorations; the other large pieces have three. These pleater and the covered vegetable dish each have four decorations; the other large pieces have three. These pleaters and the covered vegetable dish each have four decorations; the other large pieces have three. These pleaters and the covered vegetable dish each have four decorations; the other large pieces have three. These pleaters and the covered vegetable dish each have four decorations; the other large pieces have three. These pleaters and the cov

A Real Bargain! When you see these handsome dishes, you will agree that our price saves raily \$10.001 A \$30.00 set for only \$19.95! Send only \$1.00 with order. And nearly year to pay! Shipped from Ohio pottery, safe delivery guaranteed. Shipping weight, about \$6 bounds.

No. H 3068, Complete 100-Piece" La Fleur" Dinner Set, Price..... \$19.95



Pretty As A Picture And Priced Very Low



"Talisman" Snowy White Ware

"Talisman" Snowy White Ware
You won't need a bowl of roses for a center-plece when you set your table with these beautiful dishes—for they are lavishly decorated with sprays which reproduce the color of Talisman roses. You've seen them in the florist shop—those rare, small roses which shade from gold into a deeper, ruddy tone. The motiful the artist has copied faithfully on the temper ruddy tones are set of the foliate seen to the deeper ruddy tones are set of the foliate seen to large with a few darker leaves and a first in the foliate is repeated in the dainty lade green stripe which edges every plece and touches the handles with color. High quality ware, snowy white, every piece perfect!

110 Pieces—Service For 12

The 110-piece set gives you dishes enough to set the table for twelve in the most formal style. Note how many "service" pieces are included; platters, bowls, etc. This set includes: 12 cups. 12 saucers, 12 9-inch dinner plates, 12 7-inch linucheon or pie plates, 12 7/s-inch soup plates, 12 bread and better place; 12 dessert or fruit dishes, 12 creatable dish, 22 pieces, 1 round open vegetable dish, 22 pieces, 1 round open vegetable dish, 1 gravy boat, 1 gravy boat stand, 1 pickle dish, 1 open butter dish, 1 covered sugar bowl (2 pieces), 1 cream pitcher and 1 bowl.

58-Piece Set—Service For 6

This set consists of: 6 dinner plates, 6 luncheon or pie plates, 6 bread and butter plates, 6 soup plates, 6 dessert or fruit dishes, 6 cereal dishes, 6 cups, 6 saucers, 1 large covered vegetable dish (2 pleces), 1 round open vegetable dish, 1 large plater, 1 medium platter, 1 cream plicher, 1 covered sugar bowl (2 pleces), 1 pickle dish and 1 round bowl. Dimensions are the same as in the 110-plece set. Regular \$17.30 value!

Free Trial-Easy Monthly Payments

It's a joy to buy dishes from Spear, because you enjoy the se of the dishes as you are paying for them. Send only a small rst payment, then pay nothing more for two months. The ID-piece set is a regular \$35 value! Dishes are shipped direct no month optiery, saie delivery guaranteed. Shipping weight 10-piece set, 50 lbs.

No. H3070, 58-Piece Dinner Set, Price. \$12.45 No. H3071,110-Piece Dinner Set, Price. 23.45

Lavishly Decorated With Blossoms And Gold

Terms On 100-Piece Set: Only \$1 Down, \$2.25 Monthly.

Lovely White Ware In "Arbor" Design

After all, there is nothing quite so pretty for fine dinnerware as a dainty floral design in rich natural colors. Here's a beauty! A blue and gold band in lattice effect forms the background for golden yellow and soft russet blossoms, and the delicate green follage which twines about them. Rich gold bands edge every piece and stripe the handles. This high grade ware is snowy white, attractively shaped, every piece guaranteed free from chips or flaws. We will ship the set you order on trial. If you are not delighted, return it within 30 days and we will refund your first payment and freight charges both ways. If you keep it, start monthly payments two months from date of order—\$2.25 monthly for 100-piece set.

100-Piece Set—Service For Twelve

This big set includes: twelve 9-inch dinner plates, twelve 7-inch ple or luncheon plates, twelve 6-inch bread and butter plates, twelve 6-inch bread and butter plates, twelve 6-inch soup or cereal dishes, twelve dessert or fruit dishes, twelve energy, twelve suncers, I large platter, I medium size platter, I covered vegetable dish (2 pieces), I oval open vegetable dish (2 pieces), I oval open vegetable dish, I arge salad dish, I pickle or bon-bon dish, I cake plate, I open butter dish, I gravy boat, I gravy boat stand, I round bowl; I cream pitcher and I covered sugar bowl (2 pieces). Terms: Only \$1 with order, \$2.25 monthly!

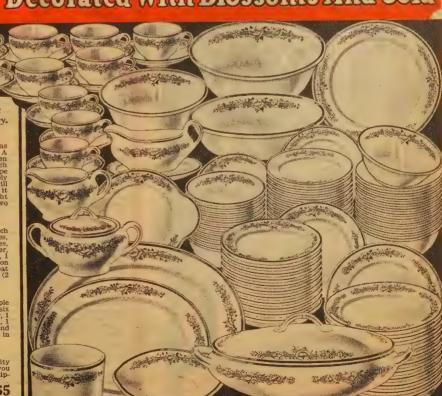
The 52-piece set contains: six dinner plates, six luncheon or ple plates, six bread and butter plates, six soup or cereal dishes, six dessert or fruit dishes, six cupes, six saucers, lextra large platter, l covered vegetable dish (2 pieces) 1 cream pitcher, 1 gravy bowl, 1 open butter dish, 1 pickle dish, 1 covered sugar bowl (2 pieces), and 1 round open vegetable dish. Sizes of all pieces are the same as in the 100-plece set. Every piece guaranteed perfect!

Remarkable Value—Order On Trial

Our prices are the lowest possible for dishes of this high quality and distinctive design. Send your order today—\$1 down is all you need. Shipped from Ohio pottery, safe delivery guaranteed. Shipping weight, 100-piece set, 85 lbs.; 52-piece set, 45 lbs.

No. H 3072, 52-Piece Dinner Set, Price. \$11.65

No. H 3073, 100-Piece Dinner Set, Price.





9-Piece Suite, \$6 Down. 10-Piece Suite, \$8 Down.



POSITIVE That Spear Saves You Money. Extension Table, 42-Inch Buffet, And Four Or Six Chairs With 6 PIECE SUITE Tapestry Covered, Slip Seats. ARGAIN PRICE

> Now-Only \$39.95 For Six Pieces! Sturdily Built Of Hardwood, In Wal-nut Finish.

French Gold Shaded Motifs Distinguish the

Terms On 6-Piece Suite: \$3.00 Down, \$3.75 Monthly. 8-Piece Suite: \$4.00 Down, \$4.75 Monthly. Quantity Buying Makes Our Low Prices Possible. 6-Piece Dinette Suite In Neat Walnut Finish, Richly Decorated, \$39.95.

Here's the new type dinette suite, styled for the modern, smaller home and apartment—sold elsewhere at prices 25% higher! We offer this suite to you at only \$39.95 for six pieces; the eight-piece suite which includes two additional chairs is only \$46.95. While this dinette suite is not as fine as our higher priced 9 and 10-piece dining suites of Genuine Walnut, it is none the less altogether charming and practical for the average small home. The six-piece suite is ideal for the small family and includes four chairs, all with slip seats, covered in tapestry of neat design; a buffet in 42-inch size, enhanced by lovely French Gold shaded decorations; and a sturdily built extension table; with a perfected locking device. The eight-piece suite, which is identical to the six-piece suite, except that it has six chairs instead of four, is extremely practical for larger families. All pieces are sturdily built of hardwood, finished Brown American Walnut. This dinets uite is indeed a happy medium between informal, colorful breakfast suites, and the formal larger dining suites. Magnificent larger dining suites of Genuine Walnut are shown on pages 68 and 69.

Well Proportioned, Decorated Buffet

The buffet is 39 inches high overall, with roomy top, 42x18 inches. It contains two upper drawers for silver, etc., and a deep, full width drawer for big tablecloths, pads and so on. French gold finish drawer pulls match the big decorative designs on drawer front and top rail. Good looking and substantial! Ornamental as well as practical!

Well-Made Extension Table

Observe these style features: beyeled top with squared-off corners, producing the smart octagonal effect; gracefully turned legs, five of them—the extra center leg adding strength and rigidity. Closed, the table top measures 33x48 inches. A filler leaf is included, permitting extension to full 5 feet long. Perfected locking device assures rigidity.

Chairs With Tapestry Seats

The good looking chairs are made of hardwood in walnut finish, with shapely back rails and back panels. The well padded slip seats are upholstered in good quality tapestry, in a charming pattern of blue and rose; Order this suite now on the world's easiest terms: \$3 down for the 6-piece suite, \$4 down for the 8-piece suite. Pay no more for two months! Shipped from Southern factory; shipping weight, 6-piece suite, about 225 lbs.

No. H 4025, 6-Piece Dinette Suite-Buffet, Extension Table and Four Chairs Price, Complete

\$39.95

No. H 4026, 8-Piece Dinette Suite-Buffet, Extension Table and Six Chairs-Price, Complete.

46.95

NOTHING MORE

TO PAY FOR TWO MONTHS



A Stunning Big Buffet Of Striking Beauty. Built Of Quarter-Sawed And Solid Oak In Rich Golden Finish.

IIE that Sets

he Pace

Oak In Rich Golden Finish.

True Beauty characterizes this fine grace of the mirror—the shaped bottom rail—the beveled top of 5-ply genuine Quarter - Sawed Oak — the richly carved motifs on the doors—the antique brass finish hardware—all these will delight you. Since beauty without quality is worthless, we have insisted upon superb quality and finest construction throughout. This buffet is built of Quarter - Sawed and Plain Solid Oak in rich Glossed Golden finish. All stock is specially selected and thoroughly seasoned. The top of the base is made of 5-ply Genuine Quartered Oak, with edges beautifully beveled. End panels, drawer bottoms and back are 3-ply construction. The graceful mirror of clear French plate glass measures 42x8 inches. The buffet, of course, is a big, impressive deep from front to back.

Storage Space is essential in the well the well that buffet gives you a world of cupboard and drawer space. There is a large linen drawer above. The top drawer is lined for silver, with rich green velveteen. In addition there are two roomy cupboard compartments, measuring 17x13 inches, with doors decorated by stunning carvings. With all this drawer and cupboard space you will never be at a loss for convenient, dust-proof places to keep all your table linens, to say nothing of the protection the silver drawer will give your silver—the velveteen lining protecting it from mars and scratches. Every housewife will appreciate the utility of this big buffet.

Free Trial! Send only \$2 with order. Take a 30-day Trial. If it fails to please you, return it and we will refund your first payment and freight charges both ways. If you keep it, pay only \$2.75 monthly, starting 60 days from the day you order. The world's easiest credit terms! Shipped from Southern factory direct; shipping weight, 160 lbs.

No. H 2210, Buffet, Price \$27.45

bout a Year to PA

Easy Credit Terms: Only \$2.00 Down, \$2.75 Per Month.

> Here's a Bargai A Well Made, Colonial Style Buffet, Priced Very

Low. Has Solid Oak Top, 40x21 Inches. Large Roomy Drawers. Highly Glossed Golden Finish. A Regular \$35.00 Buffet For Only \$19.85.

Ordinarily a buffet of this style and quality would sell for \$32.50 mary store. We buy them at a very small margin above the actual cost of production. Then by cutting our profit to the bone we are able to sell them way under the market price! For an inexpensive buffet, this is exceedingly well made. In fact, the construction is far superior to that of the ordinary buffet at this price. Made of selected solid oak, finished highly glossed Golden Oak, which looks well in any room, no matter what the color scheme. It makes a lovely background for a dainty buffet scarf and a few choice pieces of china or silver.

a few choice pieces of china or silver.

The Colonial design is carried out in Colonial scroll posts, scroll mirror standards, large wooden knobs, and top drawers extending out beyond the base. The 3-ply ends and 5-ply doors are your guarantee of sturdiness. The two top drawers are fitted with locks and keys and one of them is felt lined to protect your silverware from mars and scratches. The top measures 40x21 inches—a very desirable size, and the high grade French plate mirror is 30x8 inches. Until you place it in your own dining room, you have no idea the difference in convenience and beauty this handsome buffet will make. It adds considerably to the charm of the room.

will make. It adds considerably to the charm of the room.

Roomy Linen Drawer at the bottom, and the double door to the housewife. They bring order into the dning room, give you a place for everything and everything in its place. We want the privilege of shipping this buffet to you on 30 days' Free Trial. Pay only \$1.00 down. If, for any reason, you are not pleased, we will gladly refund your payment and freight charges both ways. Shipped from Pittsburgh. Shipping weight, about 155 lbs. Safe delivery guaranteed.

No. H 2214, Buffet, Price......\$19.85

Big Bargains In Dining Room Tables See Page 74





Charming, New Breakfast Suite-Ready To Be Painted Or Enameled.

An Adorable new breakfast suite at a price well within the reach enameled in gay cotors of your own choice. They call them breakfast suites, but everybody is using them in dining room, breakfast nook or kitchen for every meal of the day. A set like this—good size drop leaf table and four chairs—answers the purpose every bit as well as the big old style dining suite, and is far more fashionable. The drop leaf table and the four sturdy chairs are built throughout of selected, air-seasoned hardwood in natural finish, sanded perfectly smooth, ready for you to paint. (For colorful suites, already finished, see Pages 28 and 29).

The Table has handsomely rounded corners with beveled edges. With the two side leaves down, the top measures 36x22 inches. When raised, you have a big table surface, 36x42 inches. The chairs have the quaint spindle backs, and roomy saddle seats. Note the shape of the turned spindles, shapely legs and sturdy double stretchers. The moment you see this charming suite, you won't be able to wait until you start painting it. Send only 31. Shipped from Pittsburgh; shpg. wgt., complete, about 70 lbs.

Excelent service. You save 35%.

French style legs, slender and tapered, shapely center panel and top rail, sturdy stretcher—all these combine to make this stylish, most attractive chair. You save money by ordering a set of six Shipped from Pittsburgh. Shps. Wet., each, 15 pounds.

No. H 435, Chair, each, 33.75 No. H 436, Set of Six... 21.95









Electricity Saves You Work—We Save You Money! New "Plymouth Electric" Portable—Easy To Carry, Easy To Sew, Easy To Buy On Low Credit Terms.

Any Electric Socket provides the power. Electricity does the work. Although Electric does exactly the same kind and same amount of work as a cablinet sewing machine. But it requires mild less passes and you can see that the same kind and same amount of work as a cablinet sewing machine. But it requires mild less passes and you can for small homes or a part wherever you want to use it. The same with the see passes and you can for small homes or a part wherever you can sew in any room which has electric connections. When you are through, you can turk this portable out of sight in a very small space. Elsewhere a portable electric of this high quality costs far more. Send only \$3 with your order. Use the machine on trial for a month. Do up all that sewing you have accumulated. See how easily this portable works, just a small pressure on the foot pedal. It is quiet and smooth running. See what beauful work it turns out. If you like it, which we are sure will be the case, pay only \$3.75 monthly, starting 2 months from the date you order. If for any reason it falls to please you, send it back and we will refund your first payment and freight charges both ways. A regular \$55 value tension release. The speed is regulated by a foot control of neat design. Foot control is attached by a long connecting cord. The sewing head is mounted on a cast firon base, finished black Japan and ornamented with colorful designs to match the decorations on the sewing head. Spear's Portable "Plymouth Electric" is equipped with a motor for 105 to 120 volts, direct or alternating current, 25 to 60 cycles. This motor is universal, operating on either direct or alternating current—a very desirable feature. (A special motor is required for use with Delco, Powersal, operating on either direct or alternating current—a very desirable feature. (A special motor is required for use with Delco, Powersal, operating on either direct or alternating current—a very desirable feature. (A special motor is required for use with Delco, Powersal, operating on e

lite, and other farm lighting systems; write for information and prices.)

Attachments. Machine comes complete with high grade boxed. They include tucker, ruffler, brader, 4 heurigner of assorted widths, clock guide, probable the probable of the state of the state

No. H 3238, "Plymouth Electric" Portable Complete With Cover, Price.....\$39.95

Furnished with universal motor, for 105 to 120 volts, direct or alternating current, 25 to 60 cycles. If you use any other current, write us for information and prices.

Clocks that Keep Time-Take Your Time to Pay



"Westminster." Our finest clock. Made of solid Mahogany throughout. Richly finished, two-tone panels give the appearance of inlaid work. Large size, 20 inches wide, 9½ inches high. Dial has raised gold plated numerals, gold plated hands and gold finish sash. Strikes hours and half-hours on mellow Normandy two-tone chimes. Guaranteed, accurate, 8-day pendulum movement. A superb clock, made by Gilbert. Remember, solid mahogany, rich hand rubbed finish. Regular \$25 value, Ship. wt. 10 lbs. No. H 2524, 2-Tone Normandy Chime, Solid Mahogany Mantel Clock. \$144.95 Normandy Only \$1 Down Two-Tone For Any Clock Chimes. On This Page!

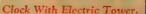
No. H 2511, "Corinth" Two-Tone Normandy Chime Mantel Clock. \$9.98





"Century." Marvelous value—only \$8.49 for a guaranteed Electric Mantel Clock, made by Gilbert! Just plug into the socket and forget about winding! Set your watch and other clocks by the ever-accurate electrical time of the "Century." Tambour style, with hardwood case, fusished rich Mahogany. Metal dial, embosed numerals, ornamental hands, and 6-inch polished brass sash. Fitted with 60-eyele synchronous type motor for use on Alternating Current only, 105 to 120 volts. Look at your meter to see, or ask your electric light company, if you have this A. C. ctrcuit. Clock will not operate on direct current. Case is 18 inches wide and 8 inches high. Ship. wt., 5 lbs.

No. H 2518, Electric Mantel Clock for 105 to 120 volts, 60 cycles, alternating current, Complete with Cord and Plug., \$8.49



Light streams through the windows of the elf's house, when you turn on the electric current, but the clock itself does not run by electricity. This colorful clock is unbreakable, hand carved, and richly colored in old ivory, green and red. The gold finished dial rests on the wheelbarrow the old Elf is pushing. Accurate 30-hour non-overwind movement. Small bulb for the tower, long connecting cord, and socket included. 11x10½ inches overall. Ship. weight 6½ lbs.

No. H 2530, Elf Clock with Electric \$6.98

Bulb in the Tower, Price.

A Handsome Clock.

Banjo

Style! Clocks are a heritage from Colonial days, given new accent and interest by modern touches of color. The Pilgrim Fathers would be surprised indeed to behold their banjo clocks today—gay with color and richly decorated. This model is a beauty. A floral spray in natural colors decorates the hardwood case, furnished in Green, or Mahogany finish, all delicately high lighted. Old Clipper Ship reproduction belowit Eagle at top, and side brackets, are gold finished. The gold finished, 5½-finch dial has embossed numerals in plack. Reliable 8-day lever movement, flower of the color of t

The same attractive Banjo Clock with a guaranteed, accurate, 1-day movement; in a hardwood case in Brown or Jade Green Crackle finish, ever so attractive! No. H 2560, Green or Brown,\$4.98 with I-day movement......



"Wellington." Has scrolled English balustrade metal top decorations, marble ized moldings, bronzed caps and bases, two Greeian figures richly ornamented feet and massive lion's head side han dies. Rich vari-colored decorations contrast with the polished black enamel case. Size, 15½ inches long, 12½ inche high. Accurate 8-day movement. Strikes hours and hal hours on cathedral gong. Ship. wt., 18½ lbs. No. H 2402, Cathedral Gong Mantel Clock.... \$8.89



Florentine finish in black, most popular for fine Crystallized finish, with slightly rough pebbed texture Bronzed side handles, mythological figures, gilt meta ornaments and bronzed columns. Ivoroid dial with wreath of pink and blue flowers; gilt metal sash. Size 15½ inches wide and 10 inches high. Strikes hours and half hours on cathedral gong. Accurate 8-day movement Shipping weight. 15 pounds.

No. H 2467, Florentine Finish Mantel Clock. \$6.59















The Davenport really furnishes the background for the entire suite. This one is 60 inches long (between the arms); over all it measures 72 inches. The seat is 21 inches deep and the back is 19 inches high from the seat. These proportions assure you the maximum of comfort. It is a most attractive piece of furniture. Note the pleasing effect the handsomely shaped front apron and cleverly braided edges create. The back is decorated with three diamonds stenciled in blue, and the semiroll arms add a very pleasing touch. There is an attractive diamond shape decoration stenciled in blue on the front of apron also. The three removable cretonne covered cushions are built to last and retain their shape. Shipping weight of davenport, securely packed, about 65 pounds.

The Chair and Rocker

The height of back and size of seats are ideal for comfort. The under construction is of ash and is very strong and rigid. The seat is 19 inches wide and 19 inches deep. The back is 20 inches high above the seat. Over all these two charming pieces measure 30 inches wide and like the davenport have semi-roll arms, shaped front apron, braided edges and dlamond shaped decorations. Shipping weight of each, about 30 pounds.

The Covering.

The beauty of this suite is further enhanced by the attractive, serviceable cretonne covering—a rich harmoniously blended floral pattern, with rose, taupe and blue colors predominating on a black background. These colors contrast beautifully with the cafe-au-lait finish of the fibre, giving any room a cheery atmosphere.

The Table is made over a well braced frame of ash. The legs are by two stretchers. The round fibre and the table is rigidly reinforced by two stretchers. The round fibre top measures 25 inches in diameter, and the table stands 28 inches in height. It is decorated to match the chair, rocker and davenport and can be bought separately. It is just as carefully constructed as the other pieces. Shipping weight, 35 pounds.

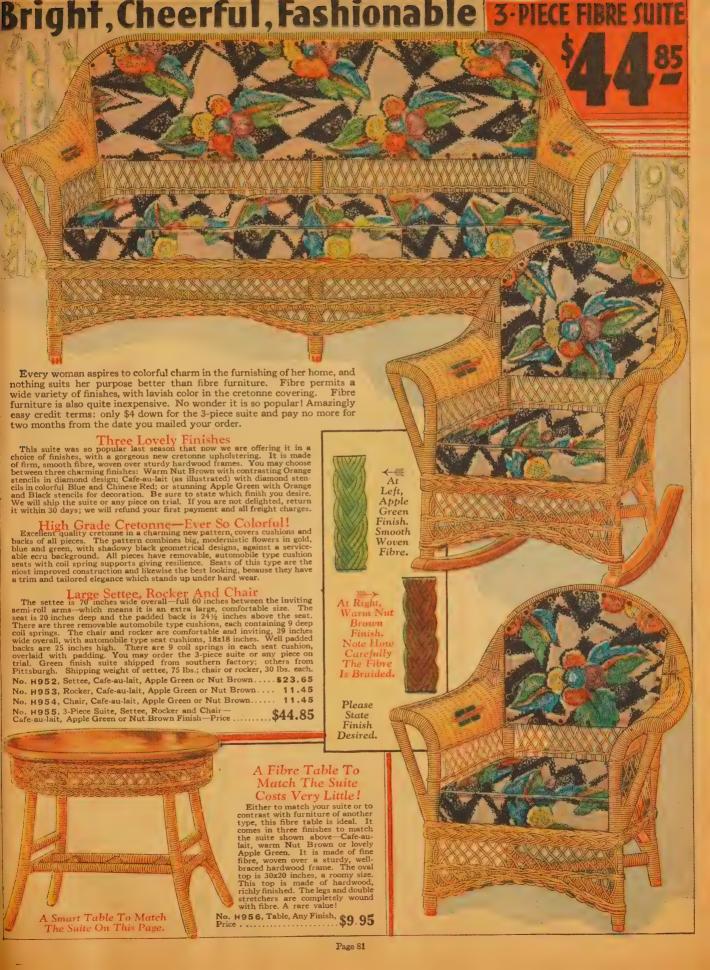
Real Quality predominates in this suite, but we have kept the price \$90.00, but our enormous buying power and small margin of profit assure you a saving of fully \$30.00. We have impressed upon the manufacturer that in this furniture only the very best of materials must be used, and you will find it one of the best investments you have ever made.

Order The Suite complete or any pieces you desire. It will be to chair, rocker and davenport. We make a reduction on the suite complete—about \$4.00 less than the price of the fieces individually. At the end of 30 days, if you are not completely satisfied, you may return the suite and your first payment and all freight charges will be returned to you. All pieces shipped from Pittsburgh; safe delivery guaranteed.

No. H 900, Rocker, Price... \$13.50 No. H 902, Davenport....\$33.50

No. H 901, Chair, Price..... 13.50 No. H 903, Table, Price.... 9.45

No. H 904, 3-Piece Suite Complete, Davenport, Chair And Rocker, Special Reduced Price.....







This large size glider is 79 inches long overall and the deep, comfortable seat cushion with tailored box edge is 72 inches long and 23 inches deep. The smart welted back in cushion effect is 20 inches high. The high grade, all ootton filling of the box edge seat cushion is held in place by button tufting. Cushion rests on a high grade, link fabric spring which is attached to the steel frame by 32 helical coils. This construction gives you the resilience of a bed. You will be amazed and delightfully surprised by the super-comfort of this luxurious glider.

The sturdy metal stand is finished in jade green enamel. It is made without a single bolt—easily set up—strong and rigid. The easy, swinging motion of this glider will lull you to rest in lazy comfort. Only \$2 down and \$2.75 monthly, starting two months from the date you mail your order. Shipped from Ohio factory on free trial; shipping weight, 130 lbs.

No. H2592, Davenport-Glider De Luxe, in colors described above. Please state the color combination you \$24.95



Orange or Dark Green Background

The covering of this comfortable davenport glider is water-repellent drill of heavy weight, in a lovely floral design on an orange or dark green background. Please state which color you wish. Even the arms are covered with drill! Both the seat and back are button tufted.

Lowest Possible Price For A Good Looking Davenport-Glider With Smart Drill Covering. \$1.00 Down!

No. H2590, Davenport-Glider, Orange or Dark Green, Price, Complete..... \$18.45

Swing The Summer Hours Away In This Comfortable Couch Hammock. Enjoy Easy Comfort On Easy Credit!

Summer is the time to enjoy yourself and you'll certainly delight in leisure hours spent in this comfortable couch hammock. Send only \$1 with your order, pay no more for two months, then start easy monthly payments. The covering is smartly striped, water-repellent duck, woven of yarns which were first dyed-in-the vat—the most sunfast process known. The colors are dark enough to be serviceable, yet bright enough to fit in with the summer scene—a combination of dark green, warm orange and narrow vari-colored stripes. The adjustable back, hand-upholstered and button-tufted, is 16 inches above the seat. The seat cushion, which measures 72 inches long and 23 inches deep, has a high grade all cotton filling with button tufting to hold it in place. There is a deep flounce at the front. The roomy seat cushion rests on a link fabric spring which is fastened to the angle iron frame by 32 helical coils.

Only \$1 Down—\$2 Monthly

Complete with chains and ceiling hooks, this attractive couch hammock costs only \$16.95. Just \$1.00 down! You may also order the canopy and stand to match, Illustrated in the lower right hand corner of the page. Shipped from Ohio factory. Shipping weight, couch hammock only, 30 lbs.; with stand and canopy, 135 lbs. Safe delivery guaranteed.



Canopy And Stand

The canopy is heavy water-proof drill in the same rich color combination as the hammock. The sturdy stand, 5 feet 9 inches high and 7 feet 2 inches long overall, is made of high carbon angle steel, finished jade green enamel. Easy to set up.







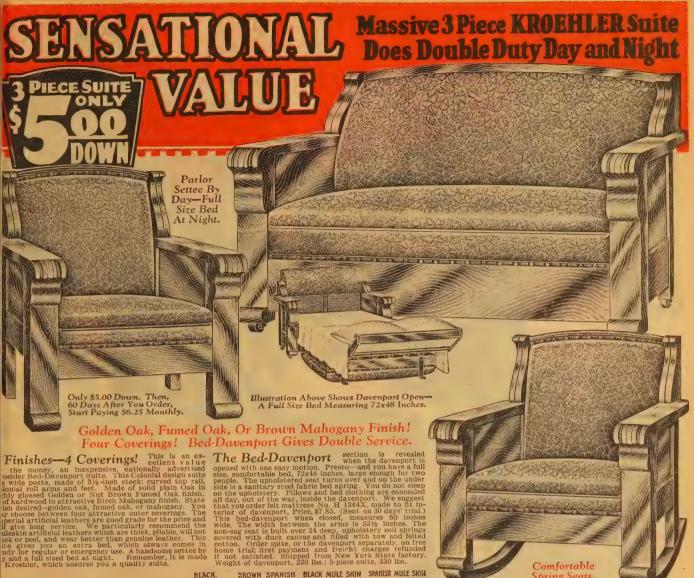






overing Is Blue and

aupe Serviceable igured Velour.



pholstering:

o. H 4252, 3-Piece Suite, Price... o. H 4253, Davenport Only, Price

ARTIFICIAL LEATHER ARTIFICIAL LEATHER BETTERTHAN LEATHER BETTERTHAN LEATHER \$77.35 \$77.95

46.25

46.95

BROWN SPANISH BLACK MULE SKIN SPANISH MULE SKIN ARTIFICIAL LEATHER ARTIFICIAL LEATHER \$84.25

50.85

\$84.95

51.25

Chair And Rocker have attractive frames and full 6 resilient springs, well padded, and are of non-sag construction. Both the chair and rocker measure 26 inches wide overall.

Spring Seats.

RED DAVENPORT Two Sizes In A Fine Kroehler Bed Davenport. Two Convenient sizes at low prices. The smaller davenport, No. 1t opens as illustrated at left. The large davenport, No. 1t opens as illustrated at left. The large davenport, No. 1t 502, is extra size-x4 in. from end to end—and you can lie full length on it without opening the bed excorded to the same way are so a leadboard and a footboard. Both davenports have full size bed sections measuring 72x48 inches, large enough for two adults. In every respect, except length, they are identical. They are both built of solid Oak in Golden or Fumed Oak finish. They are made with a full set of coil spring supports—guaranteed non-sag construction. You do not sleep on the upholstering, however. The bed section has its own separate, all-steel link who spring built into the interior: Slate factory. Weight of large davenport, 275 lbs. Open View Of Bed Davenport For Use As Full Size Bed.

Four Coverings to choose from: black or brown Spanish Imperial Muleskin Artificial Leather, and black or brown Spanish Muleskin Artificial Leather. For use with this davenport, we recommend our No. H 1344X felt mattress, made especially to fit the interior—only \$7.85.

Upholstering: No. H1552, Long Davenport, No. H1553, Short Davenport, IMPERIAL ARTIFICIAL LEATHER \$53.95

BROWN SPANISH - IMPERIAL -ARTIFICIAL LEATHER \$54.95

41.15

BLACK MULE SKIN ARTIFICIAL LEATHER BETTER THAN LEATHER \$56.75

SPANISH MULE SKIN BETTER THAN LEATHER

\$57.25 44.45 43,95

39.95

Page 89



A Fine Design. What a wonderful difference this suite will make artistic design and all pieces are massive in construction. The finish is excellent and the backs and seats are comfortably and attractively upholstered in brown Spanish artificial leather. Here is a suite that will make your living room more inviting, more pleasant, and a cozier room for family and friends. You will take great pride in the splendid design.

The Complete Suite is much more desirable than similar suites on the market because it contains three big chairs and rockers—the average suite contains only two, with two smaller pieces. This large arm chair, and the two arm rockers are very comfortable and desirable, and will furnish your living room most attractively. In addition to these three pieces, the suite includes a library table, taboret and waste basket. The table serves a double purpose, that is, library table, and desk. All pieces are made of solid oak, air seasoned and kiln dried, finished in your choice of highly glossed golden or brown fumed oak. Oak is a hard, close grained wood, will not warp or swell and will stand the hardest kind of everyday use. This suite is top notch in every respect.

The Table is very gracefully designed and most complete. Measures either end and most important of all, the writing desk drawer, which is an exclusive Spear feature. This drawer, when pulled out, can be used as a writing desk. It has an ink well receptacle, ink well, pen and pencil grooves. The lid is removable; writing supplies can be kept in the drawer.

The Rockers and arm chair are 36 inches high and have seats 19x19.

The Rockers and arm chair are 36 inches high and have seats 19x19.

The seats and backs are of shape retaining, non-sag construction, are well padded and covered in a durable grade of brown Spanish artificial leather. The wide arms and heavy front posts give them a massive appearance, artistically set off by the graceful top and front rails. These two arm rockers and the arm chair are built for solid comfort, are fine looking pieces, large size and neatly finished.

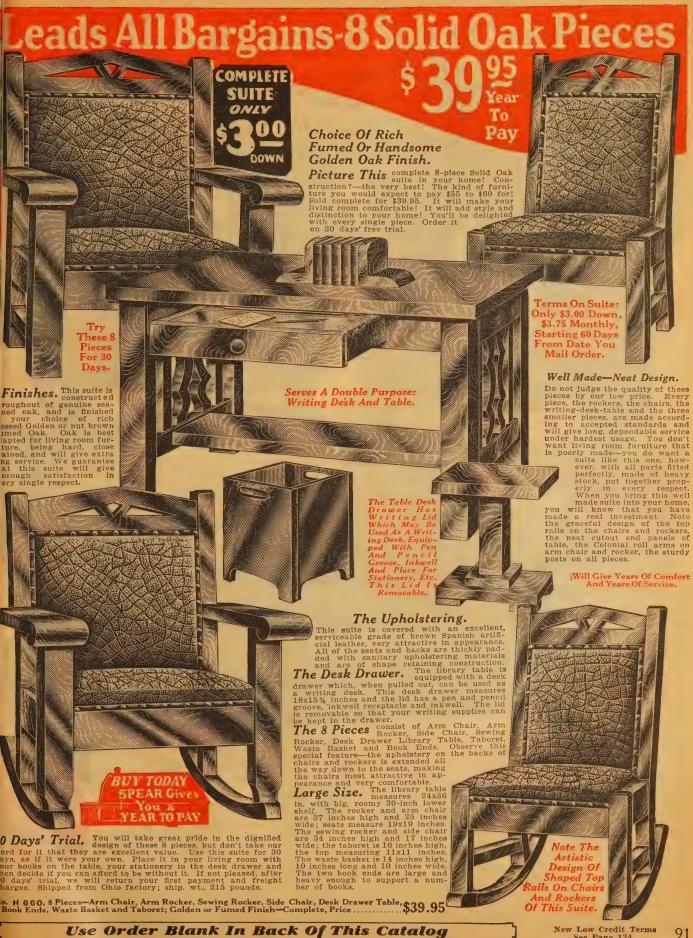
The Taboret has a top measuring 11x11 inches and is 16 inches stand for flowers, plants, etc. The waste basket is 14 inches high. A well made, durable piece and an ideal stand for flowers, plants, etc. The waste basket is 14 inches high, 10 inches long and 10 inches wide. It completes the suite, every piece of which is practical, dependable and solidly constructed.

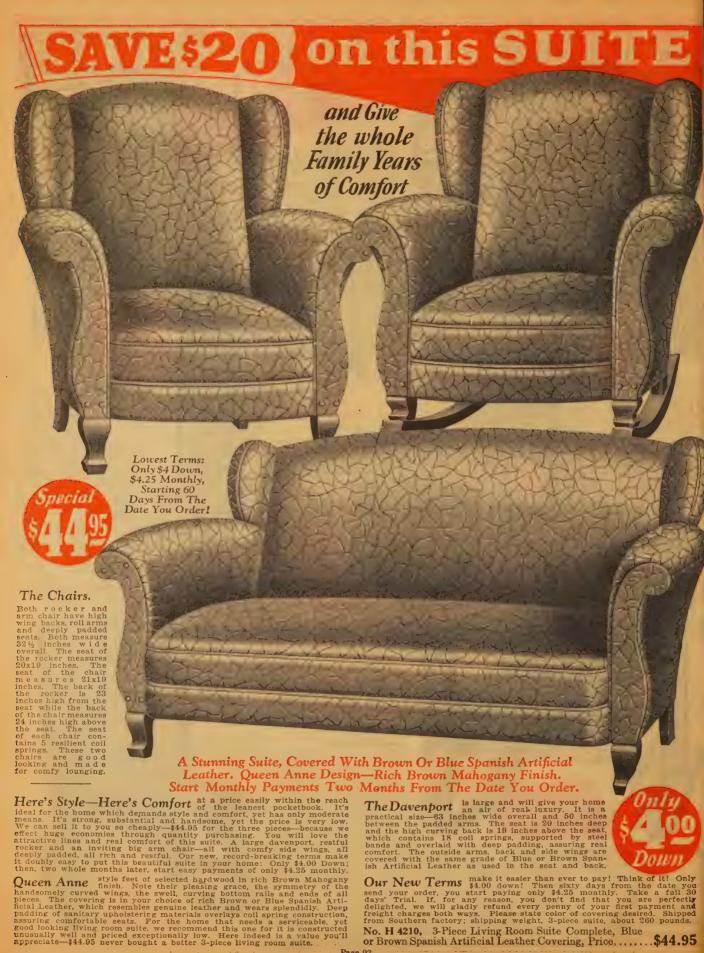
Without a doubt, this suite represents one of the biggest bargains we have ever offered, and our interest does not end when we receive your order. You must be satisfied. We will give you 30 days to decide, and if at the end of that time you are not thoroughly pleased, we will take the suite back and refund your money, including all freight charges you have paid. You take absolutely no risk—the trial will not cost you a penny. At our price you save at least \$15—this suite is a regular \$50 value. Shipping weight about 190 pounds.

No. H 685, 6-Piece Library Suite Complete,

No. H 685, 6-Piece Library Suite Complete, Golden or Fumed Oak Finish.

Price.....\$34.95







Beautiful Multi-Color Jacquard Velour, in handsome floral effect, covers the back and you have your choice of rich Red or lovely Blue Velour seat coverings. The multi-color velours selected to go with these different seat coverings, have predominating colors to match and blend, so that the whole appearance of the chair or rocker is a pleasing, harmonious one.

No. H 1038, Tudor Period Occasional Chair, \$10.95 Red or Blue Velour Seat, Price............\$10.95

No. H 1054, Occasional Chair, \$11.95

No. H 1055, Rocker to Match,

11.95



Down O





Only \$1.00 Down for this sturdily built, rocker! Here is genuine quality! Made of solid, selected, seasoned genuine oak, finished richly glossed golden or nut brown fumed. Upholstered in a good grade of Brown Spanish artificial leather. Has 5 resilient coil springs in seat. Roomy seat is 19 inches wide and 19 inches deep; back is 25 inches above the seat. Leather upholstered panel back, set off by two slats on either side, adds comfort. Send only \$1.00 with your order! Order it on 30 days trial; if not satisfied we will refund your payment and freight charges both ways. Shipping weight, 50 lbs.

You'll Love to sink into this handsome, comseat is covered with an excellent grade of attractive,
multi-colored Jacquard, green predominating. The
rocker is very good looking with its broad, shapely
slat back and curving, restful arms. Note also the
grace of the well turned front posts. The frame is
extra sturdy, being dowel constructed with corner
blocks. It is made of selected, seasoned hardwood,
finished shaded Brown Mahogany. The roomy seat
measures 20½x17½ inches. It is built over 9 chi
springs, which are covered with sanitary upholstering materials, making for restful comfort. The
rocker measures 38 inches high overall and 24
inches wide overall. Send only \$1.00 with order
and pay \$1.00 monthly, starting 60 days after you
mail your order. Shipped from Southern factory;
carefully packed; shipping weight, 25 lbs.

No. H 1013. Upholstered Rocker.



No. H 622, Rocker, Price.........\$6.25

Sometimes you want a very moderately priced rocker. Here is one designed for just such a case. It is substantially made of selected hardwood, in imitation quartered oak finish. The comfortable saddle seat is 18 inches wide. The high back is beautified by a shaped panel and curved top rail. A rocker like this is a desirable addition to any room and when you can buy one for so little, we know you will want to take advantage of the opportunity. Shipped from Pittsburgh; shipping weight, 20 pounds.

No. H 627, Rocker, Price. \$4.25

Elaborate embossing on gives this chair its handsome appearance, enhanced by the slat back, turned front stretchers and comfortable saddle seat. It is very well made of seasoned hardwood, in beautiful golden oak finish. The back is made high with a deep top rail providing a splendid head-rest. A rocker like this is always a good buy—just the thing for an odd corner. Shipped from Pittsburgh on 30 days' Free Home Trial. Shipping weight, 25 lbs.

No. H636, Rocker, Price. \$5.15

Think Of It! Would you ever that you could get a rocker for so little? Only \$3.55 for a comfortable, full size, substantial, good-looking rocker! It is built of seasoned hardwood, with embossed back, seven richly turned spindles, and comfortable saddle seat. 18x18 inches. Golden Oak finish. A rocker like this is suitable for any room. Order it on 30 days' free trial and if it doesn't please you, we will gladly refund your payment and freight charges both ways. Shipped from Pittsburgh. Shipping weight, No. H 631, Rocker, Price. No. H 631, Rocker, Price. . . \$3.55



Odd Pieces Bring Beauty to Bare Spots



Beautiful Console Set At A New Low Price.

Ideal for the hall, or to brighten up that bare looking corner in the living room! And our price is unusually low—only \$6.98 for the table and mirror complete. What is more, you can buy it on new low terms. Send only \$1. Pay no more until two months from the date you order. Then start easy payments of only 75c monthly.

Mirror has the popu-finish frame, neatly carved, with a striking ornament at the top. It measures 25½x12 inches overall—a graceful size. Mirror is plate glass, clear as crystal, 20 inches long and 8 inches wide.

Table is the popular console syle, with top 24x12 inches. It is made of selected hardwood, finished rich Brown Mahogany. Legs are neatly turned and there are two sturdy stretchers. Shipped from Pittsburgh on 30 days Free Home Trial. Safe delivery guaranteed. Shipping weight, console set complete, 33 pounds.

No. H 3000, Console Table and Mirror, Price Complete.... \$6.98

Our Very Finest

Occasional Table.

Behold! Our finest occasional table, elaborately designed to meet the demands of those who will have nothing but the best! Worth \$22.50 anywhere, this table is offered for only \$16.95, on the easiest credit terms. Nowhere else in the world can you buy on terms like these. You send only \$1.00 and you pay nothing more until 60 days from the date you send your order.

days from the date you send your order.

Choice of two rich finishes—Mahogany or Walnut. This beautiful table is built of hardwood, richly finished in Brown Mahogany or American Walnut. To p is fancy hexagonal design with beveled edges. It measures 28x28 inches. Below it, a striking carved design distinguishes the box apron. Note handsome turnings at top of the six fluted, tapering legs which are so graceful. Notice also the elaborate design of the stretcher. This table is 29½ inches high. Shipped from Pittsburgh; shipping weight, 35 lbs.

No. H 3725, Fine

No. H 3725, Fine Occasional Table, Either Finish, Price..\$16.95

Only \$1 Down! Pay No More For 60 Days, Then Send \$2.00 Monthly.

Walnut Or Mahogany Finish.



Table With Writing Desk Lid.

Exclusively a Spear feature is the specially designed likeline and spear feature is the specially designed writing desk drawer, which measures rigid, commodious writing surface. This writing lid is fitted with inkwell and grooves for pen and pencil. In the drawer beneath you can store a big supply of writing paper, envelopes, etc. Ultra-convenient! Is massive, handsome, practical! Made of seasoned Oak, in rich nut brown fumed or golden Oak finish. Top measures 42x28 in. The big shelves at each end are 20 inches long by 8½ inches wide, with book rails on the inner side. Shipped from Ohio factory; weight, 100 lbs. Safe delivery guaranteed.

No. H3760, Library Table With Desk Drawer, Golden or Fumed Oak Finish.. \$11.98



No. H 3736, Table, Mahogany Finish, Price 9.85

Only \$1.00

A Bargain In An Occasional Table Of Very Newest Design.

Decorators of international reputation a reputation at respect to the reputation a reputation at respect to the reputation and re

No. H 3706, Occasional Table...\$11.95

Our Lowest Priced Occasional Table. Rich Walnut Or Mahogany Finish.

A Beauty and a real sides! Send only \$1.00 with your order for this, our lowest priced occasional table. It's up-to-date and substantial, too! The handsomely curved, beveled top, measures 26x26 inches and is octagonal in shape. Note the sturdy stretchers and gracefully turned legs. The table stands 29½ inches from the floor and is constructed of selected hardwood in your choice of Walnut or Mahogany hand-rubbed finish. This stunning table will bring a touch of real beauty to any spot you choose to place it. Order on 30 days' Free Home Trial. Shipped from Pittsburgh; safe delivery guaranteed. Shipping weight, 25 pounds.

No. H 3707, Walnut or Mahogany Finish, Price.....





No. H 1401, Any Color, Price Each......\$3.98

No. H 1417, Single Indian Blanket, \$2.98

2.98

No. H 1416, Double Blanket, 70x80 inches, Weight 5 lbs., Price Per Pair.....



"Mignonette"— Our Finest Sateen Comfort

Our Finest Sateen Comfort

Regular \$7.50 value! The beautiful
Dresden pattern combines dainty flowers with alternating stripes of velvety
volor and cream. Covering is high luster
sateen, top and border, and richly figured
comfort cretonne back. The 12-inch border is
solid color sateen, stitched in three wide, luxurious puffs. Comfort is 84x72 inches (cut
size), considerably larger than the average
comfort at this price. Filling is sanitary, new
white cotton, made in one layer of uniform
thickness. Weight 6½ lbs. Scroll stitched
throughout. Five blended colors—blue, green
heliotrope, rose or gold. You will be delighted
with the rich appearance and cozy warmth
of the "Mignonette," our finest comfort!

No. H 1470, Fine "Mignonette"
Comfort, Any Color, Price........\$4.98

Special

An Unusual Bargain!

New "Poppy" Comfort

A comfort of satisfactory quality, priced so low that you can buy several! Not so heavy or so silky as the "Mignonette" or "Valencia," but a remarkable value for the money. Full size, amply warm. Good quality white cotton filling. Covered top and bottom with glossy silkolene in a pretty poppy pattern. Rose, blue, green, gold or lavender. Fancy scroll stitched. Measures 70x78 inches (cut size); weight, 5 lbs. A real bargain—an attractive comfort!

No. H 1441. "Poppy" Comfort Any Color Price Each

\$2.98

No. H 1441, "Poppy" Comfort, Any Color, Price Each. ... \$2.98

"Valencia" Silkolene Comfort With Lovely Sateen Puff Border

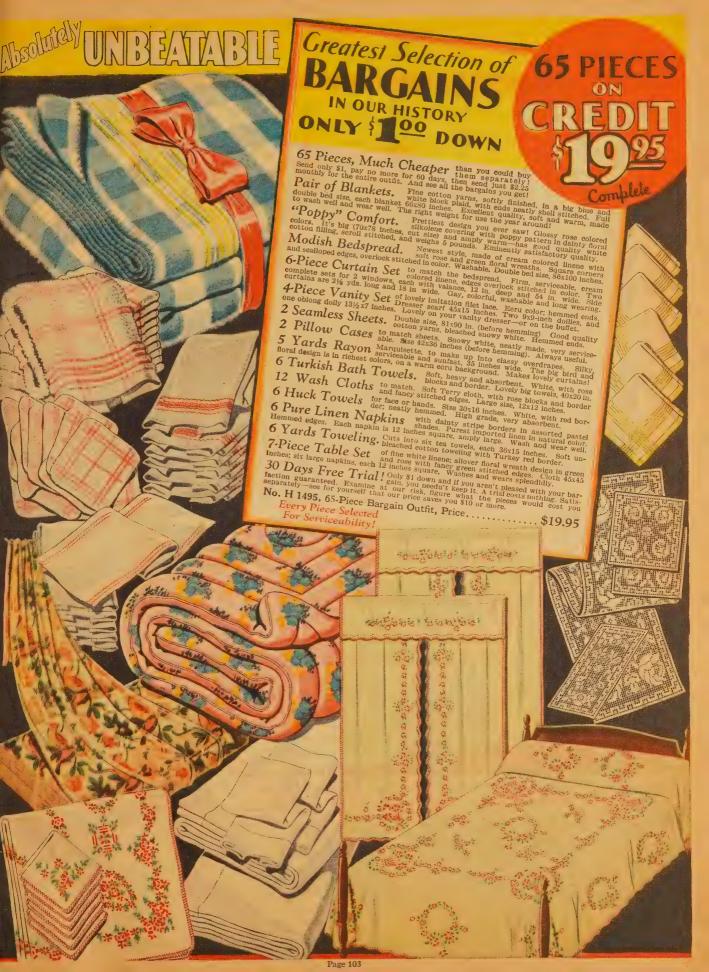
With Lovely Sateen Pull Border
Regular \$6 value! "Valencia," a beautiful
floral pattern in high quality, lustrous silkolene,
is used for both sides of this splendid comfort.
The beautiful border is high quality sateen in
solid color, stitched and mitered in three puffs.
Filling is new sanitary white cotton of uniform
thickness, held in place by scroll stitching
throughout. This comfort measures 84x72
inches cut size (finished size 81x69 inches), considerably larger than the average comfort. The
"Valencia" weight 5½ pounds, which means it is
very warm and serviceable. Four beautiful colors: rose, heliotrope, blue and gold. Excellent
choice in a high grade, medium priced comfort.
Please state color desired. Use your credit!
No. H 1450, "Valencia" Comfort.

No. H 1450, "Valencia" Comfort, \$3.98

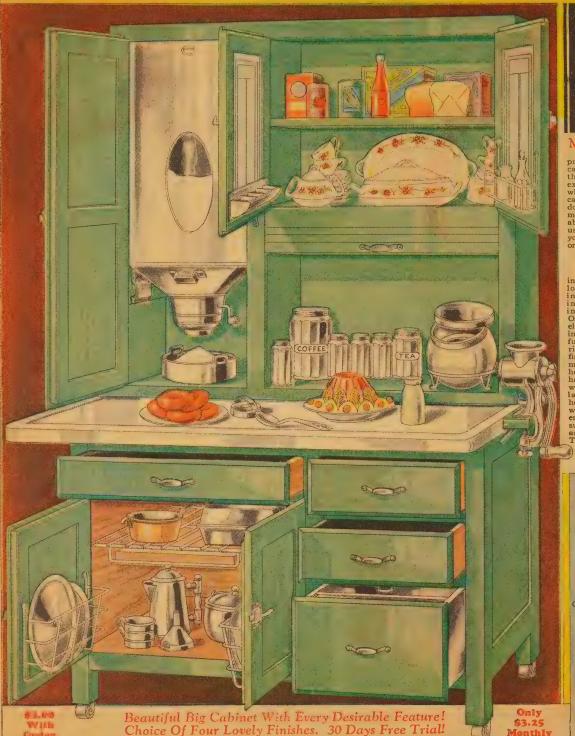


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A Colorful Kitchen on Cheerful Credit!



This cabinet has all the extra conveniences that save time and work. The 50-lb, metal flour bin lowers way down so you can easily refill it. It raises and lowers almost automatically. Sifter at bottom—glass window in front to show you how much flour there is in the bin. There are glass jars for coffee, tea and spices. A tilting glass sugar bowl rests in a wire rack. The roomy dish compartment at the top is fitted with shelf and has a dustproof tray for small change, ice and milk tickets; paneled doors with menu and recipe cards, and a convenient bottle rack. The dustproof shutter front rolls up or down at a touch. In the base there is a roomy pot and pan compartment with a sliding wire pan shelf and wire pan racks on the doors. A bread board fits under the sliding pan shelf. Above it is a large cutlery drawer divided into three compartments. At the right are two miscellaneous drawers, and below them a big metal bread and cake drawer. There is a sturdy extension on which to clamp your food grinder. This kitchen cabinet brings everything within easy reach. You'll do your work twice as quickly with it. Send only \$3.00 down and pay no more for two months from date of order.

Finest construction. The golden oak finish cabinet is made of solid oak; the others, of seasoned hardwood. All joints are dove-tailed and glued. Doors and drawers slide smoothly. Dustproof throughout. The full lowering flour bin and the dustproof roll shutter front are special features. All hardware is brightly nickeled. The cabinet is a splendid big size—70 inches high and 42 inches wide overall. If it doesn't please you in every way, return it within 30 days and we will refund your first payment and freight charges both ways. Shipped from Indiana factory; shipping weight, 150 lbs.

No. H2814, Golden Oak Exterior, Green Enamel Interior, Porcelain Top, Price.

No. H2815, All White Enamel Finish, Inside and Out, with Porcelain Top, Price.

33.95

No. H2816, All Gray Enamel Finish, Inside and Out, with Porcelain Top, Price..... No. H2817, All Green Enamel Finish, Inside and Out, with Porcelain Top, Price.....

More Convenient!
We have brought down the price over \$10 on this fine cabinet, yet we have kept the inbuilt quality and all the extra little conveniences which make it a first class cabinet! It was only by doubling our order to the manufacturer that we were able to obtain such an unusual cut in price. Here's your chance to save. Send only \$3 with your order.

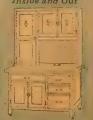
Four Finishes!

Four Finishes!

Now you can have this cabinet in your choice of four lovely finishes: Green Ename! inside and out; Gray Ename! inside and out; Or in Golden Oak finish with Green Ename! interior. In all finishes the interior of the top is beautifully enameled and the interior of the base is natural finish. Finish is waterproof, made to withstand kitchen heat and steam. All cabinets have a convenient, sliding working top of white porcelain. This top is made of heavy steel plate, enameled with the heaviest pure white enamel, making a sanitary surface, hard as finit, smooth as glass and easy to clean. This top slides out, increasing the working space to 42x36 inches. Order this bargain cabinet now!







33.95

33.95

Extra Large-Superb In Every Way!



Choice of 4 Colors

48 Inches Wide—Extra Large With Extra Conveniences!

Designed by a housewife . . . to suit every housewife's requirements! Only a woman could devise a kitchen cabinet so compact, so convenient, so labor saving. You may choose between four lovely finishes: Golden Oak, White enamel, Gray enamel or Jade Green enamel. The interior of the top is enameled and the interior of the base is natural finish. Note the sectional shutter front in the center compartment. It rolls up or down at a touch to reveal the shelves above, the spice jars, etc., below. Hardware is polished nickel. The Golden Oak cabinet is built of solid oak; enamel finish cabinets of hardwood. The 50-lb capacity metal flour bin raises and lowers automatically for easy refilling. The tilting metal meal bin is 20-lb. capacity. There is a big glass sugar bowl in a wire rack and we include tea, coffee and four spice jars, all of glass, fitted in a convenient rack. The big working top slides out, giving you working space 48x35 inches. It is made of steel plate, heavily coated with purest white porcelain enamel. Will not peel or flake. Note the bottle rack, small change tray, and metal clips for cook books, recipe cards, etc.

The base is exceptionally roomy. There are two cutlery drawers, two linen drawers, and an extra large, metal lined, bread and cake drawer with ventilated sliding metal top. Sliding wire pan rack in base has a support below it for the wooden bread board. Wire pan racks on the doors. This is an extra large cabinet, 69 inches high overall, 48 inches wide and 25 inches deep, staunchly built and reinforced, made for lifelong service. It pays to pay a little more and get a larger cabinet so you will have everything within reach, enabling you to prepare a meal without moving from the front of the cabinet except to place food on the stovel Order on trial. If you are not delighted, return it within 30 days and we will refund your payment and freight charges both ways. Our terms are only \$4.00 down, \$4.75 monthly. Please state finish desired. Shipped from Indiana factory; shipping weight, 190 lbs. Safe delivery guaranteed. No. H 2818, Golden Oak Finish With Green Enamel Interior—or All White Enamel Inside and Out—or All Gray Enamel Inside and Out—or All Green Enamel Inside and Out.



Address SPEAR & CO., Pittsburgh, Pa. For 38 Years Spear Has Led The Credit World

106

Kitchen Comforts-Priced for Saving



"Kompact Kitchenette"— A Space and Labor Saving

A Space and Labor Saving Cabinet For Every Home.

A Brand New cabinet! This roomy yet compact version of the kitchen cabinet is divided into 3 compartments, each containing a surdy shelf. Top section is ideal for dishes. Just below is a drawer with partitions for silverware. The middle section holds bread, cakes, canned goods, spices, etc. It has a sliding bread board. The bottom section is roomy enough for pots, pans and groceries. Polished nickel door latches. Case is built of selected hardwood, 2-inch post construction. All panels are 3-ply. Shelves are also ply wood so they will not warp. Back and sides are framed in, not nailed, making a very rigid case. The steel casters are ant-proof. Our "Kompact Kitchenette" is 71 inches high, 20 inches wide and 13 inches deep. Choice of white, gray or green enamel finish, interior enameled to match. Shipped from Indiana factory; shpg. wgt., 85 lbs.

No. H 2806, "Kompact Kitchenette," White, \$13.95



A Comfort and a joy to the busy housewife! It's surdy, it's serviceable, it's good looking, it's easy to clean. Table is built of selected hardwood, finished with several coats of White Enamel. The roomy top, 40x25 inches, is made of White Porcelain Enamel—snowy white, hard as flint and will not stain. Just the place for rolling pastry, etc. Table has roomy drawer for kitchen cutlery, etc. Priced very low! Shipped from Indiana factory; shipping weight, 36 lbs.

No. H 2835, White Enamel Kitchen Table... \$5.95 o. H 2835, White Enamel Kitchen Table...



Cupboard.

Every Home needs a utility cupboard like this. It has ample shelf space above for chinaware; two carefully fitted, easy sliding drawers in the center, and roomy utensil storage compartments below. It is made of seasoned hardwood, carefully selected and finished in beautiful Golden gloss. Stands 78 inches high and is 37 inches wide. The glass doors measure 28x12 inches. If not pleased, return it within 30 days and we will refund your payment and all freight charges. Shipped from Pittsburgh; shipping weight, 100 lbs.

No. H 2811, Cupboard, Price. \$16.25



This Splendid roomy wardrobe is designed for those who need more room than their clothes closets afford. At our structed of solid oak, finished glossed Golden, or of seasoned hardwood in rich American Walnut finish. Three-ply panels in doors, ends and back. Doors have lipped edges and all modlings are rounded—unusual features in a wardrobe at this low price. It is large size, 63 inches high, with two sliding bars and four garment hangers. Fitted with locks and keys. Note the graceful Queen Anne feet. Shipped from factory on trial; Shipping weight, 100 lbs.

No. # 2820, Walnut or Oak Finish No. H 2820, Walnut or Oak Finish ... \$16.95



This Cupboard May Be Used As Bathroom Cabinet, Shown At Left, Or As Dish Cupboard, Shown Above. White, Gray Or Green Enamel Finish.

Two Uses! Here's a real utility cabinet

Two Uses! Here's a real utility cabinet. A genuine home convenience. In the bathroom it serves as a combined medicine cabinet, linen closet and soiled laundry hamper. In the kitchen it accommodates your dinnerware and glasses as well as cooking utensils. Here indeed is a value you must not overlook. No matter how many cupboards and shelves a housewife has, she can always use more!

Bathrooms are hard to keep neat and of shelves and storage space. This cabinet will solve all your problems. It is very large—68½ inches high, 19½ inches wide and 13½ inches deep. The roomy interior contains four shelves. You can use one shelf for all the bottles which must be kept in the bathroom and thus avoid buying an expensive medicine cabinet. You can use the three lower shelves for towels and other linens. Then in the deep compartment at the bottom, you can put your soiled laundry. It is held in place by 3 strong slats.

Kitchens Acabinate of this two will.

dry. It is held in place by 3 strong slats.

Kitchens hever have shelves enough! A cabinet of this type will accommodate a large number of dishes, glasses, etc., as well as providing plenty of space for utensils, in the slat-front storage compartment at the bottom. Choice of white, gray or green enamel. Inside is finished in same color to match exterior. Wherever you choose to use it, it will save you time and labor and delight you in every respect. Only \$1.00 down. Shipped from Indiana factory; shipping weight, 65 lbs.

No. H 2834X, Double Purpose, Bathroom or Dish Cabinet, White, Gray or Green Enamel Finish, Price.. \$9.35

Highest Values On World's Lowest Terms



Exclusive Features!

Patented Heat Collector

Patented heat collector carries the surplus heat. usually wasted, back to the rear cooking hole, where it gives auxiliary heat. Exclusive 'Oil Queen" feature

Large—Sturdy. The cooking top is made of heavy cold rolled channel steel, the same type as used in gas ranges. Front of cooking the sequipped with two individual, heavy steel key plates, removable for easy cleaning. The patented heat collector gives double cooking capacity per burner. The cooking top is 34 inches from floor and range is large size, 53½ in. wide and 20½ in. deep. Grates are heavy cast from All grates are built so that heat, passing through the patented heat collector, sevenly distributed under your cooking utensils. In addition, the front grates are reversible so all the heat from the burne may be concentrated on the front cooking below. If desired. The large-necked glass oil tank is 4-quart capacity, easily reflect in maintains an accurate, visible oil level and look of the cooking top species and place. The wide shelt above the cooking top scales and place. The wide shelt above the cooking top from the burner space for keeping foods and dishes warm. The entire range is built of the heaviest and strongest materials obtainable.

30 Days Trial! Never before has an oil range of able at a price so low. Only \$3.6, 94 for all this size and quality been obtainable at a price so low. Only \$3.6, 94 for all the price of a price enamel, with stationary, built in oven 10 nt 1 fall agree our new history-making terms. Remember—you send only \$3.00 down! You pay nothing more for two whole months from the date you mail your order, then start easy payments, only \$3.50 monthly. We will ship it on 30 days Free Trial. Cook 90 meals. If you are not pleased at the end of 30 days, return it and we will gladly refund your first payment and freight charges both ways. Shipped from Michigan factory, Shipping weight, 155 pounds. Safe delivery guaranteed.

No. H2628, "Oil Queen" Oil Range with Built-In Oven, Price......\$36.95









Roomy Warming Closet

The big warming closet measures 29x10½x7½ inches. It has double doors, which drop down to form convenient shelves, for heating plates, keeping food warm, etc. The handsome panel doors are snowy white porcelain enamel. Just wipe with a damp cloth to keep them sparkling white.

If you order this range without reservoir, we include a handy end shelf in its place. It is a good idea, however, to get the range with reservoir. It costs only \$5 more; itte enough to pay for the extra convenience of having plenty of hot water. The reservoir is 22-quart capacity and heat by contact. It is made of pure copper—will wear forever.

which also hides roomy as n pit, with bailed steel aspan. Send only \$4 down for either style. If you are not pleased, return it within 30 days, and we will refund your first payment and freight charges both ways. Shipped from Southern Illinois Foundry. Shipping weight, 360 lbs.

No. H2712, "Colonial" Steel Range with \$49.95

No. H2713. "Colonial" Steel Range without Reservoir, (End Shelf Included Instead), Price 44.95



Scientifically Designed to heat quickly, distribute as required! This new cast range burns hard coal, soft coal or wood. The fire box measurements are listed below. Has duplex grates and large fue. Improved sliding damper affords perfect fire control. Constructed so no ugly hinges or bolts are in view, adding to the attractive appearance of this beautiful range. This is a feature found only in much higher priced ranges. Here is an investment which pays dividends for many years—dividends of beauty, serviceability and convenience. Send only 35—pay nothing more until 60 days from the age the world's callest edit terms—on our heaviest, most up-to-date range. When you buy this porcelain enameled cast from range you get spiendid value.

State Choice: Gray and White, Tan and White Or Green and Ivory

Number With Reservoir	Price With Reservoir	Size of Oven (Inches)	Cooking Top With Reservoir (Inches)	Size of Fire-Box (Inches)	Pipe Collar		Order No. Without Reservoir	Without
H2725 H2727	\$81.45 91.45	18x 17x 11 ½ 20x 18x 12	44 ½ x22 46 x24	15x7x7 17x8x8	7-inch 7-inch	450 pounds 525 pounds		



"De Luxe" in name . . . De Luxe in action! All the superior features that made the "Wizard" washer famous ... and in addition, a lustrous porcelain enamel tub in beautiful Apple Green finish both inside and out; as well as several conveniences not found in any other washer under \$135! Yet our price for the "De Luxe Wizard" Electric is only \$94.75. Send \$5 with your order, pay nothing more for two months from the date you mailed your order, then send \$5 monthly.

It's A Perfect Beauty!

It's A Perfect Beauty!

No loveller washer was ever made. Observe its clean, sweeping lines, with all the rechans seeping lines, with all the rechans seeping lines, with all the rechans are seen to see the control of the control of

Made By 1900 Corporation

Made By 1900 Corporation

Like the "Wizard" electric this
new "De Luxe Wizard" is made exclustively for Spear and Co. by one of
the foremost manufacturers in the
industry. We guarantee this washer
for 10 years, and so do they. By contracting for thousands of these washers we obtained them far below the
usual cost. The "De Luxe Wizard"
has all the features which exacting
buyers demand—beauty, safety and
efficiency without a peer. It will wear
a lifetime. It is large capacity—
washes 8 lbs. dry weight—6 to 8
sheets or their equivalent—in 3 to 6
minutes, without rubbing, without
boiling. Aside from its being superefficient, the "De Luxe" is the most
beautiful washer on the market.

Absolute Safety

There is a double meaning to the safety of the "De Luwe Wizard." It is safe for you and your children, because all working parts are enclosed and there are no projections no sharp edges or dangerous metal corners. It is safe for finest fabrics as well. The perfected 3-vane agitator sends the hot soapy suds surging through and through the wash, whether it consists of filmy silks, whether it consists of filmy silks, heavy blankets, or oil-soaked working clothes. Although it is extra large capacity, the "De Luwe Wizard" is built so compactly that it requires floor space only 24 inches square.

Machanically Perfect

Mechanically Perfect

Mechanically Perfect

Best Hear Treated Steel is used exclusively for worm, gears, shafts, etc. Timken Brangers, aborts, etc. Timken Brangers, etc. Timken B

Reversible Safety Wringer

The wringer is steel, cadmium plated, with a beautiful silvery finds. It he reversible and locks to the steel of positions. The 12-lack rubber role will not break buttons. The latent safety release eliminates any danger. You can wring by electricity while washing another tubul, or you can operate the wringer by itself.

Ideal In Every Way

Put It To The Test

The Wizard washer is wider in diameter at the bottom than at the top so that it stands secure and steady, and incidentally, has graceful sweeping lines. It is 23½ inches wide at bottom of base, 21½ inches wide at bottom of base, 21½ inches high overall (to top of wringer) and it is just 36 inches to the top of the tub — an ideal height. The "De Luxe Wizard" is compactive that is the following that is just 36 inches to the top of the tub—an ideal height. The "De Luxe Wizard" is compactive that is just 36 inches to the top of the tub—an ideal height. The "De Luxe Wizard" by the station does not do it justice. So order on trial—see for yourself.

The "De Luxe Wizard" with pour order, bew, easy way. Washes clothes the we, easy way. Washes clothes the well and we way the well an

order on trial—see for yourself! are washed without wear or tear. The "De Luxe Wizard" with porcelain tub is a bargain—and what satisfaction to have this beautiful washer with tub enameled inside and out, so handsome, so easy to clean! The envy of all your friends! Let the "De Luxe Wizard" do your washing by man's greatest servant—electric power! Operates on 105 to 120 volts, 60 cycles alternating current, the standard type furnished nearly everywhere. Shipped from New York State factory; weight crated, 225 lbs.

No. H 3304, "De Luxe Wizard" Electric Washer with Apple Green Porcelain Tub and Regular Motor for 105 to 120 volts, 60 cycles Alternating Current.

Price, Complete \$94.75





WASHING ON THE LINE BY NINE

\$125 Won't Buy It Elsewhere!

Only \$5 down . . . pay nothing more for two months . . . then send \$5 monthly! It's easy to buy on these credit terms. . . and even easier to do your biggest washings with the "Wizard," for it works like magic—

does more work in a day than a laundress can do in a week, and does it better! We guarantee the "Wizard" electric washer for 10 years.

Our "Wizard" electric washer will add years to your life. You will forget what "Blue Monday" means. The biggest washing will be on the line, white as snow, in a few hours. You'll still be fresh as a daisy, with the rest of Monday morning and all of the afternoon to enjoy yourself—because the "Wizard" has done all the work. Now that this wonderful washer costs only \$89.75, it is little short of criminal for any woman to wear herself out washing by hand, or endanger her health operating an old-fashioned "woman power" machine. The "Wizard" will give you a new lease on life.

Made And Guaranteed

By The 1900 Corporation.

The "Wizard" Electric is made exclusively for Spear and Co. by one of the pioneers in the washer industry, an old reliable company without a peer. We guarantee this washer 10 years and they stand back of unbought the "Wizard" is way below the unantities that we obtained it way below the unantities that is why our price is way below others.

To prove this, we actually bought 10 well known machines. Not one of them cost less than \$125-many cost. We lined up these (0 beside to be will be under the well and the peer of the word of the peer of the word of th

Works Like A Trojan.

Our "Wizard" Electric is not only the most efficient washer on the market . . . it is also the most beautiful. It is built on streamlines, like a high powered racing car. All working parts are enclosed—for safety as well as beauty. The heavy, tempered copper tub, with cornigated sides, polished and lacquered, shines like molten gold. Rich green lacquer finish on all other metal parts forms a gorgeous contrast. Even the winger is finished green. Although strong and substantial, built to withstand years of hardest usage—although it is of extra large capacity, the "Wizard" is not an awkward cumbersome machine. It occupies space only 24 inches square. And this washer is so beautiful that you will not mind giving it a corner in your kitchen or hall, if you have no laundry room. It is mounted on easy rolling casters and even a small or delacte woman can move it about with ease.

Mechanically Perfect—Guaranteed 10 Years?

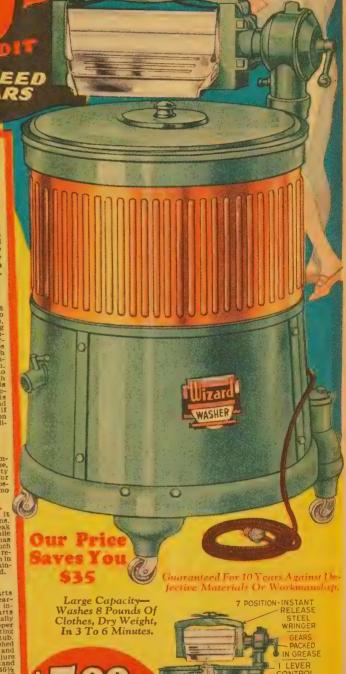
Nothing but the Best Heat-treated steel is used for worm-gears, shafts, etc. All parts subject to wear are ground to within a fractional thousandth part of an inch. Timken Bearsings to weights and thrusts. Automatic Lubrication requires no attention. The increase are notor starts, this automatic oling system begins and all operating parts are continuously bathed in oil. Direct Drive—no belts to tall port break. Higher than a divertised, 4 H. P. Splash-proof Electric Motor are completely enclosed. Heavy Copper advertised, 4 H. P. Splash-proof Electric Motor are subject on the completely enclosed. Heavy Copper Tub is nickeled inside, easy to dry as a dish, will not this chamber at the bottom of the tub. settles all the dirt as it is washed out after a completely enclosed. Heavy Copper in clean water. Powerful 3-Vas descended, your clothes are always being washed in clean water. Powerful 3-Vas chies—washes quickly and thoroughly, and will not find the finest fabries. Width at bottom of base, 23½ inches, at top 21½ inches, high to top of wringer, 36 inches to bottom of wringer. We guarantee the will zard. Don't endanger your health any longer. Don't economize on clean clothes and lines.

Don't endanger your health any longer. Don't economize on clean clothes and linens. Let the "Wizard" wash everything by electric power! It operates on 105 to 120 volts, clock, alternating current, the regular type furnished nearly everywhere. Shipped from New York State factory; weight crated, 220 lbs. Safe delivery guaranteed.

No. H3302, "Wizard" Electric Washer Complete, with Regular Motor for 105 to 120 Volts, 60 Cycles Alternating Current. Price. \$89.75

If your house current is different from 105 to 120 voits, 60 cycles, alternating current; If you have Powerlite, Deleo, or other farm lighting systems, the price is \$4 more for pecial motor. In that case, be sure to state whether current is direct (D. C.) or alternating pecial motor. In that case, be sure to state whether current is direct (D. C.) or alternating pecial motor. In that case, be sure to state whether current is direct (D. C.) or alternating pecial motor. In that case, be sure to state whether current is direct. This information is important.

For Washer With Gasoline Engine, Write Us For Information.



TEMPERED

DIRECT DRIVE

ROLLER BEARING

NUMBER

Colorful Steel Refrigerator & And Up Made With or Without Water Cooler w Low Prices On New Refrigerators-Easiest Terms, Too! Order On Trial! First time ever offered at this low price! Modern in every way, these new steel refrigerators, in white or rich green and ivory, are sweeping the country by storm. And no wonder! They are the last step in modernizing the kitchen. First it was colorful Congoleum on the floors, then kitchen cabinets and ranges in bright shades; now the refrigerator, too, is in step with the modern vogue for color in the home. This steel refrigerator is strikingly handsome as well as superior in insulating value. It preserves food perfectly. We offer this superb refrigerator in three desirable sizes, at prices far below what you would have to pay elsewhere! Easiest Terms Easiest Terms

Send only \$2 down for No. H3186—pay no more for two months, then start easy month-ly payments. The saving on your ice alone will almost pay for your corners at the refrigerator. your ice alone will almost pay for your new steel refrigerator! And when you consider that with this perfected refrigerator, your food will be better preserved, you can realize there will also be additional savings on food which might have spoiled in an old style box.

Better Looking And Better Insulated Refrigerators. Choice Of All White, Or Jade Green With Ivory Trim. Furnished With Or Without Convenient Water Cooler.

An Efficient Refrigerator -Saves Food, Saves Ice.

Furnished With Or Without Convenient Water Cooler.

One of the country's foremost manufacturers co-operated with us to cut manufacturing costs and give you the finest steel refrigerator on the market for the money! And here it is... a beauty... we are proud to offer it to our million satisfied customers. The outside case is made of heavy rust-resisting steel, beautifully enameled in white, or jade green and old ivory. Solid brass, heavily nickeled—shining like vier—is used for the hinges and the new "roller latch" door fasteners. These rustproof latches are automatic in operation and need not be set for closing. A gentle slam closes the door and it stays tightly closed, keeping warm air out and cold air in the refrigerator. The legs are high—refrigerator clears the floor by 8 inches, making it easy to clean beneath it and remove the drip pan. The interior lining is snowy white enamel applied over galvanized iron; so well made, that it is practically like a 1-piece porcelain lining. All the joints are double seamed. It's easy to clean this snowy white enamel. The shelves are made of strong steel rods, welded to a steel bar frame and heavily tinned. The trap and drain pipe are the latest and best design, remarkably easy to keep in a sanitary condition. Insulite, the newest, high rade insulating material, is used throughout to insure economical ice consumption. An extra thick layer of Insulite—then a wide area of still air space—then sheathing board—form the efficient insulating walls of this refrigerator. You will be amazed at the saving on ice which this splendid insulation makes possible. We furnish this refrigerator plenty large enough for your needs, as the larger sizes consume less ice in proportion to keep food fresh and pure. Select the size you need and order today! Shipped from Michigan factory on 30 days Free Home Trial. This fine refrigerator is furnished with or without the sanitary, nonrusting water tank; (smallest size not made with cooler). The water tank is porcelain lined, and not only keeps the water cool but insures its purity and freshness. Connected by rust-proof pipe to handy nickeled faucet at front. This is a convenient arrangement, requires no additional ice, and insures cold water at all times—a most desirable feature.

State Finish Desired-All White. Or Jade Green With Old Ivory Trim

Colorful Steel Refrigerators With Sanitary

Easy to-Clean White Enameled Interiors.

Water Cooler

Order No. Without Water Cooler	Price With- out Water Cooler	Width, Inches	Depth, Inches	Height, Inches	Ice Capacity, Pounds	Shipping Weight, Pounds	Order No. With Water Cooler	Price With Water Cooler
H3186 (3 shelves) H3187 (3 shelves) H3188 (4 shelves)	\$28.45 33.65 39.95	29 33 ¼ 33 ¼	16 18 20	38 ½ 45 50 ½	50 75 100	143 177 210	H3190 (3 shelves) H3191 (4 shelves)	\$41.35 48.25

Clean Cut-Colorful

Observe the simplicity of line—the richness of finish—the smart rustproof hardware, heavily nickel-plated, glistening like silver. The doors shut tightly. There's plenty of room to clean under the box.



Perfectly Insulated And Strongly Built, "Iceberg" Refrigerators Nave Ice! Golden Oak With White Enamel Lining. Four Sizes.

New low price on a new refrigerator with all the update scientific improvements! Thoroughly insuted to save ice and preserve food perfectly! Four opular sizes—each refrigerator made of selected Ash mber, paneled on front and ends, finished rich iolden Oak, with two coats of high grade varnish. The olid brass trimmings, nickel plated, have a high luster ad will not rust. The interior is sanitary, easy-to-ean white enamel, baked on over galvanized steel at a ligh degree of heat. The two largest sizes can be furshed with a convenient water cooler tank, if desired any prices are the lowest possible for terriger or any dien on easiest terms; the saving you make on ice ill practically pay for your refrigerator!

Properly Insulated

Water Cooler

The two larger sizes are furnished either with or without a sanitary, non-rusting water tank, which keeps drinking water tool and insures purity and freshness. The water cooler is a blue enamel, porcelain-lined metal tank in the ice chamber, connected by rust-proof pipe to a nickel faucet on the front of the case. Imagine how pleasant it is, especially on a hot summer day, to have this ever-ready supply of delicious cool water on tapl It's much better for your health than water with ice right in it, because it is pure and just cool enough.

Order On Trial!

Use this refrigerator for 30 days. If you are not delighted, return it and we will refund your payment and freight charges both ways. If you keep it, start monthly payments two months from the date you mailed your order. Our terms on the largest size, No. H 3195 (without water cooler) are only \$3 down—pay no more for two months—then send just \$3.25 monthly. At these low prices, on these easy terms, every family can afford a fine new refrigerator. Shipped from Michigan factory. Order a size large enough for your requirements!

Order No. Without Water Cooler Water Cooler Water Cooler Water Co	it Imphes	Depth.	Height,	No. of		Ship.	Order No. With Water Cooler	Price With Water Cooler
H 3192 \$21.4 H 3193 26.9 H 3194 30.7 H 3195 34.9	5 28 1/4 5 30 3/4 5 31 3/4	16 18 19 20	40 1/4 42 45 1/4 50 1/2	2 3 3 4	40 lbs. 50 lbs. 75 lbs. 100 lbs.	131 lbs. 176 lbs. 195 lbs. 236 lbs.	H 3197 H 3198	\$37.55 42.25

Shown At Left-A Low Priced Refrigerator-Five Sizes

Many people prefer a refrigerator with the ice door on top, as pictured at the left. Here's a splendid value in a good looking, well made, emicent refrigerator of that type. It is offered in five practical sizes. Order the one you want on trial and test this refrigerator for yourself. It is constructed ef selected Ash lumber distinct thick, paneled on the front and the first distinct of the first distinct distinct of the first distinct distinct

ICEBERG

Order No.	Width, Inches	Depth, Inches	Height, Inches	Ice Capacity	Shipping Weight	Price
H 3124 H 3125 H 3126 H 3127 H 3128	19 ½ 23 24 25 ¾	15 ¼ 15 ¼ 17 19 20 ½	38 ¾ 40 ¾ 42 44 48	25 pounds 40 pounds 50 pounds 75 pounds 100 pounds	89 pounds 118 pounds 131 pounds 157 pounds 199 pounds	\$13.95 17.85 20.45 23.75 29.95



Complete Assortment-Every Piece Guaranteed 20 Years. A Bargain You Will Always Remember.

The Greatest opportunity ever offered house keepers to equip their kitchens for every possible cooking purposel. Here is everything you need—a high grade, Coionial paneled aluminum set consisting of 51 splendid pieces. All this for only \$10.00 down. Pay nothing more for two months from the date of order. The world's longest and lowest terms the date of order. The world's longest and lowest terms we were able to buy only 50 or 100 set from the manufacturer, we would have to sell this set for \$20 or more, but we buy in thousands and manufacturers are glad to cut their prices to get our business. That's why we can sell this set for about half regular price.

Ouality.

Every piece is this set for about half regular price.

Every piece is guaranteed perfect. This, remember, is pure aluminum. It positively will not flake, chip, crack or peel. It conducts heat quickly and thus seves fuel. Its shining mirror-like finish is a joy to the housewife. Very easy to keep clean, and with ordinary care will last a lifetime. Every piece is guaranteed for 20 years.

Practical. There are no useless pleces in this set Every plece is one you use constantly many of them serving two, three, or even half a dozen purposes. The combination cooker has eleven separate uses

The 51 Pieces Include: 10-piece Colonial panposes. The combination cooker has eleven separate uses

The 51 Pieces Include: 10-piece Colonial pantion of the combination of the colonial pantion of the colonial paneled tea kettle
with double boiler inset (2 quarts) and cover (3 pieces); 16quart Colonial paneled combination cooker, 11 uses (pudding pan, strainer or colander, kettle cover, caserole or
cooker, cereal cooker, steamer set), (4 pieces); 11conster, corn popper settle, presenting kettle, self-basting
cooker, cereal cooker, steamer set), (4 pieces); 11-quart
lipped sauce pan; 12-quart lipped sauce pan; 1 frying pan;
2 10-inch jelly or layer cake pans with foose bottoms (4
pieces); 1 Colonial paneled percolator with inset, capacity
7 cups (2 pieces); 2 10-inch ple plates; 2 bread pans, 94x
5½ inches; 1 pancake turner; 1 ladie; 1 confecor tea strainer; 1 combination biscult and doughnut cutter (2 pieces)
1 measuring cup; 1 combination funnel (6) leces and 6 separate uses); 3 measuring spoons; 1 lemon indice extractor:
1 sugar or satt shaker; 2 Colonial paneled salt and popper
shakers; 1 tea ball, and 1 Colonial paneled salt and popper
shakers; 1 tea ball, and 1 Colonial paneled toothpick holder.

Oxdar, This Seat on 30 days' Free Home Trial,

Snakers; I tea bail, and I Colonial paneled toothpick holder.

Order This Set on 30 days' Free Home Trial, see how the combination roaster saves time, fuel and labor. Learn the difference between coffee-pot coffee and percolator coffee. Your first payment and all freight charges refunded if not delighted. Shipped from Pittsburgh. Weight, 20 lbs.

No. H 2550, Complete Aluminum Kitchen \$10.95

14 Extra Large Pieces Of High Grade, Colonial Paneled Aluminum. Fully Guaranteed. Terms: Only \$1.00 With Order, \$1.00 Monthly.

High Grade aluminum ware is most popular, because it costs less than old fashioned cooking utensils, and is absolutely sanitary, smooth against its easy to clean and will not chip, flake, stain or tarnish. With ordinary care and attention this high grade set will retain its mirror-like finish indefinitely. Every piece is fullygguaranteed. Enjoy the bright, clean, spic and span appearance these pieces will give your kitchen. They are made in the beautiful Colonial paneled design, far superior in appearance to the ordinary plain shape. This set heats quickly and evenly, and thus saves fuel, time and labor. We have sold thousands of these sets during the past ten years, and know that our customers consider this combination one of the most practical sets on the market, and a wonderful value at our price.

Large Size. You will be delighted with this set, which contains 14 unusually large pieces made of extra heavy, brightly polished aluminum and every one is guaranteed perfect. We have included only the most practical, desirable, large size pieces which are used constantly—every day—and the set consists of the following: Extra large Oval Roaster, for turkeys, all kinds of fowl and meats, 18½ in. long, 11½ in. wide (2 pieces); Colonial Tea Kettle, 12 inches in width, 5-quart capacity (2 pieces); Colonial Double Boiler, 11 in. wide over all, 7 in. deep, with 1½ quart inset (3 pieces); Colonial Coffee Percolator, 9 in. high, 7 cups capacity (2 pieces); 6-quart Colonial steamer-cooker and lid, 11 in. in diameter (2 pieces) and 2-quart capacity. The strainer-cooker is one of the handiest pieces made; water drains out through strainer under hinged lid. The lid locks on securely and absolutely prevents scalded hands. Every woman needs this improved strainer cooker—it is a real convenience and you'll wonder how you ever got along without it.

Fine Value. This is one of the best values ever offered our customers. We invite you to compare the quality and price of these pieces with that of your local dealer. Had we not made a contract with a large manufacturer for many thousands of these sets—had we not cut our profit to the bone—we too-would be forced to charge considerably more for this wonderful assortment. Think of it, 14 extra large, useful pieces of pure Colonial paneled aluminum for only \$7.95! Regular \$12.50 value—an opportunity you should grasp now—a sure saving of nearly \$5.

This Spic and Span set of bright, Colonial paneled aluminum is one of the finest, most practical sets ever offered. Don't take our word for it—use every piece in your own kitchen for 30 days. Your first payment and all freight charges refunded if you are not delighted. Shipped from our Pittsburgh warehouse; weight about 25 lbs.



Address SPEAR & CO., Pittsburgh, Pa.

Kitchen Necessities on Credit-Bargains All!



inest grade of pure aluminum with welded, easy pouring spout. Has bluest ear. Wide, quick-heating bot-om. Capacity, 5 quarts. Vo. H3358.

\$1.75

Boiler of heavy pure aluminum in bright finish. Pan-

knob on lid. Bottom vessel is extra arge to avoid cooking dry. Has holtowed steel handles, fastened with turdy rivets. Inner vessel 1½ qt. apacity. Width, Ilin. 98c

Made of minum, with "Sun-ray" inside fin-ish. Cool, tinned steel handles fas-tened with sturdy rivets. Pieces ar-twinlipped with rolled beaded rims. Capacity, 1, 1½, 2 quarts. \$1.29 No. H3359, 3-Piece Set. \$1.29

Percolator made of heavy grade paneled pure aluminum with clinched spout and ebonized handle. Substantial percolator inset. 1½ quart capacity; 7 cups. Makes better coffee, clearer color, finer flavor. No. H3360.....\$1.19



Made of pure aluminum, with bright polished finish. Has welded spout and an ebonized handle. When tea has steeped, ball may be raised by pulling chain through knob. Capacity, 1/4 quarts; 5 cups.

No. H3362, Teapot with Price......\$1.55

Oval Aluminum Roaster, for turkeys, fowl and meat. Self-basting style with snug fitting cover. Raised bottom to prevent burning. A roaster well worth the money.

roaster well worth the money.

No. H3350, Large
size, 18½x11½x7¾ in .\$2.49

No. H3351, Medium
size, 15x8¾x6¾ in..... 1.59



Strainer Cooker

Made of fine grade of pure aluminum. Wood grip bail handles. Sturdy rivets. Water drains out through strainer under lid. Lid locks on securely. Prevents scalded hands. Capacity, 6 qts.; 10 in. in diameter.

No. H3356, Price... \$1.39



Combination Cooker

Made of an excellent grade of pure aluminum and has 11 separate uses as follows: pudding pan, strainer or colander, casserole or baking dish, convex kettle, preserving kettle, self-basting roaster, combination cooker, corn popper or corn flake toaster, cereal cooker or double boiler, steamer set and cake tube. Made with attractive paneled sides and lid for extra strength and beauty. Capacity, 6 quarts, diameter 10 inches. It is one of the handiest and most useful cooking utensils ever devised. Furnished with a wood grip on bail handle. Only a few of its many uses shown above. At this price it is truly an exceptional value. A quality that will delight you.

NO. H3361, 5-Piece Cooker Complete. No. H3361, 5-Piece Cooker Complete..... \$2.29

30 Days' Trial



Extra Large Preserving Kettle

3 sizes. Made of one piece polished pure aluminum. Has tilting handle with ring for hanging. Rolled sanitary edge. Steel wire bail, ebonized wood handle. Essential for every home. No. H3353, 8-quart capacity. \$1.29 No. H3354, 10-quart capacity. 1.39 No. H3355, 12-quart capacity. 1.59

Large Aluminum Dishpan

Made of heavy gauge aluminum. Just the thing for your kitchen. Finished with tightly rolled, sanitary beaded and rounded edge. Has tinned steel wire handles. Capacity, 10 quarts—very large size; diameter, 15% inches.

No. H3357. Price. \$1.32



Waterless Cooker—\$3.98

It's wonderful Cooks foods in their own moisture or julces, retaining the full flavor and conserving the wealth of pomerous forming, teeth-building, health-bringing minerals and vitamins which are lost when cooked with water or steam. Cooks a whole delicious meal—meat, potatoes, and vegetable or pudding—at one time, over one burner. When the cooker of th

White **Enamelware** Enamelware of the very best quality—snowy white with rich blue trim, and high goss, easy to clean. Made for long, hard service.

The Percolator is equipped with a 3-piece aluminum inset, detachable basket and spreader plate. It is easily leaned and makes confee fresh and deliclous to the taste. Family size—capacity, two quarts.

The Casserole is set in a handsome nickel frame. Glistening white enamel finish. For meats, vegetables, etc. Easily cleaned. Capacity, 2 quarts; diameter, 7 in.

The French Fryer (upper right) is equipped with a substantial wire basket, with long handle, which rests flat on the bottom of the enamel pan, thus economizing on grease for deep fat frying. Capacity, 4 quarts; diameter, 7 in.

The Oblong Reasting Pan is a beauty. Large size—14 inches long, 10 inches wide and 2½ inches deep. Just the thing for roasting and baking. Also used for custards and puddings. Made of ruis resistant Armoe iron, with heavy enamel coating.

No. H3373. Enamel Roasting Pan, Price.

No. H3371. Enamel Casserole, Price.

No. H3371. Enamel Casserole, Price.

No. H3372, Enamel French Fryer with wire basket, Price.

New Low Credit Terms See Page 134

Home Necessities at Bargain Prices



This good looking easy-to-clean, kitchen set has wood handles shaped to fit the hand, and finished in jade green enamel. All metal parts are polished finish. This set consists of: 12½-inch meat fork, measuring and mixing spoon, pot and pan scraper and brush, egg and mayonnaise beater, can and bottle opener, mixing and draining spoon, combination apple corer, paring knife and fish scaler; pancake turner; potato and vegetable masher; plate scraper; spatula and cake-lifter; all hanging on a handy rust-proof, nickel-plated wall rack.

No. H 2512, Complete 12-Piece Set, Price, \$1.98



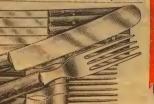
Four Sizes

The "Keystone" food chopper chops and grinds all kinds of foods. High shoulder on handle side eliminates all dripping. Made of the



Spring Scale

To weigh the baby—to cheek the weight of steak or groceries—this family spring scale is indispensable in the home. Accurate weight; weighs up to 24 pounds. Strong double post style; made of sheet steel in rich blue enamel finish, nicely polished. Broad, rigid base; 5-inch top platform; stands 8 inches high. Thumb nut permits easy adjustment. Registers by ounces. Big value. H 2522, \$1.29



Fine Cocobolo Set

Genuine South American Cocobolo, the hardest, most durable wood known, makes the handles of this knife and fork set. Handles are strongly reinforced and riveted. The knife blades, of tempered steel, are slightly curved in scimitar shape, and have good cutting edges. The forks have four tines. This is a good quality, light-weight, ultraserviceable set that fulfills many useful purposes about the home. A splendid value. Order on 30 days' trial.



Vacuum Bottle Lunch Kit

Nu-Vac Jug, Gallon Capacity



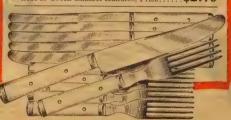
Ilon Capacity
The bargain of the
season! As Insulated,
large size, gallon capacity Nu-Vac Jug, keeps
foods or liquids steaming
not for 12 hours, or ice
cold for 24 hours. Made
with an outer casing of
special steel, finished
green en amel. Lined
with green oven glass
which will not crack from
heat. An insulating layer
of cork, and air space
between, accounts for
the harmon action. 3½
the bard of the season of the conditions
with bard and with
black wooden grip. Aluminum cap serves as
cup. Airtight aluminum
stopper gives same results as a cork and does
not wear out.
No. 12508. 1-Gallon

not wear out.
No. H 2508, I-Gallon
Nu-Vac Jug, \$1.98

Blue Or Green Handles



Color in the kitchen! Use this fine set, with either green or blue enameled hard wood handles. Blades and tines are high-grade stainless steel, rust-proof, stain-proof, add-proof. French shaped blades with keen cutting edge. This is a set that will serve you a lifetime. Please state color desired to the color of the



Handsome Bone Handle Set

The quality of this set is apparent at a glance. The creamy white, genuine bone handles, the new style French shaped blades, the highly tempered steel of blades and fork tines, all bespeak excellence throughout. This is a set which will serve you for a lifetime. Each blade is highly tempered and ground to a sharp cutting edge. The high quality bone handles will always look clean, bright and handsome. In any store this set would cost you at least \$5.

No. H 2470, Set of 6 Knives and 6 Forks, White Bone Handles, Price.....



Stainless Steel Kitchen Set

Stainless Steel Kitchen Set

Splendid 6-piece kitchen set with handles of
solid cast aluminum, making blades and handles
absolutely one piece. Blades made of the highest
grade of Firth-Sterling Stainless Steel, hardened,
tempered and ground by the latest processes.
The cast aluminum handles will retain their
silvery brightness indefinitely. Set consists of:
12%-inch slicer or carving knife, 11½-inch
utility butcher knife, 11-inch cook fork or carvung fork, 10-inch flexible spatula or cake-lifter,
paring knife and a 10-disc knife sharpener with
cutting discs of hardened, tempered steel, for
keeping keen edges on knives. Excellent value,
fine quality, Order on 30 days' trial.

No. H 2501, 6-Piece Kitchen Set, Price \$3.49

Dutch Plate Kitchen Clock



Triple Extractor

For Fruit Juice, Grapefruit and Tomato Juice

It's easy to have all the fruit or tomato juice you want with this labor-saving Triple Extractor. It has three reamers—
one for oranges, lemons, etc.; one for oranges, lemons, etc.; one for grapefruit; and of the same standle—juice goes through strainer and into bowl. Set includes unbreakable sanitary metal frame, finished green, easily attached to shell ortable; bowls will be said their reamers. Excellent value!

No. H 2507,
Triple Extractor for All Kinds of Fruit Juice, Grapefruit
or Tomato Juice,
Price Complete. \$1.98



Stainless Steel Blades

SEVEN BIG SAVINGS



This Attractive radio cabinet will enhance the appearance of any room. Your guests will see no trace of the clutter of batteries, for they will be hidden behind the rich, two-toned paneled doors, in the storage compartments. Your receiving set and speaker will repose on the roomy top. The small illustration shows how a cabinet brings order and charm into the "radio corner" of your home.

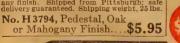
Built Throughout of seasoned hardwood, finished in warm, Brown Mahogany. The doors are beautified by two-tone panels. The roomy top measures 32x14 inches. Cabinet stands 30 inches high, overall. The legs are tastefully turned. Cabinet is made without back panel to simplify installation and care of batteries. Send only \$1.00! Shipped from Ohio factory, shipping weight, 35 pounds.

No. H 3765, Radio Cabinet, Price.....

\$9.98



This massive pedestal is very well made. Has broad base and heavy center column resting on four study leet. The heavy center column measures 34 in. high. Diameter of top is 12 in. Choice of processed quarter-sawed Oak or Mahogany finish. Shipped from Pittsburgh: said elivery guaranteed. Shipping weight, 25 lbs.



Attractive End Table. Choice Of Walnut or Brown Mahogany Finish.

No. H 3792, Taboret, Price \$1.49

End Tables like these add charm and comfort to the living room, at slight expense. A little artistic touch here and there, the proper draperles, an end table, a lamp, and your room is completely changed in aspect. This end table is a bargain. Made of seasoned hardwood, in either walnut or mahogany finish. Measures 24 in. high. The roomy book or magazine trough is 4 inches the deep and top measures 12x4 inches. Has attractionally a support of the state of t

No. H 3709, End Table with Book Trough, Mahogany or Walnut Finish, Price.\$3.45

Page 121

Beautiful and useful—a rare combination, but true in the case of this desk.

Convenient size—27 inches wide and 40 inches high. Sturdily built of hardwood, finished Walnut, with Genuine Walnut 5-ply veneer top and front. The compact interior has four vertical and two horizontal pigeonholes, giving you plenty of space for stationery. Big, roomy drawer. The writing surface of the desk measures 27x22 inches—plenty of elbow room. The writing lid is suspended on two strong hinges. Lid locks with first class lock and key. Gracefully turned legs. Worth \$15. Shipped from Pittsburgh; shipping weight, 40 pounds. No. H 2120, Desk, Walnut Finish, Price......\$10.95

Only \$1 Down. 60 Days

After Order, Start Easy Monthly Payments.

Good Looking, Roomy,

Well Built Writing Desk

In Rich Walnut Finish.

No. H2100, Spinet Desk, Mahogany or Walnut.



Lowest Prices-Greatest Values-Easiest Terms

Light In To Handle



Bargains No Little Lad or Lass will Pass



For

oungsters

2 To 4

For Two Big Pullman Style Doll Carriage.

Doll Carriage.

Every little girl longs for a big doll carriage and here is a beauty in Pullman style. Made of the finest round smooth, loom woven fibre, with neat fibre braid trim. Royal Blue or Cafe-au-lait (a rich, warm tan) finish with coffee color gear and wheels. Body is 31 in. long, 16 in. wide, and 33 in. high to top of hood—large enough for a large Mama Doll. It has 10-in. wire wheels with %-in. rubber tires. The black enameled wood handle on tubular pushers is just the right height for a good little girl. Carriage has a reclining back, adjustable hood with glass windows, and real brake, just like the finest baby carriage. Hood and body are lined with rich Avalon cloth. Superb quality! Please state finish desired. Shipped from Pittsburgh. Shipping weight, crated, 32 pounds. 32 pounds. No. H1 01, Price ... \$9.98

Sturdy Kiddie Car

For Sturdy Youngsters!

The Prettiest Fibre Rocker Ever Made! And Girls From 3 to 10 Years Old Will Adore Rocker. Just Right for youngsters from 3 to 10 years—a chair

that will please boys as well as girls.

It is much more comfortable for children than the grownups his chairs and it makes a most attractive addition to your living room. Girls will all and rock as they sew and hold their dollies. Mother will be delighted, rock with its graceful lines and superb quality. Seat is 13x13 inches, with thickly padded, removable, gay colored cretonne cushion. Back is 18 inches above seat. The two-tone finish of the fibre is a warm Nut Brown shading into Blue with beautiful black and orange decorations. A fibre rocker of this superior quality would cost you \$6.50 elsewhere. Send only \$1 with order. Shipped from Pittsburgh. Shipping weight, 11 lbs. Tone Finish. No. H 54. Fibre Rocker for Children 3 to 10 Years, Price. \$3.98

Any youngster will be delighted with this good-looking, sturdy rocker, finished in Golden Oak. The comfortable saddle seat is 13x13 in. Just right for the child from 2 to 9 year's Shipping weight, 12 lbs. Matches high chair H608, illustrated directly below. No. H605, 40 or this handsome, stur-little rocker, finished rich Ivory and Blue enamel, with nursery figure in colors on back. Made of hardwood. Comfy saddle seat. For children from 2 to 9 years of age. Weight, 12 lbs. Made to match high chair H601, illus-trated below. Order both! Youngsters will love is handsome, sturdy tle rocker, finished th Ivory and Blue No. H605, \$2.85

This Kiddie Car is well built and balanced so it does not tip and is easily managed. For youngsters 1½ to 4 years old. Has strong wood seat. Finished in a rich warm Cream color. Red disc wheels 8 in. in diameter with ½-in. rubber tires. Seat measures 19x7¾ in. Handle grips of wood are black enameled and have nickel ferrules. Has clear-toned little bell. Send only \$1 with order. Shipped from Pittsburgh, weight, 13 lbs. \$3.38

Child's dainty rocker, enameled pink and ivory or blue and ivory. Very well built. Measures 18 in. wide over all. For children from 2 to 8 years. Weight, about 10 lbs. Shipped from Pittsburgh. State finish desired. No. H51, Rocker, \$2.95 Splendid nursery chair, made of selected hardwood, handsomely embossed and fitted with a front table. An absolute necessity in a home with a small young-ster. Shipping weight, 12 pounds. Order on trial!

\$2.95



This sturdy high chair has andle seat, turned posts and well made table lid. The table is adjustable, swinging over child's head, and preventing baby from falling out. Golden Oak finish. Matches rocker above. Wt., 13 lbs.

No. **H608**, Price..........\$3.35



This shapely, well built high chair is made of seasoned hardwood and comes in a rich Ivory and Blue enamel finish. Table lid swings over child's head. Shipping weight, 13 lbs. Matches rocker H600, shown above.

No. H601, \$6.35



Child's Overstuffed Rocker.

Just like the big rockers in your own living room! It will stand lots of hard knocks from active youngsters. The Figured Velour covering is a floral design in taupe and blue. Substantial hardwood frame, in mahogany finish. Back and seat are thickly padded. The seat is 14 in. wide and 13 in. deep. The seat is made with resilient springs for added comfort. Shipped from Southern factory. Weight, crated, 15 lbs.

No. H91, Rocker for children 3 to 12...\$5.98

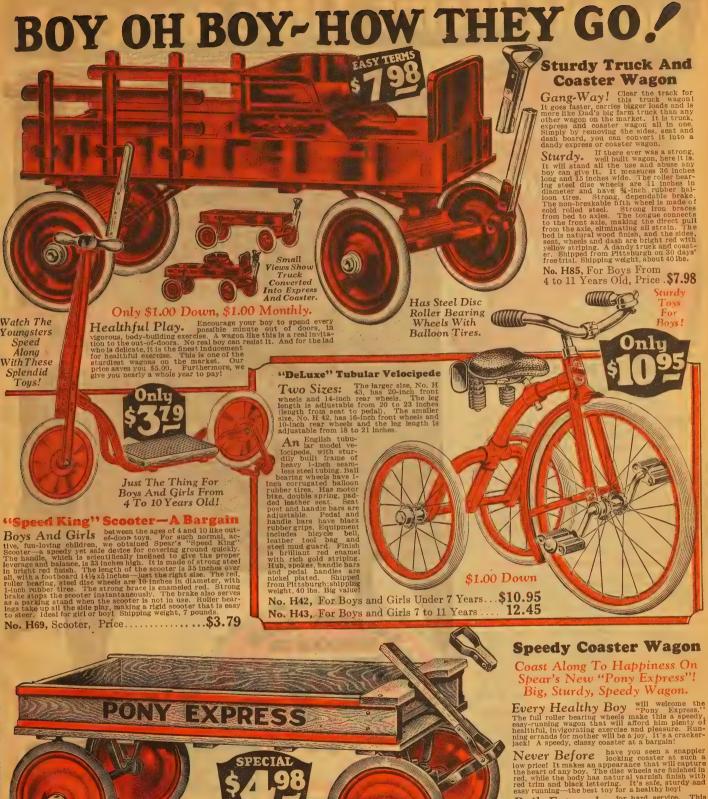


Dainty white enameled high chair, sturdily constructed of hardwood, with bow back and nicely shaped saddle seat, 13 in. wide. The swinging table is good size, and the rim around the edge keeps baby's toys or supper from sliding off. Shipped from Pittsburgh. Shipping weight, 13 lbs. No. H485, Price... \$4.65

Made for children who have outgrown the high chair, but are not big enough to sit at the table on ordinary chairs. The saddle seat is 21 inches high from the floor, and measures 13x13 in. Made of hardwood in Golden Oak finish. Shipped from Pittsburgh. Weight, 12 lbs.

No. **H602**, Price.

\$2.65



Strong, Well Built Coaster Wagon. Body Measures 36x16 Inches. thrifts of pleasure he gets in play. In your heart you'll thrill with his excitement; ili get a sense of pleasant satisfaction when you see the glowing red in his cheeks. "Fony Express" will give him more enjoyment and will outlast a dozen cheaper toys, it's so inexpensive -only \$4.98. Send only \$1.00 with your order—and then a mere a month. You'll never miss the money and you'll be repaid a thousandfold. It's the dwagon at an ideal low price. Order on 30 days' Free Home Trial. Give your boy a surprise! Let him use it a whole month at our risk. It for any reason it fails to se, return it and we will refund every penny of your payment and all freight charges.

10-Inch, Roller Bearing, Steel Disc Wheels.

easy running—the best toy for a healthy boy!

Built Expressly for hard service.

Express' coaster wagon has 10-inch steel disc wheels with %-inch hard rubber balloon three and nicke hubb caps. The gear and axles are three wheels wheels of the start well braced, easy steering. The start well braced, and will hold up under the hardest usage and heavy loads. Here's the wagon is so constructed as to be practically indestructible and will hold up under the hardest usage and heavy loads. Here's the wagon that will please your boy in every way.

Order Now on the world's easiest terms: Pay only \$1.00 down and 75c a month. We have sold thousands and thousands of wagons—but never a better bargain than this! Only \$4.93! Shipped from Pittsburgh on 30 days' trial. Shipping weight, about 32 pounds. Safe delivery guaranteed.

No. H93, "Pony Express," Price......\$4.98

No Cold Rooms - Little Cold Cash



Spear's All Enamel "Heat Master"— In Three Popular Sizes—Walnut Or Mahogany—Lowest Prices Ever Offered

Mahogany—Lowest Prices Ever Offered

Now, only \$3.7.95...only \$3 down and nothing more to pay
for two months...for a beautiful all enamel circulating
heater with these revolutionary improvements: the efficiency of
a furnace, coupled with matchless beauty...perfected draft
control...new furnace type check damper in smoke pipe...
guaranteed to heat 3 to 4 rooms and hold heat overnight!
These are the greatest heating improvements in 10 years,
making this big heater a value without parallel! Order on 30
days Free Home Trial. If you are not satisfied, return it and we
will refund your first payment and freight charges both ways.
If you keep the heater, start easy payments two months from
the date you mail your order—only \$3.75 monthly for the
largest size, No. H2600, which heats 3 to 4 rooms.

Valnut Or Mahogany Enamel

This beautiful heater has an outer cabinet of true grain Wal-nut or Mahogany porcelain enamel, to match the finest furniture, The glossy enamel requires no polishing; just wipe with a damp cloth. The back is uniform blue steel. The Mica panel in the fire door cozily reveals the leaping, glowing flames within.

Amazing New Features Save Fuel

One of the big features of Spear's Heat Master, as shown in the illustration to the right, is the machine ground ashpit, ashdoor and draft slide, fitting tightly and insuring perfect draft control. The largest size, No. H 2600, also has the perfected, new furnace check draft in the smoke pipe, with a chain regulator permitting any adjustment, as shown in the small illustration. The Heat Master burns 25% less fuel than ordinary heaters! You can bank it at night like a furnace and in the morning have an irviting, glowing fire. It holds fire 24 hours or more.

Steady Circulation Of Warm Air

You can see the beauty of this heater; like fine furniture! But you can't see its scientific construction whereby the largest size, H2600, heats 3 to 4 rooms by constant circulation of warm, moist air. It takes the place of 2 or more old style heaters, saves on fuel and attention. It burns hard or soft coal, wood or coke. We recommend the largest size as the most economical in fuel consumption.

Big Cast Iron Heating Unit

The large heating dome is all cast iron, molded The large heating dome is all cast iron, moluculin one piece, forever preventing cracking or smoking. The outer cabinet is heavy gauge steel with Armoo enameling iron. Removable duplex grates can be shaken from the outside, without opening doors. Big feed door and ash door for your convenience. We include a large ashpan, cast iron elbow and shaker. It burns hard or soft coal, wood or coke.

ici. It builds hard of	3
Estimated Freight	
arges on Largest Size	
om Illinois Foundry)	
miles\$1.60	
miles 1.75	
miles 3.35	
miles 4.15	

Order No.	Height Over All, Inches	Width and Depth, Inches	Fire Pot, Inches	Feed Door Opening, Inches	Smoke Pipe, Inches	Wt.,	Price
H2602 H2601 H2600	39 41 43	22 x16 23½x17 25 x17		6½x10½ 6½x12 7¼x14	6 7	200 230 275	\$29.95 33.85 37.95

IMPORTANT FEATURES

Smallest Size, Only

Sizes—Dimensions Below

The cut-away view at right shows how the Heat Master works. Cold air enters through openings at bottom, is warmed by contact with the cast iron heating unit, and passes out through the grill top, being moistened on the way by the 3-qt. humidifier. When the warm air escapes into the room, it forces cooler air down, to be warmed and circulated all through the house. Shipped from Illinois Foundry.



Machine Ground Ashpit, Ash Door And Draft Slide.





\$60



WONDERFUL TERMS ON

Gas Oil and



3-Burner Gas Range. White Enamel Oven Door. A Very Practical Size. is the ideal size for small or This Gas Range medium sized families. Top is made of non-breakable angle steel and contains three star burners. Has handy drip pan. Height to top, 30 inches. Oven measures 16x12x12 inches. Size of cooking top, 13x26 inches. Oven has white enamel door, long burner, and quick lighting device. Range has polished steel body and cast iron legs. Excellent cooker and baker. Shipped from Tennessee foundry. Shipping weight, 80 pounds. Be sure to state whether you use natural or artificial gas.

No. H2730 "Kitchenette" Range, Price. \$12.65

Ideal For The Small Home! Has Every Desirable Feature.

Ideal For The Small Home!
Has Every Desirable Feature.

The "Patrician" is specially designed for the small home. It has all the features of the largest, newest ranges, including an enamel panel concealing the unsightly manifold and clamps. Furnished with or without broller which fits securely into the top of the oven. White enamel broiler drip pan included.

Three Finishes. You may order the "Patriclar" in your choice of three finishes: Snowy white enamel and rich satin black; White enamel with Gray enamel trim, satin black ends and and base legs.

Construction. steel body with east fron front and cooking top.

The burners and grids are dull black baked enamel. Oven is made of steel. Burns natural or artificial gas.

Size. inches, with four burners. Height of cooking top from floor, 34½ inches; warming shelf, 23 inches wide. Oven measures 20x16x12½ inches. In ordering, please state whether you use natural or artificial gas. Shipped from Illinois foundry; shipping weight, 190 pounds.

No. H2700, Black
Satin Finish Range with \$23.85

No. H2701, Black
Satin Finish Range with \$33.85

No. H2702, Gray and White Enamel Finish with Warming Shelf...

No. H2703, Gray and White Enamel Finish with Shelf and Broiler...

No. H2716, Ivory and Green Enamel Finish with Shelf and Broiler...

No. H2717, Ivory and Green Enamel Finish with Shelf and Broiler...

Shelf and Broiler...

No. H2717, Ivory and Green Enamel Finish with Shelf and Broiler...

Shelf and Broiler...

No. H2717, Ivory and Green Enamel Finish with Shelf and Broiler...

No. H2717, Ivory and Green Enamel Finish with Shelf and Broiler...

No. H2717, Ivory and Green Enamel Finish with Shelf and Broiler...

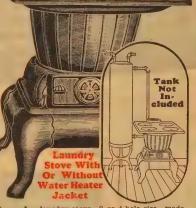
No. H2717, Ivory and Green Enamel Finish with Shelf and Broiler...

No. H2717, Ivory and Green Enamel Finish with Shelf and Broiler...

PATRICIAN

Special First Payment On Any Style

> Full Size Cabinet Gas Range, See Page 110.



Sturdy laundry stove—2 or 4-hole size—made of good grade, gray castings, with heavy ribbed firepot and strong cast bottom. This stove may also be ordered with built-in water heater surrounding the fire pot, and two threaded connections for piping water in and out. Just a track of the strong connection of the strong cast bottom. This strong connection is not included. No. H2664 and No. H2663 have improved style draw center grate; No. H2663, 18½ 11 in; No. H2663, 20x22½ in; No. H2663, 18½ 11 in; No. H2663, 20x2½ in; No. H2663, 18½ 11 in; No. H2663, 20x2½ in; No. H2663, 18½ 12 in; No. H2663, 18½ 12 in; No. H2663, 18½ 18 in; No. H2663 consideration of the stove with water heater jacket is well worth the difference in cost, because it is such a conveniencel Order on trial! Shipped from southern foundry.

Laundry Store Without Water Heater

Lau	mary store wil	mout w	acer are	mer
No.	Fire Pot	Covers	Weight	Price
H2603	9½ x6½ x5¾ in. 11½ x8x7 in.	2-8 in. 4-8 in.	70 lbs. 105 lbs.	\$6.35 9.35

2.50007710	THE PERSON OF THE PERSON	,	AACCOLOT	17 COUNTY
No.	Fire Pot			
H2637 H2638	9½ x6½x5¾in. 11½ x8x7 in.	2-8 in. 4-8 in.	90 lbs. 110 lbs.	\$12.45 14.85



A Safe, Portable oil heater. For instant heat on chilly mornings—to warm up the bathroom—for extra warmth in any room. Smokeless and odorless! Your choice of two finishes, Black with Black Enameled rings and base, or Imperial Blue Enamel, with silvery nickel rings and base. Body is polished steel. Two sizes—3 qt. or 5 qt. oil capacity. The reservoir is leak-proof and rust-proof. The heater will burn 8 hours on one filling. Flame spreader gives perfect combustion. Heater is strong and durable, with legs bolted to sturdy base. Convenient heat regulator on handwheel. Oil indicator shows reservoir contents at all times. Shipped from Michigan foundry on trial. Extra wicks may be purchased, 2 for 25¢.

No. Black Finish		Ca- pac- ity	Hgt. In.		Price Blue Enamel
H 2735 H 2736	\$5.48	3 qt. 5 qt.	24 271/4	H2737 H2738	\$9.95 13.95



-Most Economical Made With Two Or Three Burners. Ideal For Small Homes And Summer Camps.

This "Wickless" oil heater may be had with 2 or 3 burners. You can put it anywhere—on table, shelf, or floor bines strength and light weight, is easy to move around and strongly put together. Baked-on black japanned finish. Black japanned drums concentrate all heat directly on the cooking vessels. Metal barrel oil tank hold three quarts and will burn full flame on one burner about 14 hours Efficient asbeetos lighting rings. Far superior to oil stoves usually sold at this price. If not satisfied, return it to us and we will refund your pay ment and freight charges both ways. Shipped from Pittsburgh on trial.

Order No.	No. of Burners	Size of Cooking Top	Shipping Weight	Height to Top	Price
H 2606 H 2607	3	22x14 in. 31x14 in.	25 lbs. 35 lbs.	10 in:	\$6.95 8.95



Operation. Two semi-circular rub boards work in opposite directions, or twice to every revolution of the small crank. This motion, with operation twice to every revolution of the small crank. This motion, with operation board, forcibly drives suds through garments, producing cleanest and whitest clothes. Capacity, seven sheets or equivalent. Machine one attached to line shaft or operated by gasoline engine or motions and the continuous will do the washing in about half the ordinary time of the shaft of the continuous smooth, easy construction throughout is of Louisiana Red Cypress—and electro-galvanized to prevent rust. No small or attractive continuous continuou

Latest Improved Wringer-Warranted 5 Years

Latest Improved Wringer-Warranted 5 Tears

Features: Single pressure serew the pattern of the pa



Nationally Advertised Doverite! Lifetime 6-Pound Iron With Patented No-Burn-Out Heating Unit! Only \$1.00 Down, 50c Monthly.

Lifetime Electric Iron With Red Handle

An Efficient electric tron is this Dovertte Lifetime iron, nationally advertised and nationally known. Is of standard size and full six-pound weight a complete heating unit Free of charge in case the original heating unit burns out, accomplete heating unit burns of charge in case the original heating unit burns out, accompanies every "Lifetime" Electric Iron Bright, durable nickel finish, with attractive red handle. Six feet of good heater cord, standard two-piece socket plug, solid brass terminals and convenient heel rest. Uses any current from 110 to 120 volts. Only 1 Down. Use it for 30 days at our risk. If not satisfied return it and we will refund your payment and transportation charges both ways. Weight about 6½ lbs. Splendid value. No. H2587, Lifetime Electric Iron, Price......\$2.98

Improved Automatic" A Splendid Machine.

Does The Work and does it more quickly and in a cleaner and easier manner than any other machine on the market selling at this low price! It sends the suds surging through the clothes, driving out all of the dirt. Operates by perfected automatic principle.

Interior of tub is deepthroughout like the corrugations on a washboard. The sturdy agitator is made of seasoned cypress with extra heavy built-in corrugations, heavy brace across the entire top, and is fastened to the sturdy plunger rod. Does The Work

The Tub is made of Cypress, held firmly together by wide heavy iron bands. Has a capacity of 6 sheets or their equivalent. The legs are detachable and the equalizing springs make it easy to operate. Machine is neatly varnished. Pay only \$1.00 down, \$1.75 monthly, starting two months from the date you order. 30 days Trial. Satisfaction guaranteed or your payment and freight charges refunded to the control of the control of

No. H3300,

\$13.95

A Year To Pay.

"Happy Hour" Vacuum Washer Cleans Without Pounding Or Rubbing.

The Vacuum The Vacuum principle of the "Happy Hour" Vacuum Washer makes it supremely efficient. It cleans clothes not by pounding or rubbing, but by sending the bird, but by sending the lar and hot soapy suds through the clothes again and again. The vacuum cups move up and down and also around in a forward oscillating motion, creating a suction which literally sucks dirt out of the clothes, without in the least damaging the finest fabries.

Rinest fabrics.

Easy Running.
A tub full of clothes makes the "Happy Hour' run only 5 per cent heavier than when end of the work of the w

and around in a forward oscillating motion.

Vacuum cups and dolly shaft suspended Features:

Features:

Gears fully housed—removing danger. These gears are cut and redressed by milling, insuring easier operation. Fly-wheel moving at high speed makes machine run faster, easier and better. Tub is everlasting Louislana cypress; corrugated inside Exterior finished with several coats of waterproof control of tub, to lid, 29 inches. Easy lifting lid cross-braces reinforce the construction distribution of tub, to lid, 29 inches. Easy lifting lid cross-braces reinforce the construction distribution of tub, to lid, 29 inches. Easy lifting lid cross-braces reinforce the construction of the construction of the construction of the construction of the construction. Supplied from the construction of the construction of the construction. Shipped from the construction of the construction of the construction of the construction. Shipped from the construction of the construction.

Shipped from Illinois factory. Shipping weight, about 115 lbs.**

No. H3310, "Happy Hour" Washer, Price.

**19.95*

Easiest Terms HAPPY HOUR VACUUM WASHER Pay Only \$1.00 Down.

30 Days' Free Trial.

This Washer Will

Save Time, Effort And Your Health. A Splendid Value!

Send Only

\$1.00 Down!

ONLY

SPECIAL

Page 129

Bath Tub and Water Heater Bargain



No Plumbing Needed. Stove Has Improved Kerosene Burner. Order On

Enamel **Medicine Cabinet**



The Heater is neatly finished in handsome gray enamel. It has a three-legged stand, drip shelf below drain, and a kerosene tank which holds enough fuel to burn about eight hours. Shut-off valve below the tank and control valve at the burner. Heater can be moved to any room in the house and used for heating irons, heating water for dishwashing or laundering, or as a one-burner cook stove. Its convenience cannot be overestimated. Truly this outfit brings city comfort to the country!

The Water Tank is finished in gray enamel with blue stripes encircling cold rolled steel. Has a capacity of 10 gallons, with a faucet to control the water supply. The water flows directly into the tub without spilling. Order this outfit on 30 days' Free Home Trial. Money back if you are not delighted! Shipped from Iowa factory. Weight complete, 100 lbs.

No. H72, Complete Outfit with 5-foot Tub, Price...\$37.45

No. H73, Complete Outfit with 5½-foot Tub, Price...\$38.45

Sanitary Kozy Klozet Outfit

Odorless, Chemical Indoor Toilet. City Comfort For The Country. Easy To Install-Requires No Plumbing.

To Install—Requires No Plumbing.

The Health of your family should be protected with this sanitary Kozy Klozet. Installed anywhere in 15 minutes! Plumbing or sever connections are not necessary. You don't need running water. This outfit is absolutely sanitary and odorless. Can be placed in bedroom, clothes closet, cellar, attle or under the stairs. Constant ventile not a contraction by a vent at the base and a stant ventile not be a contraction of the contraction of the contraction. The chemical of which and contraction of the contraction.

The Kozy Klozet is made of one placed in the Inner receptacle, kills germ life and destroys all odors.

Construction.

The Kozy Klozet is made of one les finished green engagement of the contraction of heavy, rustproof steel, 16 inches in diameter, and cabinches of the contraction of the

and two bounds of chemical are also included.

Easy to Install. Just Install as the conference of the property of the property

No. H 76, Extra Supply of Chemical, \$1.95

Made Of Angle Iron And Steel. Has Adjustable Mirror And Removable Basin.

Wash Stand

Enamel

Steel. Has Adjustable Mirror And Removable Basin.

Any Home can make excellent use of this wash stand. Of course, it is particularly adapted for homes without running water or stationary washstands. But even for homes with the most modern plumbing it fulfills many purposes. What a convenience when a member of the family is ill, to have this sturdy, light weight wash stand to move into the sick room! Or if you have only one bathroom for a large family, this wash stand will prevent the usual race for the bathroom, when father is getting ready for work and the children must get dressed for school.

Strength. The outfit is made of cold rolled steel, combining exceptional strength and durability with light weight. A washstand of this type stands firm and sturdy on the floor and will give years of service in spite of the hardest usage. It is easily moved from one room to another, upstairs and down, wherever needed.

The Finish is beautiful, samitary, snowy white ename! This oven-baked white ename! Inish makes the outfit most sanitary. It will always retain its glossy, white. lustre. It is easy to clean—simply wipe it off with a damp cloth.

Features. This fine wash stand has beveled mirror, 12x10 inches, which is adjustable to any angle. The 14-inch basin and a 4-quant pitcher are the best quality enamelware, and of ample capacity. Among the many desirable features are the large tray at the bottom, a handy towel bar at the side, and a convenient soap dish. The wash basin is removable, allowing you to use it independently of the stand. Stand is finches high overall. Take 30 days' Free Trial. If not satisfied return it and we will refund your. Payment and all freight charges. Ship. wt., 27 lbs.

No. H 79, Wash Mirror, Price

No. H 79, Wash Stand With Adjustable
Mirror, Price Complete

\$9.65

Cabinet Made Of Solid

A Few Cents A Day-A Whole Year To Pay

Only \$1 Down;



Parcel Post Rates

And Information

Table of Express Rates from Pittsburgh

We strongly recommend that our customers instruct us to ship their orders by express therever possible. The express company automatically insures against loss and by express cannot be the value of \$50 without extra charge. Even on big articles, the speed and safet and the value of \$50 without extra charge. Even on big articles, the speed and safet and the value of \$50 without extra charge.

You need not advance charges when you instruct us to forward by express, unless there is no express agent at your depot. Where there is an agent we will send the package collect and you can pay the charges when the order is delivered. Ordering by express saves you the bother of sending to the freight station for your goods.

Weight of Package	5	10	20	25	30		50	Weight of Package	bs.	10 lbs.	20 lbs.	25 lbs.	30 lbs.	40 lbs.	50 lbs.		lbs.	lbs.	lbs.	lbs.	lbs.	lbs.	lbs.
	\$0.55 .89 .55 1.10 .73 .49 .44 .63 .55 .90 .47 .47 .44 .52 .57 .65 .44 .49	\$0.75 1.45 .76 1.83 1.11 .57 .54 .90 .56 .60 .56 .69 .56 .62	\$1.15 2.52 1.17 3.20 2.21 .80 .74 1.46 2.57 .84 .78 1.05 1.25 1.56 .77 .91	\$1.36 3.06 1.36 3.92 2.29 .92 .83 1.79 1.36 3.12 .96 .90 1.22 1.46 1.85 88 1.054	\$1.55 3.61 1.57 4.58 2.64 1.04 .93 2.12 1.56 3.92 1.09 .99 1.69 2.16 .97 1.157	4.78 1.99 6.00 3.40 1.26 1.12 2.58 1.97 4.78 1.21 1.75 2.13 2.73 1.21 1.48 2.26	\$2.35 5.79 2.39 7.48 4.21 1.49 1.32 3.13 2.37 5.89 1.59 1.42 2.58 3.36 1.40 1.75 2.78		\$0.41 .44 .53 .57 .59 .55 .51 .80 .62 .94 .48 .44 .76 .42 .46 .65	\$0.48 .54 .70 .72 .78 .77 .68 1.26 .89 1.57 .60 .55 1.19 .51	\$0.61 .84 .73 1.07 1.09 1.24 1.18 1.48 2.76 .88 .75 2.02 .65 .78 61.54	\$0.67 .96 .82 1.25 1.28 1.46 1.39 1.20 2.64 1.73 3.35 1.02 .44 .73 .90 1.12 1.86	\$0.75 1.09 .92 1.42 1.46 1.67 1.59 1.37 3.08 2.00 3.95 1.19 2.89 .80 1.027 2.15	\$0.87 1.34 1.11 1.79 1.84 2.13 1.72 4.00 2.57 5.52 1.12 3.70 .96 1.24 1.24 2.76	\$0.96 1.59 1.30 2.14 2.21 2.58 2.40 4.92 3.11 6.36 1.68 1.48 1.48 1.48 1.88	Western Ohio. Oklahoma Ogo	.61 1.00 .40 .43 .46 .54 .62 .57 .78 .86 .47 .49 .98 .40 .45 .52	.87 1.67 .45 .49 .59 .70 .90 .68 .99 1.20 1.35 .60 .53 .62 1.60 .48 .55	1.42 2.93 .64 .69 .83 1.09 1.45 1.01 1.65 2.06 2.38 .84 .74 .90 2.95 5.55	1.67 3.61 .62 .79 .95 1.27 1.74 1.16 1.197 2.49 2.88 .96 .84 4.04 3.50 .60 .80	1.94 4.27 .86 1.05 1.42 2.29 2.91 3.38 1.09 1.17 4.25 .65 1.39	2.89 5.56 .73 1.03 2.00 2.60 1.65 2.95 3.77 4.39 1.12 1.45 5.20 .75 1.73	3.00 6.96 .83 1.19 1.56 2.19 3.12 1.97 3.58 4.62 5.30 1.56 1.31 1.71 6.75 .85

Parcel Post Rates from Pittsburgh

We give below a scale of parcel post charges for packages weighing up to 70 pounds and have figured them as accurately as possible. Of course, limited space prevents giving you the exact figures to every point in the country, but any customer in any state will be able to tell quickly about how much a certain package will cost. If you desire us to make shipment by parcel post, send what you believe will be sufficient stamps to cover cost of mailing.

To towns within the first, second and third zones (any place within 300 miles from Pittsburgh), packages weighing up to 70 pounds may be sent by parcel post. Also, under government regulations, the weight limit in all other zones is 50 pounds, as indicated below. We can send by parcel post those packages only, of which the length plus the girth does not exceed 7 feet—that is, the measurement around the center of package, plus the length, must be under 84 inches.

COYCE CODE OF MINISTER			- "													11/ 1 1 1 1	77 pa	10	15	20 1	35	50	70
						l i			200	-1		1 00 1	25	20	70	Weight of Package	lbs.					lbs.	Ibs.
Weight of	5	10"	15	20	35	50	70	Weight of	5	10	15	20	35 lbs.	lbs.		rackage we	1130.	1104	100	11000			
Package P	lbs.	Package	lbs.	lbs.	lbs.	lbs.	IDS.	1D8.	108.	North Dakota	80 42	\$0.82	\$1 22	\$1 62	\$2 82 5	4 02							
									00 02	20 (2	00 02	04 02	02 12	02 02		Eastern Ohio	, 11		21	.26	41	56	\$0.76
Alabama	\$0.33	\$0.63	\$0.93	\$1.23	\$2.13	\$3.03					\$0.93	\$1.23	\$2.13	\$3.03		Western Ohio	. 16	26	.21	.46	76	1 06	1.46
Arizona			1.52	2.02	3.52	5.02		Maryland	.16	. 26	.36	.46	.76			Oklahoma	.33	.26	.93	1 23	2.13		
Arkansas	. 33					3.03		Massachusetts	. 24	, 44	.04	.84	1.44	2.04		Oregon			1 81	2 41	4.21		
California	, 61			2.41				Western Michigan.		,44	.64 .64 .36	.84	.76	1.06	1 46	West Pennsylvania						.56	
Colorado	. 52				3.52			Eastern Michigan.	. 10	. 44 . 44 . 26 . 63	93	1.23	2 13	3.03		East, Pennsylvania		26	36	.46			1.46
Connecticut	.24	.44	, 64		1.44	2.04		Minnesota		.63			2:13			Rhode Island	.24	.26 .44 .44 .82	.36	.84		2.04	
Delaware	. 16	.26	.36	. 46		1.00	\$1.40	Mississippi	.24	1.00	64			2.04		South Carolina	. 24	. 44	. 64	.84	1.44	2.04	
Dist. of Columbia.	. 16	.26	.36					Eastern Missouri.	.33	63	93			3.03		South Dakota	.42	.82	1.22	1.62	2.82	4.02	
Florida	. 33	. 03	.93			3.03		Western Missouri.	.52	1.02	1.52		3.52			Tennessee	.24	.44	. 64		1.44	2.04	
Northern Georgia.	. 24		. 64			2.04		Montana	.42			1.62		4.02		Texas	.42	.82	1.22	1.62	2.82	4.02	
Southern Georgia.	: .33					3.03		Nebraska	. 61				4.21			Utah	.52		1.52	2.02	3.52	5.02	
Idaho	_: .61			2.41				New Hampshire	.24					2.04		Vermont	. 24	44	. 64		1.44		
Illinois	. 24		. 64		1.44			West, New Jersey.	16	.26	.36	.46	76			Virginia	.16		. 36				1.46
Eastern Indiana	. 16	. 20	. 36	.46				East. New Jersey.	.16	44		.84	1 44	2.04		Washington	, 61	1.21					
Western Indiana	. 24		.04	1 22	1.44	3.03		New Mexico	.52	1.02				5.02		Northern W. Va.	.11	.16	.21	.26	.41	, 56	
Iowa	.33					3.03		West. New York	.16						1.46	Southern W. Va	.16		.36	.46	.76		1.46
Eastern Kansas	. 33		1 22	1.62	2 92	4.02		East, New York.	.24	.44			1 44	2.04		S. & E. Wisconsin.	. 24	.44	.64		1.44		
Western Kansas	.42				1.44			Northern N. Car.	.16	.26	.36			1.06	1.46	N. & W. Wisconsin	. 33		. 93	1.23	2.13	3.03	
Kentucky				1.23				Southern N. Car.	. 24					2.04		Wyoming	.61	1.21	1.81	2.41	4.21	6.01	
Louisiana		, 03	1 .90	1.40	2.13	0.00		Courter IV, Car.	122	1.2.	, 0 2												

Information About Freight Rates

Because of the very small percentage of profit we make, it is impossible for us to pay the freight. Our customers always pay the freight charges when they receive the goods, but if there is no freight agent at your station, it will be absolutely necessary to send enough money with your order to prepay the charges. Always make a liberal allowance for these charges, and if there is any balance after we pay the freight, we will return it to you, or credit your account.

All goods are packed and shipped so as to secure the lowest possible freight rate. Your local dealer will sell you goods delivered to your home free of transportation charges, but always remember that his lines are limited, and that he always pays freight when buying his goods, the same as you do, and naturally has to include these charges in figuring his selling price. Even after you pay freight charges, we guarantee you will save 25 to 40 per cent when buying from us.

Pittsburgh Centrally Located. We desire to call your particular attention to our advantageous location for shipping. Pittsburgh, by reason of its ideal railroad connections, is more centrally located than any similar city in the United States. Shipments from Pittsburgh reach their destination on through trains with the least possible delay. Pittsburgh handles an enormous freight tonnage annually.

Freight Classification. We always pack and ship our goods so as to secure the lowest possible freight rates. Railroads charge for freight according to elassification, and the classification of the article changes in different sections of the country.

Eastern Classification. If you live in any of the following states use the column marked "East" in "Table A" on Page 132: Connecticut, Delaware, District of Columbia, Indiana, Maine, Maryland, Massachusetts, Michigan, New Hampshire, New Jersey, New York, Ohio, Pennsylvania, Rhode Island, Vermont, Virginia, West Virginia.

Western Classification. If you live in any of the following states use the column marked "West" in "Table A" on Page 132: Arizona, Arkansas, California, Colorado, Idaho, Illinois, Iowa, Kansas, Louisiana, Minnesota, Missouri, Montana, Nebraska, Nevada, New Mexico, N. Dakota, Oklahoma, Oregon, S. Dakota, Texas, Utah, Washington, Wisconsin,

Southern Classification. If you live in any of the following states, use the column marked "South" in "Table A" on Page 132: Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina, Tennessee.

Flow To Figure Freight. Three essential points to be remembered in figuring freight charges: Weight of Article ordered; Classification of

Article ordered; Freight Rate per 100 pounds, to point of destination on Article ordered.

See Tables A and B. By referring to "Table A" on Page 132 you will find the "class" of the article you desire, then turning to "Table B" you will find the rate per 100 lbs. to your town, or the town nearest you. Then multiply the rate by the weight of the article which is given in the Catalog description and you can estimate the charges within a few cents.

An Example. We will say you live in Columbus, Ohio, and you desire to purchase a writing desk, shipping weight 100 lbs. By referring to "Table A" you will note that desks take a 1½ class rate in Ohio, which is in the Eastern classification.

Then look at "Table B"—look for Ohio—find Columbus. The first-class rate to Columbus is 72 cents per 100 lbs. But the actual rate is 1½, therefore 72 cents multiplied by 1½ is \$1.08 which is the cost of shipping the desk to Columbus, Ohio. The rates quoted are those in effect January 1st, 1931.

Freight Charges Are Low. Do not worry about the freight charges. Remember we guarantee to save you money even after you have paid freight charges. Whether you buy your goods in your home town or have them shipped from Pittsburgh or our factories, you always pay the freight charges, as the small dealer has to include these charges in his selling price.

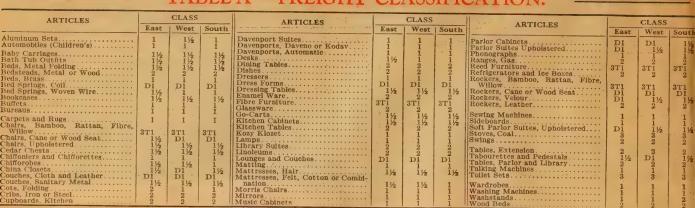
It is not necessary to write us for freight rates, as the following table gives these rates to different points in the United States. If your town is not given in the table, take the town nearest to it. The rate per 100 lbs. is almost the same.



FREIGHT CHARGES See Following Tables

The Table Below Gives The Classification Of Every Article Illustrated In This Catalog.

"TABLE A"-FREIGHT CLASSIFICATION.



When using the above table determine whether the State you live in is in the Eastern, Western or Southern Classification. See preceding page. Be sure to use the proper column.

1 Stands for First-Class 2 Stands for Second-Class

3 Stands for Third-Class
1½ Stands for 1½ Times First-Class

. . . .

D1 Stands for 2 Times First-Class 3T1 Stands for 3 Times First-Class

After ascertaining above, the classification of the article to be shipped, see table below for rate per 100 lbs.

"TABLE B"-Freight Rates In Effect January 1st, 1931, from Pittsburgh, Pa.

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From Pittsburgh	Freigh Per 10	t Rates 00 Lbs.	Stoves and Ranges from Foundry.	From Pittsburgh	Freight Per 10	Rates 0 Lbs.	S La	From Pittsburgh	Freight Per 10	t Rates	E L	From Pittsburgh	Freigh Per 10	tRates 0 Lbs.	es and se from ndry.	From Pittsburgh		tRates 00 Lbs.	Stoves and Ranges from Foundry.
То	1st Class	2nd Class	Stov Rang For	То	1st Class	2nd Class	Stoves Ranges Found	To	1st Class	2nd Class	Stoves Ranges	To .	1st Class	2nd Class	Stoves Ranges Foundi	То	1st Class	2nd Class	Stove Range Four
ALABAMA Birmingham Mobile Mondomery Modele Mondomery Modele Mondomery Modele Mondomery Modele Mondomery Modele Mondomery Modele	Class \$2 00 2 39 2 17 4 80 2 48 2 48 2 48 2 61 5 40 3 59 3 69 90 90 79 77 77 2 187 2 36	Class \$1.70 2.03 1.84 4.11 2.18 2.11 2.05 1.89 2.52 2.22 2.4.65 2.97 78 .78 .68 .68 B1.69 .69 1.84 2.01	\$1.09 1.25 1.18 1.09 1.23 3.13 1.27 1.27 1.25 1.125 1.36 1.36 1.36 1.15 1.15 1.15 1.15 1.15 1.15 1.15 1.1	JOWA BUTTON GETA JOWA BUTTON GETA GET	Class \$1,22 \$1,47 2,13 2,71 2,19 3,32 2,16 2,93 2,216 2,93 1,26 1,95 1,51 1,51 1,61 1,95 1,61 1,08 1,08 1,08 1,08 1,08 1,08 1,08 1,0	2nd \$1.04 \$1.25 1.73 1.82 2.77 2.75 1.82 2.75 1.82 2.75 1.82 2.75 1.82 2.75 1.82 2.75 1.82 2.75 1.82 2.75 1.82 2.75 1.82 2.75 1.82 2.75 1.82 2.75 1.82 2.75 1.83 2.85 1.85 2.85 1.85 2.85 1.85 2.85 1.85 2.85 1.85 2.85 1.85	\$0.51 64 65 72 84 1.03 1.49 1.54 1.16 74 1.16 1.38 1.39 1.58 1.38 1.39 1.16 1.16 1.42	MISS Cont'd. Meridian Jackson Jackson Vicksburg MO Chillicothe Hannibal Joplin Springfeld St. Louis MO MONT MISSOUIS MISSOUIS MISSOUIS MISSOUIS MISSOUIS MEBRASKA Hastings Lincoln North Platte Omaha Auburn NEV Carson City Goldneld Lancaster Plymouth Ooneord Lancaster Plymouth N J Camden N N H Concord Lancaster Plymouth N J Camden N N H Comerd Lancaster N H Camden N H H Camden N H H CAMDEN H H H H H H H H H H H H H H H H H H H	Class	2nd s Class 7 1.87 1.87 1.90 1.51 1.04 1.98 1.04 4.14 4.14 2.74 1.73 1.66 1.74 2.73 1.65 5.58 4.65 4.14 78 78 78 78 78 78 78 78 78	\$1.11 1.11 1.11 1.14 .43 .76 .76 2.66 2.66 2.66 1.02 .61 1.34 1.16 1.16 1.16 1.16 1.16 1.16	Athens Bellaire. Bucyrus Canton. Canton. Calloinest. Cleveland Columbus Dayton. Delphos Elyria. Findiay. Gallipoils. Jackson. Laneaster Mansheld Wooster Youngstown Zanesville. OKLA. Ardmore Bartlesville. OKLA. OREGON Arlington. Salem. PENNA. Allentown Altoona. Beaver Falls.	Class \$0.58, 727, 733, 566, 779, 776, 777, 776, 777, 776, 777, 776, 777, 776, 777	Class \$0.49 .611 .400 .622 .48 .666 .666 .666 .668 .658 .658 .658 .65	\$0.70 668 70 665 70 644 577 770 644 597 600 688 662 666 664 688 733 688 1.511 1.512 1.39 1.39 1.39 1.39 1.09 82	TENN. Bristol. Carthage. Chattanoog. Columbia. Fayetteville. Jackson. Knoxville. TEXAS Austin. Dallas. Galveston. Sterling City. UTAH Ogden. Sait Lake City VT. Burlington. Wontpeller. Rutland. St. Albans. VA. Charlottesville Danville. Emporia. Fredericksburg Gates City. Lynchburg. Richmond. WASH.	\$1.44 1.84 1.77 1.80 1.65 1.65 1.65 1.65 1.65 1.65 1.62 2.92 2.92 3.45 4.61 4.61 1.90 1.90 1.90	Class	\$1.18 \$1.18 99 1.066 90 95.5 1.166 1.58 1.58 1.58 1.58 1.166 1.088
Atlanta Augusta Athens Columbus Savannah IDAHO Bolse Lewiston Twin Falls ILL Adara Galesburg Galesburg Galesburg Hockford IND Anderson Lafayette Marion Muncle Richmond South Bend New Albany New Albany	2.00 2.08 2.17 2.00 4.80 4.80 4.80 1.07 1.25 1.22 1.10 1.22	1.77 1.70 1.77 1.84 1.70 4.14 4.14 4.14 4.14 1.06 1.04 1.04 1.04 1.78 1.72 1.72 1.77 1.77	.53 .49 .49 .43 .56 .53 .51 .55 .55	Gloucester Lowell Lowell MICH Ann Arbor Battle Creek Detroit Kalamazoo Muskegon Marquette MINN Bull Blue Batth Blue Batth Blue Batth Blue Batth Blue Batth Morchead Pipestone St. Cloud St. Paul MISS Blloxi Columbus Corinth Magnolla	.90 .80 .87 .83 .88 1.01 1.68 2.06 1.68 2.54 2.13 1.68 2.44 2.13 2.45 2.04	.78 .68 .74 .71 .75 .86 1.38 1.38 1.71 1.38 1.71 1.38 1.71 1.38 1.73 1.73 1.73 1.55	1.16 .66 .62 .68 .61 .68 .88 .88 1.16 .93 1.28 1.30 1.14 .93	NEW YORK Albany Olean Oswego Oswego Peekskill Poughkeepsie. Rochester Rome Schenectady. Syracuse Troy. N. DAK. Bismarck. Fargo Dickinson. Jamestown. N. Charlotte Greensboro Monroe Raleigh Wilmington	.85 .76 .85 .85 .78 .85 .85 .85 .85 .20 2.56 .85 .85 .85 .85 .85	.74 .64 .64 .74 .74 .68 .74 .74 .74 .74 .74 .74 .74 .74 .74 .74	1.06 .84 .84 .84 .1.06 .84 .93 1.06 1.36 1.36 1.38 1.51 2.10	Butler Chambersburg Connellsville Erle Greensburg Oil City Reading Titusville Washington Williamsport R. I. Providence Woonsocket S. CAR Charleston Georgetown York Aberdeen Aberdeen Rapid City Sioux Falls Watertown	.47 .77 .41 .63 .31 .61 .79 .90 .90 .90 .90	40 66 34 54 27 52 68 52 35 66 78 78 1 60 1 60 1 51 2 12 3 22 1 85 2 87	.85 .82 .82 1.09 .82 1.08 1.16 1.16 1.52 1.53 1.79 1.24 2.10	WEST VA. Grafton. Huntington Huntington Princeton Rowlesburg Sistersville. St. Albans. Wellsburg Wheeling. Willamson. WISC. Appleton Beloit Green Bay Kenosha. Madison. Milwaukee. WYO. Cheyenne. Douglas Rawlins	.69 .80 .69 1.14 .58 .82 .47 .47 1.51 1.62 1.33 1.29 1.07 1.07	. 56 . 68 . 56 . 99 . 56 . 49 . 70 . 40 . 1. 29 1. 38 1. 15 1. 10 . 91 1. 19 . 91	.85 .66 .89 .95 .89 .70 .82 .82 1.08

You Will Note That We Quote First and Second Class Rates, and Rates on Ranges, Stoves and Heaters to All Towns in the Above Table. Always Bear This in Mind When Figuring Freight Charges—If Your Town Is Not in the Above Table, Figure the Rate to the Town Nearest You. Even After Paying Freight You Save 25 to 40 Per Cent by Buying From Us. This We Absolutely Guarantee.

1384 Bargains

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NO MONEY DOWN UP TO \$75

Spear CREDIT TERMS... this year as every year... are the world's lowest and longest terms. Spear has again demonstrated that he is the CREDIT LEADER of all America.

Our Old Customers can order anything up to \$75 for No Money Down. You don't pay a cent until two months from the day you mail your order. Monthly payments are surprisingly easy, as you can judge from the tables of terms on this page. These terms are for our Old Customers only.

New Customers—folks who have never bought from Spear before—can also buy on Spear's easy, long time, confidential CREDIT TERMS. Terms for New Customers are only \$1 down on orders up to \$20. A special order blank is inserted in the back of this book for our New Friends.

Special Offer To Our Old Customers

Get us one New Customer who will send us an order amounting to \$10 or more, and we will give YOU a free gift. TWO free gifts to you, if your friend's order amounts to more than \$30! Read all about this offer and the gifts, on Pages 3, 4 and 5. Get us a New Customer . . . get yourself a fine Free Gift! This offer is unlimited . . . See Page 3.

Prices Are Now At The Lowest Level In Years. This Is The Time To Buy!

Wake up your buying power with Spear CREDIT!

Use your CREDIT to take advantage of the greatest buying opportunity this country has seen in years.

Use your CREDIT to make the biggest savings any one has ever offered.

Use your CREDIT to buy NOW, what you have always dreamed of having—
beautiful furnishings for your home—clothing, too!—lovely things that will
enrich your life and bring you the fullest measure of comfort and happiness.

You don't need cash. A few dollars down will do. Use your CREDIT now.

Terms On Clothing For Our Old Customers Only

These monthly payments start two months from the date you order.

AMOUNT OF ORDER	DOWN PAYMENT	MONTHLY PAYMENT
\$ 5.00 to \$ 7.50		\$.85
7.51 to 10.00		1.25
10.01 to 12.50		1.65
12.51 to 15.00		2.00
15.01 to 17.50	No	2.50
17.51 to 20.00	No	2.75
20.01 to 22.50	Mamor	3.00
22.51 to 25.00	Money	3.25
25.Q1 to 27.50	Down	8.50
27.51 to 30.00	DOWN	3.75
30.01 to 32.50	On	4.00
32.51 to 35.00	OII	4.25
35.01 to 37.50	Orders	4.75
37.51 to 40.00	AT SET 2	5.00
40.01 to 42.50	Up	5.25
42.51 to 45.00	Ob	5.75
45.01 to 47.50	To	6.00
47.51 to 50.00	20	6.25
50.01 to 52.50	\$75	6.50
52.51 to 55.00	213	7.00
55.01 to 60.00		8.00
60.01 to 65.00	40000	8.50
65.01 to 70.00		9.00
70.01 to 75.00		9.50
75.01 to 80.00	\$2.00	10.00
80.01 to 85.00	3.00	11.00
85.01 to 90.00	4.00	12.00
90.01 to 100.00	5.00	13.00

Now Is The Time To Buy

You may never again see the equals of the bargains in this Spear book. This is YOUR opportunity. Prices of household goods and clothing are low today—very low. In this new catalog are values which we believe will never be duplicated again. Right NOW is the time to buy!

Our old friends have brought us new friends for 38 years. Last year 200,963 new friends joined our army of customers! This new catalog, with even greater values and longest and easiest terms, will win many more thousands of new customers for Spear & Co.

Our prices are so low, because we get lowest prices from manufacturers, and pass our savings on to our customers. Factories make special concessions to get the huge Spear business, which serves over a million satisfied customers.

Everything in this book is pictured and described accurately. Every detail of construction is there for you to compare.

Order On Free Home Trial

Then—you have 30 days Free Home Trial on all Spear furniture and home furnishings. If you are not satisfied in every way, return what you ordered and we will refund every penny. A trial costs you nothing. Everything we sell is backed by this Gold Bond Guarantee.

NOW IS THE TIME to buy at lowest prices. Your credit is good with Spear.

USE IT NOW to have all the comforts you've always wanted for yourself and your family.

Spear & Co. Pittsburgh, Pa.

CREDIT LEADERS

Terms On Furniture

For Our Old Customers Only

These monthly payments start two months from the date you mail your order.

Trom the date	you man yo	ur order.
AMOUNT OF ORDER	Down Payment to be Sent with Order	Monthly Payment (Starting 2 months from date of order)
\$ 5.00 to \$ 7.50		\$.75
7.51 to 10.00		1.00
10.01 to 12.50	No	1.50
12.51 to 15.00		1.75
15.01 to 17.50	Money	2.00
17.51 to 20.00		2.25
20.01 to 22.50	Down	2.50
22.51 to 27.50		2.75
27.51 to 30.00	On	3.00
30.01 to 32.50		3.00
32.51 to 35.00	Orders	3.25
35.01 to 37.50		3.50
37.51 to 40.00	Up	3.75
40.01 to 45.00		4.25
45.01 to 50.00	To	4.75
50.01 to 55.00		5.00
55.01 to 60.00	\$75	5.50
60.01 to 70.00		5.75
70.01 to 75.00		6.25
75.01 to 80.00	\$2.00	6.25
80.01 to 85.00	3.00	6.50
85.01 to 90.00	4.00	6.50
90.01 to 100.00	5.00	7.00
100.01 to 110.00	7.00	8.25
110.01 to 120.00	9.00	8.25
120.01 to 130.00	11.00	9.00
130.01 to 140.00	12.00	9.00
140.01 to 150.00	12.50	10.00
150.01 to 160.00	15.00	10.00
160.01 to 170.00	16.00	11.00
170.01 to 180.00	17.00	11.00
180.01 to 190.00	18.00	12.00
190.01 to 200.00	19.00	12.00
200.01 to 212.50	20.00	13.00
212.51 to 225.00	21.50	13.00
225.01 to 237.50	23.00	15.00
237.51 to 250.00	24.00	15.00
250.01 to 262.50	25.00	17.00
262.51 to 275.00	26.00	17.00

Page 134.

FOR OLD

NO MONEY DOWN SPEAR&CO. On Orders UP TO \$75 PITTSBURGH

	R & CO)., PI	TTSBU	URGH, PA.	Do Not Write Here ∰→	Clerk—INDI	EX-Checker	Account	Number	
he required urnishings fo xamination. ments in acco	first payment an or 30 days' trial; If I am satisfied	nd it is under but not cloth d with the go schedules of to said in full.	rstood the hing, on v oods, I ag terms prin	nat I have the privile which I have the privile agree to pay the bala inted on this Order E	rder Blank. I enclose lege of keeping home rivilege of 2 days for ance in monthly pay- Blank. Title remains	O. L. Weiter		Terms Re SURF to	Publ.	
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Mr. or Mrs	FIRST	IAME IN FU	LL	MIDDLE NAM	E IN FULL	LAST NAME	E IN FULL	State amou	orders over \$7 int enclosed Dollars 0	
								DO NOT	STAN	1700
Both Hu	usband and Wife	Please Write	Their N	ames. If You Are N	Not of Legal Age Have	e Your Parents W	rite on Line 2.	DO NOT	SEND STAN	APS
Shipping l							at the Shi	Freight Agent		
R.F.D.	Box	K -		Street and No.	Deato		rome ro	i Named Abov	16 \$	
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TO	HASTEN	SHIPM	ENT,			ESE QUES	TIONS (Stric		idential	1)
	efore?		Are You To Us O	u Now Making Payn In Another Account	t?	Please G	are A Customer Now, Live Your Account No			
	t Name Was					ve Moved Since Y r, Give Old Addre				
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low long he	ave you lived ddress?			many days a week ou working NOW?		What are your earnings per wee	ek NOW?		DEPT.	. 11
What is you Occupation				u deal with a bank- give name and addre						
Employer's a	?					How long present en	nployer?			
	Lis	it Yo	ur (Order F	or Hom	e Furn	ishings	Here		
QUAN- TITY	ORDER NUMBER	DO NOT USE THESI COLUMNS	SE S		TICLES WANTE		FINISH, COLOR, SIZE, ETC.	PRICE, EACH	EXTEND AND A	ADD
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QUANTITY	OPDER	DO N USE TH	NOT A	SUIT STYLE DESIRED,	ARTICLES	WANTED	SIZE OF SHOES AND CLOTHING	PRICE,	EXTEND	TOTAL ADD
		COLUN	MNS •	B, C or D.	CLOTHING A	AND SHOES			THIS CO	DLUMN

.suI 14. From yest seam at back of neck to opening where one side crosses other; NOT to top button. 10. Around weist ove on shirt just above pants, Cive actual width Cive actual width want-II. Around fullest part of seat. MEASUREMENTS Do you want suspender buttons? Yes 🗌 No 📗 PANTS MEASUREMENTS Do you want Cuff Bottoms 🗌 or Plain Bottoms? 🗌 **VEST** . Inches Inches Inches səyouI **Inches** Inches do you wear?..... 3. From middle of back around el-bow to end of sleeve. Bend arm at right angles. What size collar 1. From collar seam (where collar joins coat) to length wanted. 2. From mid-dle of back to armhole seam. **Occupation** Weight Age..... Feet, Inches. height and weight Be sure to state your correct indicated MEVENEMENT LIT IN THE SUIT Under Each Illustration **TNATROGMI** COAT MEASUREMENTS

Important—For Old Customers Only? Head forward, full Stout (large Mormal back and stooping stomach), full back, Shoulders.

Sloping Shoulders

Assistant Amon Sangarange Terms on

High Shoulders

MEDIAM TOOSE PINDE or topcoat. you want snug, medium or loose fit of coat Check here if

rucues

Monthly payments start two months

00 2		En ni to EE noi					
27.₽	OT	95.01 to 50.00					
4.25	2 -	40.01 to 45.00					
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2.75	uO	22.51 to 27.50					
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1.50		10.01 to 12.50					
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27. \$	-	08.7 \$ of 00.2 8					
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MONTHLY	First Payment	AMOUNT OF					
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trom date you order,							

00.6 00.21 130.01 to 140.001 120.01 to 130.00 00.6 00.11 8.25 00.7 00.7 110.01 to 120.001 8.25 100.011 of 10.001 00.7 90.001 of 10.09 05.9 00.p 00.06 of 10.88 05.9 3.00 00.28 of 10.08 6.25 00.08 O3 10.67 6.25 6.25 6.25 00.27 of 10.07 00.07 of 10.03 of 10.68 00.09 UU.C

140.01 to 150.091

00.01

Old Customers can buy anything in this catalog and card no money—pay nothing for two months—on orders up to \$75. Only those who have dealt with us before are childed to these amazing terms. (If this is your first order, you are not entitled to these old customers terms, but you may buy up to \$20 for only \$1 down. The other but you may buy up to \$20 for only \$1 down. The other order blank in this catalog is for new customers.) Old customers use this order blank, Give the circ of friend!

saqour.

rucues

Encircle Figures Giving Best Idea of Your Build and Shoulders

ruches.

Orders for Home Furnishings Only

If you order home furnishings only—furniture, rugs, curtains, dishes, stoves, etc.—no shoes or dothing. curtains, dishes, stoves, etc.—no shoes or dothing ord send up your order as listed on the other side, and see right. You send no money with order, pay nothing for two months, then send only \$4.55 monthly, as shown in the table of terms. Your payments start two months from the date you mail us your order—no sooner.

Orders for Shoes and Clothing

If you order clothing or shoes—no home furnish-ings—add up your order as listed on the order side, and consult the Table of Terms on Clothing, at the left. Suppose your order amounts to \$34.95. You send no money, and the table of terms, at the left, shows your payments will be \$4.25 monthly, stenting two months from the date you mail your order.

COMBINED OKDEKZ-

Home Furnishings and Clothing.

But suppose you send a COMBINED order; for instance, \$44.95 worth of home furnishings AND \$34.95 worth of home furnishings AND \$34.95 worth of shoes and clothing—a total of \$19.90, Since you combined order amounts to more than \$75, you must send \$2 with order. Now let's figure you pay \$4.25 more than \$75, you combined order amountly, as shown at the right. On the \$34.95 furniture order you pay \$4.25 more than \$75.5 more \$4.25 wou and a total order, you pay \$4.25 more than \$75 more than a the left; on you pay \$4.25 more than \$75 more than \$75 more than \$75 more than \$75 more than \$15 more than

Topcoats ov coats of any alocation and alocation and alocation and alocation and alocation and the sum sell up under the sums and the shoulder blades. Measure snuggists, not loose

Monthly payments start two months **lerms on Clothing and Shoes**

SIZES

from date you order

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00.8		55.01 to 60.00
00.7	SLS	52.51 to 55.00
05.5		50.01 to 52.50
6.25	OI	47.51 to 50.00
00.9		45.01 to 47.50
67.6	30	42.51 to 45.00
5.25	qU	40.01 to 42.50
5.00		37.51 to 40.00
\$7. <u>\$</u>	Orders	35.01 to 37.50
4.25		32.51 to 35.00
4.00	UO	30.01 to 32.50
37.8		00.08 of 18.72
3.50	DOWN	25.01 to 27.50
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Mormal chest and back.

HAND THIS ORDER SPEAR& CO. BLANK TO A FRIEND PITTSBURGH

SPEA1 Date	R & C	O., PITTSBUI	RGH, PA.	Do Not Write Here	ClerkINDE	X—Checker	Accoun	nt Number
Gentlemen: he required for urnishings for xamination. I nents in accord	rst payment an 30 days' trial; f I am satisfied dance with the s	d it is understood the but not clothing, on with the goods, I aschedules of terms pr	dise listed on this Order hat I have the privilege which I have the privi igree to pay the balance inted on this Order Bla	e of keeping home lege of 2 days for in monthly pay-	Order Writer	\$ Balance	\$ Terms	Publ. No.
rith you until 1	my account is pa	id in full.	E NAME PLAINL				Be SURE t	o enclose required
Mr. or Mrs.	FIRST N.	AME IN FULL	MIDDLE NAME	IN FULL	LAST NAME I	IN FULL	with	your order
-74					A Section 1		State amou	Dollars Cents
			ames. If You Are Not	of Legal Age Have	Your Parents Write	e on Line 2.	DO NOT	SEND STAMPS
ohipping Post Office				State	ls at	County there a Freight Ag the Shipping oint You Named A		
R.F.D.	Box No.	Stre and	No.					
PLEASE SHIP	BY		Name If the	re is no agent at please give name outed, to which w	of station, where a e can ship the g	gent goods	Alex Core	Florence
TO I	HASTEN er Bought Goo	SHIPMENT,	PLEASE AN	SWER THE	If You Are A	Customer Now.	etly Con	11dential)
From Us Befo		4			Please Give Yo	our Account Numb		
f You Are Acof Our Custon	equainted With mers, Give Nar	n One ne			hold Has Ever Bo Us, Please Give	Name		
Age?	Married or Single?	White of Colored	Do you Board,	Rent, or Own?	How long has		How long	g with employer?
What is your Occupation?				oyer's name ddress?				
low many da	ys a working NOW	? What	are your ngs per week NOW?	Do you if so gi	deal with a bank we name and add	ress?		
		the Names of Merch	nants With Whom You I	lave Dealt on Cred	lit, or Business Me BU	n Who Know You SINESS		
								DEPT. 11
2.								
10 3		List You	r Order F	or Hom	e Furni	snings H	ere	
QUAN- TITY	ORDER NUMBER	DO NOT USE THESE COLUMNS		TICLES WANT ET COLOR, FIN		FINISH, COLO	R, PRICE, EACH	AND ADD THIS COLUMN
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Li	st Clot	hing and	Shoe Ord	er Belov	specified	on OTHER SIL	E of this O	rder Blank.
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12		AND				The state of the s		The second second
t you order total of furn	home furnishi niture order to	ngs AND CLOTHIN clothing and shoe	G, add the furniture corder; write the CO.	order as listed ab MBINED AMOUN	ove. Then add	Total Amou	int of Ore	der \$



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8.25	10.00	00.011 of 10.001			
00.7	00.6	00.001 of 10.09			
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£7.4	00.₽	45.01 to 50.00			
4.25	00.₽	40.01 to 45.00			
3.75	3.00	37.51 to 40.00			
3.50	3.00	35.01 to 37.50			
3.25	3.00	32.51 to 35.00			
3.00	3.00	30.01 to 32.50			
3.00	2.00	27.51 to 30.00			
2.75	2.00	22.51 to 27.50			
2.50	\$ 5.00	20.01 to 22.50			
2.25	076	17.51 to 20.00			
2.00	ozs	15.01 to 17.50			
1.75	ot qU	12.51 to 15.00			
1.50	DOMU	10.01 to 12.50			
00.1	IS	7.51 to 10.00			
27. \$		02.7 \$ of 00.2 \$			
PANENT	Payment	ОКОЕК			
MONTHLY	Down	AO TNUOMA			
· ranto no	of earn aut a	TIOU SULLION			
months from the date you order.					

00.091 of 10.081

00.081 of 10.071

12.00

00.11

on free trial. If you are not satisfied, return them within 30 days and we will refund your down payment and freight charges both ways. nothing more for two months—then start easy monthly payments. We ship home furnishings

Furnishings Only Orders for Home

If you order home furnishings only—furniture, rugs, curtains, dishes, stowes, etc. (no shoes or cloth-rugs, curtains, dishes, stowes, etc. (no shoes or cloth-right and your order as listed on the other side, and see the Table of Terms on Home Furnishing order comes to right. Suppose your home furnishing order comes to for two months, then seed only \$4.55 monthly, as shown in the table of terms. Your payments stert two months, then send only \$4.55 monthly, as shown on the table of terms.

Shoes and Clothing All Orders Which Include

The table of terms at the left shows the payments on the table of terms at the left shows the payments or any order which includes clothing or shoes. That is, if you order any home furnishing; (tugs.) That is, if you order any home furnishing; (tugs.) astoves, furniture, curtains, display, etc., in addition to clothing, you must add up the total of all your purchases. Then consult the table of terms at the left. It shows how much you send with order, and the monthly payments, Monthly payments at the left. Wo sample: suppose you order men's start set \$4,98, a monthly payments a \$4,98, a monthly payments at \$4,98, a purchases will amount to \$35.36. Consult the table of purchases will amount to \$35.36. Consult the table of certain at the left—it shows you send just \$3 with your order and pay only \$4,15 monthly, starting two months from the dake you mail us your order.

13.00	00.6	00.001 of 10.09					
12.00	00.8	00.09 of 10.88					
00.11	00.8	00.88 of 10.08					
10.00	00.7	75.01 to 80.00					
05.6	7.00	70.01 to 75.00					
00.6	00.9	00.07 of 10.60					
05.8	00.9	00.63 of 10.03					
00.8	9.00	55.01 to 60.00					
7.00	9.00	52.51 to 55.00					
05.9	9.00	50.01 to 52.50					
6.25	00.₽	47.51 to 50.00					
00.9	4.00	45.01 to 47.50					
57.5	€00.	42.51 to 45.00					
5.25	4.00	40.01 to 42.50					
9.00	3.00	37.51 to 40.00					
87.4	3.00	35.01 to 37.50					
4.25	3.00	32.51 to 35.00					
4.00	3.00	30.01 to 32.50					
3.75	2.00	27.51 to 30.00					
3.50	2.00	25.01 to 27.50					
3.25	2.00	22.51 to 25.00					
3.00	\$2.00	20.01 to 22.50					
2.75		17.51 to 20.00					
2.50	075	15.01 to 17.50					
2.00	os qU	12.51 to 15.00					
29.I	DOMU	10 01 to 12.50					
1.25		7.51 to 10.00					
28. \$	I\$	\$ 5.00 to \$ 7.50					
PAYMENT	Payment	ОКОЕК					
MONTHLY	Down	AO TNUOMA					
non the date you order.							



